



Finance Committee

Anderson Room, City Hall 6911 No. 3 Road

Monday, March 3, 2025 Immediately following the Open General Purposes Committee meeting

| Pg. # ITEM |
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MINUTES

FIN-2 *Motion to adopt the minutes of the meeting of the Finance Committee held on February 3, 2025.*

FINANCE AND CORPORATE SERVICES DIVISION

1. ANNUAL PROCUREMENT REPORT (File Ref. No. 02-0745-01) (REDMS No. 7907708)

FIN-4

See Page FIN-4 for full report

Designated Speaker: David Aarons

STAFF RECOMMENDATION

That the staff report titled, "2024 Annual Procurement Report", dated February 10, 2025 from the Director of Finance, be received for information.

ADJOURNMENT



Minutes

Finance Committee

- Date: Monday, February 3, 2025
- Place: Anderson Room Richmond City Hall
- Present: Mayor Malcolm D. Brodie, Chair Councillor Chak Au Councillor Carol Day Councillor Laura Gillanders Councillor Kash Heed Councillor Andy Hobbs Councillor Alexa Loo Councillor Bill McNulty Councillor Michael Wolfe
- Call to Order: The Chair called the meeting to order at 5:54 p.m.

MINUTES

It was moved and seconded That the minutes of the meeting of the Finance Committee held on January 7, 2025, be adopted as circulated.

CARRIED

FINANCE AND CORPORATE SERVICES DIVISION

1. **2024 INVESTMENT REPORT** (File Ref. No. 03-0900-01) (REDMS No. 7904031)

It was moved and seconded That the staff report titled "2024 Investment Report" dated January 8, 2025 from the Director, Finance be received for information.

CARRIED

1.

2. REVENUE ANTICIPATION BORROWING (2025) BYLAW NO. 10632 (File Ref. No. 03-0900-01) (REDMS No. 7903070)

It was moved and seconded

That Revenue Anticipation Borrowing (2025) Bylaw No. 10632 be introduced and given first, second and third readings.

CARRIED

ADJOURNMENT

It was moved and seconded *That the meeting adjourn (5:55 p.m.).*

CARRIED

Certified a true and correct copy of the Minutes of the meeting of the Finance Committee of the Council of the City of Richmond held on Monday, February 3, 2025.

Mayor Malcolm D. Brodie Chair Shannon Unrau Legislative Services Associate



Report to Committee

| То: | Finance Committee | Date: | February 10, 2025 |
|-------|---------------------------------|-------|---------------------------|
| From: | Mike Ching Director, Finance | File: | 02-0745-01/2025-Vol 01 |
| Re: | 2024 Annual Procurement Report | | |

Staff Recommendation

That the staff report titled, "2024 Annual Procurement Report", dated February 10, 2025 from the Director of Finance, be received for information.

l n 1

Mike Ching, CPA, CMA Director, Finance 604-276-4137

Att. 1

| REPORT CONCURRENCE | | | |
|---|------------------|-----------|--------------------------------|
| ROUTED TO: | CONCURRI | ENCE | CONCURRENCE OF GENERAL MANAGER |
| Information Technology Parks, Recreation & Culture Facility Services and Project Developme Engineering Public Works | 전 전 전 전 | | AR |
| SENIOR STAFF REPORT REVIEW | | INITIALS: | APPROVED BY CAO |
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Staff Report

Origin

This report provides information regarding the City's procurement activities during the 2024 calendar year and procurement metrics. An Annual Procurement Report has been provided by the City each year since 2015 and is a best practice performance standard that was originally recommended by the former Municipal Auditor Office. The report also provides additional assurance in management controls and oversight.

This report supports Council's Strategic Plan 2022–2026 Focus Area #4 Responsible Financial Management and Governance:

4.2 Seek improvements and efficiencies in all aspects of City business.

4.3 Foster community trust through open, transparent and accountable budgetary practices and processes.

Analysis

Council approval for contracts follows Bylaw No. 8215 - Officer and General Manager with respect to contract approval authority limits and contract signing authority. The City continues to promote a commitment to process transparency, competitive bidding, sustainable and circular procurement and a philosophy of continuous improvement.

The Purchasing Department facilitates the procurement of all goods and services on behalf of City departments (and wholly-owned municipal corporations upon request) to achieve best value in compliance with the City's Procurement Policy and binding trade treaties that guide City procurement activities.

The City uses its online eProcurement platform (known as bids&tenders) to advertise bid opportunities and to receive submissions from suppliers. The number of responses to advertised bids on the platform remains strong, offering opportunities to realize value for money through open and fair access to City contracts through open competition. By managing responses through bids&tenders, the City is able to maintain an efficient process from the time of bid advertisement through to the receipt of submissions and the subsequent award of contract.

Staff continue to promote circular procurement opportunities within the organization where practical, by including circular economy criteria in bid specifications and within the decision-making process when awarding contracts.

The Procurement Policy 3104, along with the purchasing guidelines, continue to augment the City's collaborative approach to strategic sourcing and decision making on significant expenditures, while also ensuring compliance to established policies and controls.

1. Procurement Activities

Staff are primarily focused on delivering value through competitive tendering and leveraging its spend. The City also continues to participate in regional procurement initiatives to support operational needs where possible and executes contracts to support Council initiatives and department priorities to also mitigate risk. In conjunction with the City's Law Department, bid documents were updated in the past year to ensure the City can comply with granting requirements, emerging best practices relating to public sector procurement and to further mitigate potential risks.

Contracts that were approved by Council follow Bylaw No. 8215 – Officer and General Manage. Information on procurement activities are reported by staff in the City's quarterly reporting and detailed vendor spend in the Annual Statement of Financial Information report.

| Contract | Description | Value \$ |
|-----------|--|-------------|
| 8180P | Information Technology Service Management (2 year | \$454, 806 |
| | term) | |
| 8205Q | Supply & Delivery for five (5) Electric Ice Resurfacers | \$971,000 |
| 8225Q | Bike Reuse Pilot Program (1 year term) | \$82,269 |
| 8234P | Supply & Delivery of Apple products (3 year term) | \$594,714 |
| 8239P | Delivery of Advanced Lifeguarding, Lifesaving & First | \$1,449,000 |
| | Aid Instructional & Recertification Services (3 year term) | |
| 8247P | Security Guard Services (3 year term) | \$1,351,000 |
| 8254S | PeopleSoft Software Technical Support Services (3 year | \$1,263,009 |
| | term) | |
| 8259P | IT Security – Extended Detection & Response (3 year | \$554,813 |
| | term) | |
| 8273Q | Supply of Pool Chemicals (3 year term) | \$1,331,700 |
| 8274Q | On Call Plumbing Services (3 year term) | \$2,020,000 |
| 8283P | Employee & Family Assistance Program (3 year term) | \$589,050 |
| 8300Q | On-Call Refrigeration Contractor Services (3 year term) | \$750,000 |
| 8321NOITC | Mattress & Upholstered Furniture Recycling Program (5 | \$1,961,629 |
| | year term) | |
| 8337P | Data Encryption Services Project (5 year term) | \$662,249 |
| 8350Q | Microsoft Subscription Licensing (3 year term) | \$2,180,996 |

Contracts approved by Council in 2024 are listed below*:

*Excludes Closed Council awards

Procurement Statistics

The following are key procurement statistics for the period of January 1, 2024, to December 31, 2024:

| Total value of contracts awarded in excess of \$75,000 (Attachment 1) | \$137,656,399 |
|---|---------------|
| Number of contracts awarded in excess of \$75,000 | 132 |
| Total Value of all Purchase Orders issued in 2024 | \$153,500,000 |
| Total number of all Purchase Orders issued in 2024 | 3,578 |
| Total value of Single/Sole Source** contract awards in excess of \$75,000 | \$8,959,547 |
| Purchasing Card Expenditures in 2024 | \$7,069,444 |

** Sole source procurement is the practice of contracting with one source when that source is the only available supplier or service provider possessing the ability to fulfil a requirement. Single source procurement is defined as deliberately concentrating purchases of a particular good or service with one source in preference over others in a competitive marketplace.

2. <u>Competitive Bidding</u>

Staff ensure that the acquisition of goods, services and construction services meet internal organizational requirements and City projects through sourcing suppliers, competitive tenders and contracts that help ensure financial and administrative effectiveness.

Procurement methodologies used are generally determined based on a project's value and complexity but also selected to mitigate the City's exposure to unplanned cost escalation due to material price inflation and increased labour costs due to skilled worker shortages. Where appropriate, the Purchasing Department collaborates with client departments to develop procurement programs aimed at reducing procurement process cycle times and expedited delivery of the capital plan. These programs include vendor pre-qualifications for construction and various professional services.

Numerous architectural, consulting and construction contracts were procured by the City through various procurement methodologies to support major projects in 2024. Of particular note was the contract awarded to Scott Construction Ltd. for the construction of the new Steveston Community Centre and Library.

The procurement of vehicles and equipment for City operations was again a key focus over the past year. There has been a significant shift towards acquiring more zero-emission vehicles (ZEV) and emission-compliant engines for equipment, in alignment with the City's Green Fleet Action Plan and Provincial and Federal mandates aimed at achieving 100% ZEV sales by 2035. In 2024, all 16 passenger vehicle replacements were plug-in hybrid electric vehicles or battery electric vehicles.

Additionally, the City awarded a contract for five fully-electric ice resurfacers to support operations and programs on the eight City-owned ice sheets. Two tandem axle dump trucks were also replaced in 2024, enhancing City operations and supporting emergency response, as well as snow and ice treatment.

The City also received a chipper truck with the first fully-electric boom, allowing for operations without idling the vehicle, thereby reducing emissions. The Fleet Operations department continues to explore opportunities to extend the life of the current fleet where practical and cost-effective, to mitigate industry pressures.

3. Sole/Single Source Contract Awards

The vast majority of sole/single source contracts awarded in 2024 were executed on the basis of compatibility with existing City infrastructure and systems. Of the \$138M in contracts in excess of \$75,000.00 awarded in 2024, \$9M (6.5%) of those contracts were awarded on a sole or single source basis.

For further transparency, \$4.9M of the single/sole source contracts were awarded following the public posting of a Notice of Intent to Contract (NOITC) on BC Bid.

These statistics demonstrate that the City is successful in achieving on its core objectives of ensuring competitive and transparent procurement processes, while maximizing value for money in the acquisition of goods and services.

4. Purchasing Card Program

The Citywide Purchasing Card Program enhances internal controls to enable approved cardholders to procure permitted low-dollar value purchases. Transaction limits for approved purchases are in line with the spending limits set out in the City's Financial Signing Authorities Policy 3709. Purchasing Cards are an efficient and cost-effective mechanism for purchasing and paying for low value goods and services. They complement the standard purchasing process where purchase orders are typically issued to vendors when ordering goods and services, and offer the flexibility needed by City crews when goods or parts are required at short notice or in an emergency. In addition, they provide procurement data analytics and generally enhance the audit process.

The City's Manager of Business Advisory Services conducts periodic audits of Purchasing Card transactions to ensure all guidelines are followed and the program functions as intended. In 2024, City Purchasing Cards were used for 20,500 transactions for a total spend of approximately \$7M, equating to an average value of \$346.00 per transaction. Examples of transactions include the purchase of lumber, park fencing materials, wood for stairs, shop tools, and the cost of calibration for backflow test kits. A rebate based on the City's Purchasing Card spend in 2024 was received, which was approximately \$63K in value.

Financial Impact

None.

February 10, 2025

Conclusion

This procurement report covers the period from January 1, 2024, to December 31, 2024 and documents the City of Richmond's procurement activities.

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David Aarons Manager, Purchasing (604-276-4061)

Attachment 1: Contracts awarded in 2024 (in excess of \$75,000)

Contracts awarded in 2024 (in excess of \$75,000)

| | Description | Awarded Vendor | Awarded Amount |
|----|--|--|-------------------|
| 1 | 8264Q - Supply and Delivery of One (1) Dump Body and Outfitting on a City-provided Cab and Chassis | Viking-Cives, Ltd. | \$232,810 |
| 2 | 449F - Supply and Delivery of One (1) 2023 Peterbilt Cab and Chassis (One Tandem Axle) Truck | Peterbilt Pacific Inc. | \$259,140 |
| 3 | 7016 NOITC - ArcGIS Software Support and Maintenance Renewal | ESRI Canada Ltd. | \$237,000 |
| 4 | 8250P - Architectural Services for the Hugh Boyd Community Facility and Fieldhouse - Phase 1 | Carscadden Stokes McDonald Architects | \$98,935 |
| 5 | 8263Q - Supply and Delivery of One (1) Rotary Batwing Roll Over Protective Structure Mower with Three (3) Cutting Surfaces | Oakcreek Golf & Turf LP | \$117,420 |
| 6 | 8200Q - On-Call Fire Systems Service Provider | Elite Fire Protection Ltd. | \$1,157,450 |
| 7 | 8251P - Insurance Brokerage Services | AON Canada Inc. | \$380,000 |
| 8 | 480IQ - Space Planning 7100 River Road for Works Yard Staff Relocation | Heritage Office Furnishings Ltd. | \$113,900 |
| 9 | 453J - Works Yard - Salt Shed Construction | Holaco Construction Ltd. | \$149,058 |
| 10 | 455F - Densification Impact Assessment | Kerr Wood Leidal Associates Limited | \$94,448 |
| 11 | 458J - City Hall Annex First Floor Renovation Design | Ashton Mechanical Ltd. | \$154,893 |
| 12 | 279CM - South Arm Community Centre Infrastructure Renewals - Flooring and Tile Supply | PCL Constructors Westcoast Inc. | \$177,269 |

| | Description | Awarded Vendor | Awarded Amount |
|----|--|--|-------------------|
| 13 | 466IQ - Steveston Streetscape Vision Design Concepts | WSP Canada Inc. | \$99,560 |
| 14 | 464IQ - Supply and Delivery of Drainage Infrastructure Materials - Burkeville Utility Upgrades | Wolseley Canada Inc. | \$126,931 |
| 15 | 311CM - City Hall Chiller Replacement, Domestic Waterline and Elevator Renewals - Heat Pump and Equipment Supply | Heatherbrae Builders Co. Ltd. | \$1,405,560 |
| 16 | 8155Q - Energy Management Software | Puma Utility Monitoring Inc. | \$150,000 |
| 17 | 457IQ - Works Yard Civil Relocation Design Services | Aplin & Martin Consultants Ltd. | \$139,798 |
| 18 | 8076P - Workforce Management Solution Implementation | S.I. Systems Partnership | \$306,000 |
| 19 | 8259P - Extended Detection and Response (XDR) Solution | Optiv Canada Inc. | \$534,813 |
| 20 | 279CM - South Arm Community Centre Infrastructure Renewals | PCL Constructors Westcoast Inc. | \$1,463,698 |
| 21 | 8180P - Information Technology Service Management Solution | Kifinti Solutions | \$749,580 |
| 22 | 8235Q - Supply and Delivery of One (1) 6500KG GVW Cutaway Cube Van With Dual Rear Wheels | Barnes Wheaton GM | \$106,243 |
| 23 | 8130P - Learning Management System | HR Path Canada | \$204,803 |
| 24 | 8278P - Provision of Consulting Services for Dike Breach Modelling and Emergency Reconstruction Strategy | Kerr Wood Leidal Associates Limited | \$298,709 |
| 25 | 495F - Audio and Visual Equipment Replacement and MVI Solution | Hybrid Audio Visual | \$134,203 |

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| | Description | Awarded Vendor | Awarded Amount |
|----|---|---|-------------------|
| 26 | 8274Q - On-Call Plumbing Contractor Services | PJB Mechanical Kern BSG Management C&C Electrical Mechanical | \$2,020,000 |
| 27 | 8273Q - Supply and Delivery of Pool Chemicals | DB Perks & Associates Cleartech Univar Solutions | \$1,331,700 |
| 28 | 8239P - Delivery of Advanced Lifeguarding, Lifesaving and First-Aid Instructional and Recertification Courses | LIT Aquatics Ltd. | \$2,100,000 |
| 29 | 494F - Aquatic Leadership Courses and Swimming Lessons | Lifesaving Society | \$121,400 |
| 30 | 8277 NOITC - Street and Sidewalk Vegetation Control Services | Western Weed Control Ltd. | \$356,000 |
| 31 | 500S - Amanda Support and Maintenance | Granicus LLC | \$124,258 |
| 32 | 501J - City Hall Annex First Floor Demolition | Ashton Mechanical Ltd. | \$189,229 |
| 33 | 503F - Minoru Centre Mechanical System Review | The AME Consulting Group Ltd. | \$93,640 |
| 34 | 8308 NOITC - ForgeRock Support and Maintenance | Ping Identity Corporation | \$350,513 |
| 35 | 8036P - Steveston Community Centre and Library - Facility Construction | Scott Construction Ltd. | \$67,466,228 |
| 36 | 507IQ - Asphalt Paving - No 4 East Laneway & Seafield Crescent Laneway Upgrade Projects | Superior Asphalt Paving Ltd. | \$114,570 |
| 37 | 8297 NOITC - Proofpoint Enterprise Software Maintenance and Support | Ion United Inc. | \$145,396 |
| 38 | 8241P - No. 4 Road Box Culvert Reconstruction & Rehabilitation | PW Trenchless Construction Inc. | \$1,545,879 |

| | Description | Awarded Vendor | Awarded Amount |
|----|---|--|-------------------|
| 39 | 8275P - Cambie Road Overpass at Knight Street Repair | MDBS Quattro Constructors Ltd. | \$233,959 |
| 40 | 8280P - Asphaltic Concrete Paving | Save On Blacktop | \$6,568,775 |
| 41 | 512F - Pedestrian, Cyclists and E-Scooter Counters and Software Maintenance | Eco-Counter Inc. | \$112,730 |
| 42 | 513IQ - No. 3 Road Watermain Design - Westminster Highway to North of Lansdowne Road | R F Binnie and Associates Ltd. | \$83,060 |
| 43 | 8247P - Provision of Security Guard Services | BC Corps of Commissionaires | \$2,114,417 |
| 44 | 502J - City Hall Lighting Upgrade | Holaco Construction (1997) Ltd. | \$672,617 |
| 45 | 311CM - City Hall Chiller Replacement, Domestic Waterline and Elevator Renewals - Elevator Equipment Supply | Heatherbrae Builders Co. Ltd. | \$184,870 |
| 46 | 517F - Berkeley House Streetlight Relocation | Hexcel Construction Ltd. | \$141,835 |
| 47 | 519IQ - Supply and Delivery of Bank Stabilizing Materials for Sidaway Canal Stabilization Project | White Cap Supply Canada Inc. | \$142,645 |
| 48 | 8268P - Construction Manager for Pre- Construction Services - Phase 1 | PCL Constructors Westcoast Inc. | \$607,363 |
| 49 | 8254S - PeopleSoft Software Technical Support Services | Oracle Canada ULC | \$1,263,009 |
| 50 | 8288Q - Charter Vessel for Tour of Fraser River from Britannia Shipyards National Historic Site | Searidge Ventures Ltd. | \$124,000 |
| 51 | 8312 NOITC - Firefighter Candidate Assessment Services | BL Associates Corporate Psychologists Inc. | \$225,000 |

| | Description | Awarded Vendor | Awarded Amount |
|----|---|--|-------------------|
| 52 | 8176P - Construction Manager for Hugh Boyd Community Facility and Fieldhouse - Pre- Construction Services | PCL Constructors Westcoast Inc. | \$99,967 |
| 53 | 8326 NOITC - VFA - Data Hosting and Support of Computerized Maintenance Planning Software | VFA Canada Corporation | \$246,778 |
| 54 | 8220Q - Supply and Delivery of One (1) Tier 4 Front End Loader with a Four (4) Cubic Yard Bucket | Wajax Limited | \$414,552 |
| 55 | 535S - BC Hydro -Asphalt Re-Paving Program - 2024 Manhole Adjustment | BC Hydro | \$96,519 |
| 56 | 8222Q - Supply and Delivery of Four Wheel Drive Tier 4 Utility Tractors with Cabs | Avenue Machinery Corp | \$164,964 |
| 57 | 539F - Consulting Services - Provincial Housing Legislation and City's OCP Update | JK49 City Consulting Services | \$293,000 |
| 58 | 8262Q - Supply and Delivery One (1) Turf Tractor | Avenue Machinery Corp | \$95,414 |
| 59 | 541F - Employee and Family Assistance Program | FSEAP Vancouver | \$117,000 |
| 60 | 7191 NOITC - Oracle Database Software Support Renewal | Eclipsys Solutions Inc. | \$86,043 |
| 61 | 542F - PeopleSoft Financials License Expansion 2024 | Oracle Canada ULC | \$75,015 |
| 62 | 8306P - Schematic Designs for 2025 Capital Planning | Kasian Architecture Interior Design And | \$143,220 |
| 63 | 521J - Caretaker Suites Infrastructure Renewals | Holaco Construction Ltd. | \$975,162 |
| 64 | 8236P - Business Continuity Program and Incident Response Plan | Deloitte LLP | \$392,000 |

| | Description | Awarded Vendor | Awarded Amount |
|----|---|---|-------------------|
| 65 | 8230P - CCTV Inspection Services for Sewer Collection System | McRae's Environmental Services | \$423,000 |
| 66 | 8252Q - HVAC Water Treatment Chemical Services | Chem-Aqua, Div of NCH Canada Inc. | \$154,037 |
| 67 | 550IQ - City Hall Annex - Space Planning Pilot Project Design Services | Kasian Architecture Interior Design and Planning Ltd. | \$129,580 |
| 68 | 8302P - Provision of Annual and Quarterly Utility Billing, Annual Property Tax Notice and General Information Mail-Out Services | IDRS | \$389,642 |
| 69 | 8290P - Richmond Maritime Festival Programming (2024) | Anigraph Productions Limited | \$141,000 |
| 70 | 8325P - Bus Speed and Reliability Program & Priority Collision Prone Intersection Improvements 2024 | McElhanney Consulting Services Ltd | \$414,090 |
| 71 | 559IQ - Supply and Install Replacement Roofing - 5831 Minoru Boulevard | Homan Roofing Ltd. | \$96,696 |
| 72 | 8331P - Priority Collision Prone Intersection Improvements 2024 - No. 4 Road and No. 2 Road | McElhanney Consulting Services Ltd | \$339,901 |
| 73 | 8269P - Architecture Services for the City of Richmond Works Yard Replacement Design - Phase 1 | TKA+D Architecture + Design Inc. | \$3,687,983 |
| 74 | 8322P - Fire Hall No. 7 Systems Renewals - Design and Contract Administration | Mallen Gowing Berzins Architecture | \$258,774 |
| 75 | 8303P - Cambie Road & No. 5 Road Intersection Improvements | B.A. Blacktop Infrastructure Inc. | \$2,361,485 |
| 76 | 8305P - No. 2 Road Multi-Use Pathway from Steveston Highway to Williams Road | Arsalan Construction Ltd. | \$1,837,888 |
| 77 | 563F - Structural Assessment and Monitoring of No. 2 Road Bridge | Associated Engineering (BC) Ltd. | \$150,097 |

| | Description | Awarded Vendor | Awarded Amount |
|----|---|---|-------------------|
| 78 | 8330P - Arterial Roadway Improvement Program 2024 | Aplin & Martin Consultants Ltd. | \$341,139 |
| 79 | 8225Q - Bike Reuse Pilot Program | Pedal Society | \$82,269 |
| 80 | 584F - Supply and Delivery of Short Term Rental Vehicles | The Driving Force Inc. Zeemac Vehicle Lease Ltd. | \$452,236 |
| 81 | 311CM - City Hall Chiller Replacements, Domestic Waterline and Elevator Renewals - Main Works | Heatherbrae Builders Co. Ltd. | \$3,063,660 |
| 82 | 8295Q - Supply and Delivery of One Dump Body with Brine System on a City Provided Cab and Chassis | Viking-Cives, Ltd. | \$286,463 |
| 83 | 8359Q - Supply and Delivery of Multi- Functional Rescue Gear and Bag | WFR Wholesale Fire & Rescue Ltd. and Brogan Fire & Safety | \$338,054 |
| 84 | 8311P - Qualified Environmental Professional for Works Yard Replacement | Core6 Environmental Ltd. | \$832,560 |
| 85 | 8301Q - Supply and Delivery of One (1) Tier Four 15" (Fifteen Inch) Capacity Drum Wood Chipper | Westerra Equipment LP | \$102,030 |
| 86 | 8355 NOITC - Delivery of Various Flower Bulbs | M Van Noort & Sons - Bulb Co Ltd. | \$125,000 |
| 87 | 8321 NOITC - Mattress and Upholstered Furniture Recycling Services | Pacific Mattress Recycling Inc. | \$1,961,629 |
| 88 | 8348P - Consulting Services for the Steveston Multi-Use Pathway Phase 4 | McElhanney Consulting Services Ltd. | \$420,686 |
| 89 | 8314Q - Portable Toilet and Hand Washing Stations - Various Departments | Sunrise Washroom Rentals Ltd. | \$246,984 |
| 90 | 8342 NOITC - Supply and Delivery of Reflective Sheeting, Vinyls and Overlaminates (5 year term) | 3M Canada Company | \$300,000 |

| | Description | Awarded Vendor | Awarded Amount |
|-----|--|--|-------------------|
| 91 | 578J - Richmond Cultural Centre Annex HVAC Upgrades | Holaco Construction Ltd. | \$99,904 |
| 92 | 8327 NOITC - Offsite Records Storage | Access Information Management of Canada | \$291,492 |
| 93 | 599IQ - Minoru Centre for Active Living Pool Filter Repairs | Riverwest General Contractors Ltd. | \$115,086 |
| 94 | 8356P - Westminster Highway & No. 5 Road Roadworks Improvements | Jack Cewe Construction Ltd. | \$1,470,195 |
| 95 | 8361Q - Data Storage Expansion and Services Project including Support and Maintenance | Softchoice LP | \$422,732 |
| 96 | 603IQ - Duck Island Art and Culture Facility - Quality Assurance Services | Urban Arts Architecture Inc. | \$81,891 |
| 97 | 8351P - Richmond Curling Club - Priority 2 Repairs Design and Contract Administration | Mallen Gowing Berzins Architecture | \$218,173 |
| 98 | 8366P - Provision of Engineering Inspection Services | Maven Consulting Limited | \$100,000 |
| 99 | 605IQ - City Hall Annex Third Floor - Bylaws Renovation | Heritage Office Furnishings Ltd. | \$168,254 |
| 100 | 8334P - Supply and Delivery of Apple Products | Island Key Computer Ltd. | \$594,714 |
| 101 | 8373Q - Collaboration Enterprise License and Support Services | Long View Systems | \$86,513 |
| 102 | 8333P Supply and Installation of Synthetic Turf Infield at Brighouse Neighbourhood Park | Astro Turf West Distributors Ltd. | \$367,000 |
| 103 | 8386Q - Supply and Installation Works Yard Staff Relocations | Contemporary Office Interiors | \$512,522 |

| | Description | Awarded Vendor | Awarded Amount |
|-----|---|---------------------------------------|-------------------|
| 104 | 8391 NOITC - CRM Subscription | Oracle Canada ULC | \$101,994 |
| 105 | 555CM - Minoru Centre for Active Living - Mechanical System Modifications | Heatherbrae Builders Co. Ltd. | \$578,018 |
| 106 | 287CM - Replacement of the Bowling Green Community Activity Centre - Civil Utility Work | Scott Construction Ltd. | \$94,176 |
| 107 | 608J - City Hall Annex Third Floor Office Renovations | Ashton Mechanical Ltd. | \$102,243 |
| 108 | 624IQ - Rental of Temporary Dehumidification Units at the Richmond Ice Centre | Chilled Rentals Ltd. | \$91,000 |
| 109 | 8368Q - Supply and Delivery of One (1) Fully Electric Low Roof Van | Mainland Ford Ltd. | \$79,760 |
| 110 | 628S - Taleo Subscription Reviewal | Oracle Canada ULC | \$115,498 |
| 111 | 8382Q - Supply and Delivery of Road Salt | Mainroad Maintenance Products | \$398,250 |
| 112 | 8329Q - Supply and Delivery of Three (3) Four Wheel Drive Tier 4 Utility Tractors with Cabs Compatible with City-Owned Attachments | Avenue Machinery Corporation | \$300,464 |
| 113 | 8350Q - Supply and Delivery of Microsoft Subscription Licensing | NetraClos | \$1,982,996 |
| 114 | 637S - Tempest Annual Support Contract Renewal - 2025 | CentralSquare Canada Software Inc. | \$110,325 |
| 115 | 639S - Firefighter Structural Turnout Gear | Associated Fire and Safety | \$87,141 |
| 116 | 8300Q - On-Call Refrigeration Contractor Services | Cimco Refrigeration | \$600,000 |

| | Description | Awarded Vendor | Awarded Amount |
|-----|--|------------------------------------|-------------------|
| 117 | 620J - Works Yard Staff Relocation - Construction Services | Ashton Mechanical Ltd. | \$1,206,037 |
| 118 | 8255P - Richmond Food Hub Gap Analysis and Feasibility Study | Cascadia Strategy Consulting | \$151,980 |
| 119 | 8337P - Database Encryption Project | Eclipsys Solutions Inc. | \$662,249 |
| 120 | 633J - Community Safety Building Operator Upgrades | Ashton Mechanical Ltd. | \$349,351 |
| 121 | 8354P - Richmond Children's Arts Festival Programming and Production Team | Anigraph Productions Ltd. | \$238,553 |
| 122 | 645IQ - Miller Road Drainage Pump Station MCC and Control Panel | Ainsworth Inc. | \$180,600 |
| 123 | 649S - Supply and Delivery of One (1) 2023 Freightliner M2 Aerial Lift Chipper Truck | Global Rentals Canada ULC | \$241,208 |
| 124 | 8379P - Multi-Use Pathway Construction and Roadworks South Side Steveston Highway from Railway Avenue to No. 2 Road | Arsalan Construction Ltd. | \$1,925,327 |
| 125 | 653IQ - West Richmond Pavilion - Third Party Design Review | Omicron Construction Ltd. | \$91,710 |
| 126 | 8349P - Westminster Highway 9120 Frontage and Cambie Road & St. Edwards Drive Intersection Improvements | Hexcel Construction Ltd. | \$1,294,215 |
| 127 | 8392 NOITC - Programming, Monitoring, Maintenance, Installation and Repairs of Gallagher Systems | Ainsworth Inc. | \$450,000 |
| 128 | 8268P - Electrical Equipment Supply - Works Yard Electrical Upgrade and Electrical Vehicle (EV) Infrastructure Project | PCL Constructors Westcoast Inc. | \$293,277 |
| 129 | 8283P - Employee and Family Assistance Program | Green Shield Health | \$535,500 |

| | Description | Awarded Vendor | Awarded Amount |
|-----|---|---|-------------------|
| 130 | 8377P - Flood Protection Public Engagement Specialist | EPI Ecoplan International Inc. | \$76,650 |
| 131 | 8205Q - Supply and Delivery of Two (2) Electric Ice Resurfacers | Engo Equipment Sales Inc. | \$971,000 |
| 132 | 8304Q - Supply and Delivery of Multiple Plug-in Hybrid or BEV Crossover Vehicles | Barnes Wheaton Chevrolet Buick GMC Ltd. | \$356,570 |
| | Total | | \$137,656,399 |