

# City of Richmond

# **Report to Committee**

To:

General Purpose Committee

Date:

October 7, 2008

From:

Jerry Chong

File:

Director, Finance

Re:

2008 2<sup>nd</sup> Quarter Financial Information

# **Staff Recommendation**

That the report on Financial Information for the 2<sup>nd</sup> quarter ended June 30, 2008 be received for information.

Jerry Chong Director, Finance

(4064)

FOR ORIGINATING DEPARTMENT USE ONLY						
CONCURRENCE OF GENERAL MANAGER						
REVIEWED BY TAG	YES/GS	NO				
REVIEWED BY CAO	YES	NO				

#### Staff Report

## Origin

The following financial updates have been provided for the 2<sup>nd</sup> quarter ended June 30, 2008.

- Statement of net revenues/(expenditures) (actual vs. budget)
- ➤ Net Expenditure by Service Type Appendix 1
- Revenue Updates Appendix 2
- Status of Capital Program (Project Summary) Appendix 3
- Investment Portfolio Appendix 4
- > Key Indicator Trends Appendix 5
- Key Indicators Appendix 6
- City Employees Appendix 7
- Contract Awards Appendix 8
- Quarterly Gross Expenditure Comparison Appendix 9

## **Analysis**

## Financial Performance

The 2<sup>nd</sup> quarter financial results show a year-to-date net surplus of \$13.7 million compared to a break-even budget. This is primarily due to the fact that the budget is spread evenly through the year, whereas the actual numbers reflect the seasonal nature of business. The budget also includes \$1.1 million in salary increases as a result of the job evaluation process, which became effective July 5, 2008. The surplus within all the departments reflects this amount. Large favourable variances have occurred in such areas as RCMP \$2.8 million, Fire Rescue \$1.6 million, Parks, Recreation and Cultural Services \$1.7 million, Engineering and Public Works \$2.3 million, Business & Financial Services \$1.3 million and Planning & Development Services \$1.8 million. More detailed explanations for these variances are given in the following pages.

# Statement of net revenues/expenditures for 2<sup>nd</sup> Ouarter ended June 30, 2008

					Projected
	Actual	Budget	Variance	Year	End Variance
RCMP	\$ (12,953,969)\$	(15,725,648)	\$ 2,771,679.03	\$	3,000,000
Engineering & Public Works	(9,623,522)	(11,936,856)	2,313,334		
Planning & Development Services	(180,172)	(1,962,360)	1,782,188		500,000
Parks Recreation & Culture	(10,634,620)	(12,315,765)	1,681,146		
Fire Rescue	(11,441,510)	(13,041,322)	1,599,812		
Business & Financial Services	130,231	(1,144,157)	1,274,388		
Fiscal	74,961,183	73,799,664	1,161,519		
Corporate Services	(6,095,472)	(6,503,184)	407,712		
Law & Community Safety	(984,883)	(1,308,256)	323,373		
Library	(3,252,152)	(3,519,281)	267,129		
Corporate Administration	(832,013)	(1,043,543)	211,530		
Utilities	0	0	0		
Transfer to Reserves	(4,822,200)	(4,808,988)	(13,211)		
ROBO & Major Projects	(527,167)	 (490,303)	(36,864)		
	\$ 13,743,735	\$ 0	\$ 13,743,735	\$	3,500,000

The following are the explanations of variances at the departmental level.

- The favourable variance in the RCMP is mainly due to the vacancies within the RCMP complement. The contract complement is currently at 174 positions versus the budgeted number of 209.
- Engineering and Public Works show a favourable variance due to seasonal expenditure patterns in street paving and general demand and maintenance programs.
- > Building permit revenues are higher than budget and it is anticipated that the year end budget targets will be met. Development applications revenues are lower than budget although, subdivision and administration fees are higher. Expenditures in the overall operating account are also under budget.
- > Parks, Recreation and Cultural Services favourable variance is due to the vacancies in Aquatics and Arenas and the seasonal labor utilization in Parks.
- Fire Rescue has a favourable variance due to vacancies created by retiring firefighters. which were filled June 12, 2008 and the budgeted collective agreement increase which has not been settled.
- > Business & Financial Services' favourable variance is due to higher than budgeted business license revenues. Expenditure budgets are expected to be fully utilized by year end.
- > The favourable variance in Fiscal is due to timing of expenditures and revenues.

- Corporate Services has a favourable variance over the budget, which is expected to be fully spent by year-end.
- The favourable variance in Law & Community Safety is due to vacancies, which were filled near the end of the 2<sup>nd</sup> quarter. There is a favourable variance in parking revenues due to the increase in the number of tickets issued and the increase in voluntary payments due to the adjudication process.
- > Library budgets are in a favourable position due to the timing of collection material expenditures.
- Corporate Administration has a favourable variance which is expected to be fully spent by year-end.
- > Water Utility, Sewer Utility and Sanitation & Recycling are break-even.
- > ROBO and Major Projects are on budget.

## Net Expenditure by Service Type (Details see Appendix 1)

This report presents the comparison between budget and actual net expenditures for each type of service.

# Revenue Updates (Details see Appendix 2)

- ≥ 418 building permits were issued in the 2<sup>nd</sup> quarter, which is slightly lower than the 486 permits issued during the same quarter of last year, however, the year to date revenues are higher than last year's 2<sup>nd</sup> quarter results.
- 40 development applications were issued in the 2<sup>nd</sup> quarter, which is significantly lower than the 135 issued during the same quarter of last year, resulting in revenues being slightly lower than last years 2<sup>nd</sup> quarter results.
- Business license fees are higher than 2<sup>nd</sup> quarter of last year. Year to date total valid business licenses issued are 12,987, which are higher than the corresponding period of last year of 12,720.
- Parking fine revenues are higher due to the increase in the number of tickets issued and the increase in voluntary payments due to the adjudication process.
- DCC contributions received in the 2<sup>nd</sup> quarter are higher than the same quarter as last year due to timing of DCC contributions.
- A Gaming revenues are at the same level as the corresponding quarters of 2007.

# Status of Capital Program Project Summary (Details see Appendix 3)

A summary of the City's major capital programs is provided in Appendix 3, which shows the total budgeted, and actual costs of the projects, incurred at June 30, 2008.

# Investment Portfolio (Details see Appendix 4)

The City's investment portfolio at June 30, 2008 is \$545 million. The City's average return on investment for the 2<sup>nd</sup> quarter was 3.88%, a decrease of 0.38% from the previous quarter. The current market environment and cash flow projections have influenced the terms and types of investments which is reflected in the return.

Despite the ongoing global financial turmoil, the principal of our investment portfolio has not been significantly affected because of the strict guidelines imposed by our Investment Policy (3702). The Policy requires the City's investment activities to be managed in a manner that seeks to ensure the preservation of capital, along with the objective of realizing a reasonable rate of return on capital. It also allows the City to carry a diversified investment mix with strong credit quality. Our compliance with these investment guidelines makes the City's investment portfolio less susceptible to adverse economic conditions like those currently experienced in the global market.

## Key Indicator Trends (Details see Appendix 5)

This appendix shows the general quarterly trend of key indicators for the years 2007 and 2006, along with 2008 actuals.

## **Key Indicators (Details see Appendix 6)**

These appendices provide Committee members information with regard to general statistics for the year to date 2008 as compared to 2007.

## City Employees (Details see Appendix 7)

This appendix shows the breakdown of city employees by pay groups and employee status.

#### Contract Awards (Details see Appendix 8)

This report provides Committee members information with regard to the formal contracts awarded by the City during the 2<sup>nd</sup> quarter.

#### Expenditure Comparison (Details see Appendix 9)

This appendix compares expenditures by quarter per department.

#### Financial Impact

None.

# Conclusion

There are no major issues to report in the City's 2008 2<sup>nd</sup> quarter financial results.

Hari Suvarna

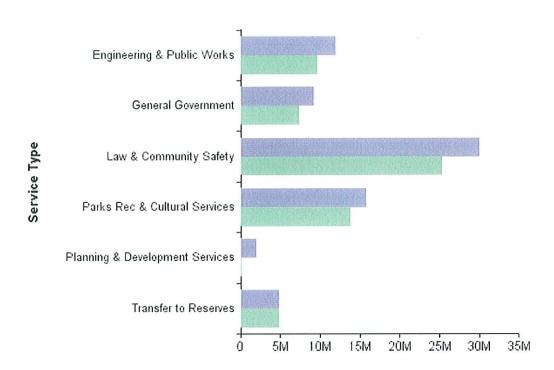
Manager, Budgets and Accounting

Sai Sulaina

(4365)

# Appendix 1: Net Expenditure by Service Type





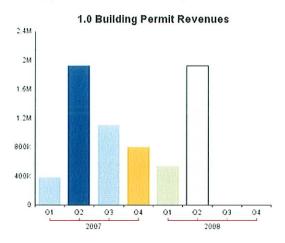
# Statement of Net Expenditure

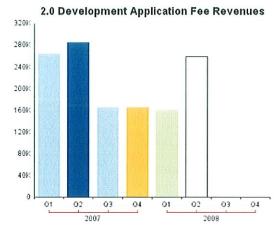
Service Type	Department	Actual YTD	Budget YTD	Budget Variance	Estimated YE Surplus
Engineering & Public Works	Engineering & Public Works	(9,623,522)	(11,936,856)	2,313,334	
General Government	General Government	(7,324,421)	(9,181,187)	1,856,766	*
Law & Community Safety	Fire Rescue	(11,441,510)	(13,041,322)	1,599,812	
	Law & Community Safety	(984,883)	(1,308,256)	323,373	
	RCMP	(12,953,969)	(15,725,648)	2,771,679	3,000,000.00
Parks Rec & Cultural Services	Library	(3,252,152)	(3,519,281)	267,129	
	Parks Rec & Culture	(10,634,620)	(12,315,765)	1,681,145	
Planning & Development Services	Planning & Development Services	(180, 172)	(1,962,360)	1,782,188	500,000.00
Transfer to Reserves	Transfer to Reserves	(4,822,200)	(4,808,988)	(13,212)	
TOTAL		(61,217,449)	(73,799,663)	12,582,214	3,500,000.00

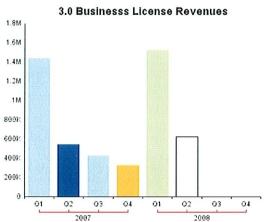
<sup>\*\*</sup> Excludes Fiscal Department

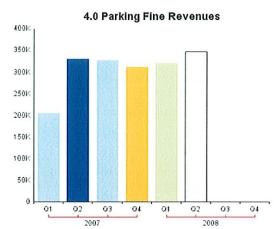
Run Date: Aug 20, 2008

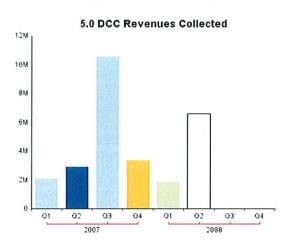
# Appendix 2: Revenue Updates

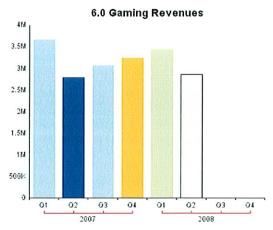






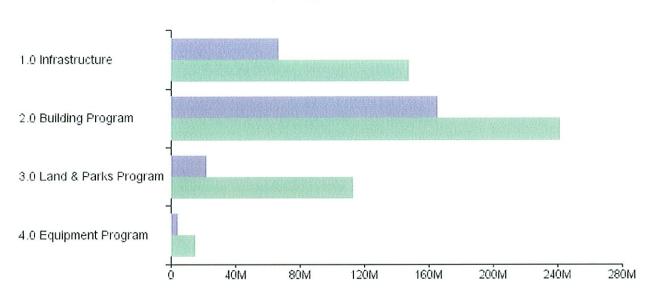






# **Appendix 3: Capital Project Summary**

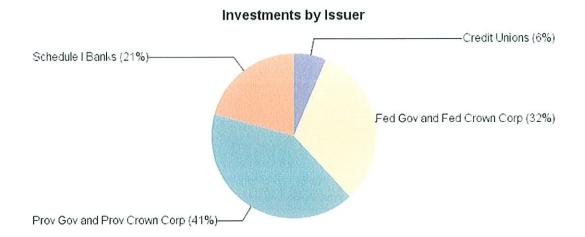
■ Expense (\$)
■ Budget (\$)

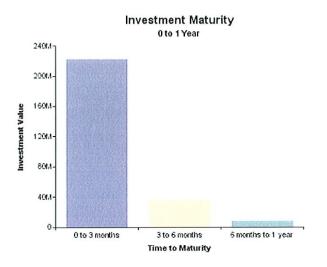


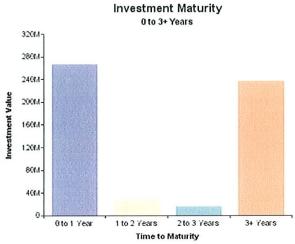
# Statement of Capital Program Expenditures

Asset Category	Actual %		Actual	Budget	Budget <u>Variance</u>
1.0 Infrastructure	25.86%	<b>漢</b> 建氯	\$66,823,472	\$147,760,274	-\$80,936,802
2.0 Building Program	64.06%		\$165,513,546	\$241,746,266	-\$76,232,720
3.0 Land & Parks Program	8.55%	100 100	\$22,101,881	\$112,893,614	-\$90,791,733
4.0 Equipment Program	1.52%		\$3,930,679	\$14,864,129	-\$10,933,450
TOTAL	100.00%		\$258,369,578	\$517,264,283	-\$258,894,705

# Appendix 4: Investment Portfolio





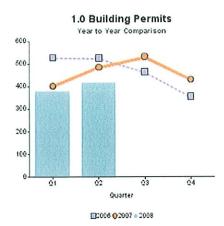


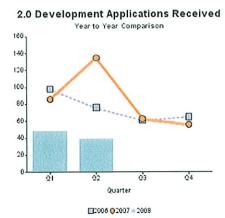
# Appendix 4: Investment Portfolio ... Continued

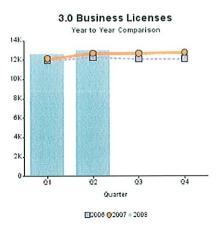
• •			
Investment	Value	% of Portfolio	
Prov Gov and Prov Crown Corp			
Prov of Ontario	63,704,938	11.68	100 100 100
Prov of Quebec	41,625,000	7.63	
Alta Treasury	29,745,736	5.45	
Prov of BC	22,098,242	4.05	
Prov of Manitoba	13,484,769	2.47	
Prov of New Brunswick	12,401,600	2.27	8
Prov of PEI	12,286,921	2.25	
Prov of Nova Scotia	11,899,994	2.18	
Hydro Quebec	9,873,700	1.81	
BC MFA	7,000,000	1.28	I
*TOTAL Prov Gov and Prov Crown Corp	224,120,900	41.07	
Fed Gov and Fed Crown Corp			
Government of Canada	117,130,987	21.47	<b>国政治和宣布</b>
CMHC	54,304,642	9.96	(1) 建设计
Farm Credit Corporation	2,000,000	.37	I
*TOTAL Fed Gov and Fed Crown Corp	173,435,629	31.80	
Schedule I Banks			
TD Financial	24,540,326	4.50	
CIBC	24,420,742	4.48	
Royal Bank of Canada	24,055,433	4.41	
National Bank of Canada	15,583,958	2.86	
BMO Financial	12,920,460	2.37	
First Bank	6,317,779	1.16	
Scotia Bank	5,096,556	.93	1
*TOTAL Schedule I Banks	112,935,254	20.71	
Credit Unions			
G&F Financial	25,000,000	4.58	
Vancity Savings Credit Union	10,000,000	1.84	
*TOTAL Credit Unions	35,000,000	6.42	
TOTAL	545,491,783	100.00	
	3.5,.31,.00	100.00	

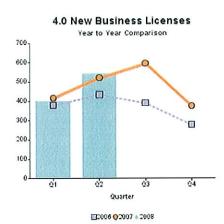
Run Date: Aug 20, 2008

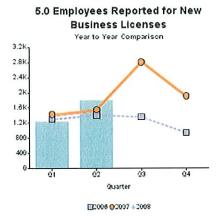
# Appendix 5: Key Indicator Trends



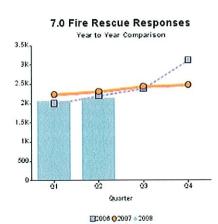


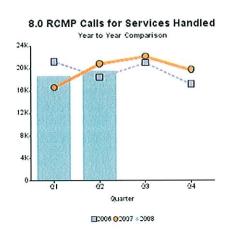














# City of Richmond Appendix 6 **Key Indicators - June 30, 2008**

Population	Dec-08	Dec-07
Richmond Population Estimate Year End*	TBD	188,000

\*Note: These population estimates include an estimate of the Census undercount. Amounts rounded to the nearest thousand.

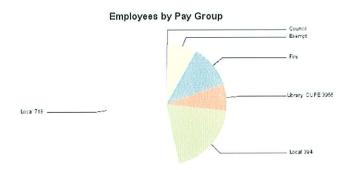
Building Permits Number of Building Permits Issued Value of Building Construction for Permits Issued Building Permit Revenue  Development Applications Development Applications Received Development Applications Revenue  Business Licenses Number of New Business Licenses Issued Number of Employees Reported - New Licenses Total Valid Licenses Revenue Received for Current Year Licenses Revenue Received for Next Year (Deferred) Total License Revenue Year to date valid licenses and revenue include current	418 \$225,815,341 \$1,928,225 40 259,047 545 1,808 12,987 \$626,826 \$120,528 \$747,354	486 \$250,673,893 \$1,930,714 135 285,020 523 1,548 12,720 \$540,237 \$102,687	(13.99%) (9.92%) (0.13%) (70.37%) (9.11%) 4.21% 16.80% 2.10% 16.03%	798 \$285,097,668 \$2,475,141 89 420,107 947 3,053 12,987	889 \$321,725,005 \$2,321,469 221 549,442 936 2,972
Value of Building Construction for Permits Issued Building Permit Revenue  Development Applications Development Applications Received Development Applications Revenue  Business Licenses Number of New Business Licenses Issued Number of Employees Reported - New Licenses Total Valid Licenses Revenue Received for Current Year Licenses Revenue Received for Next Year (Deferred) Total License Revenue	\$225,815,341 \$1,928,225 40 259,047 545 1,808 12,987 \$626,826 \$120,528	\$250,673,893 \$1,930,714 135 285,020 523 1,548 12,720 \$540,237	(9.92%) (0.13%) (70.37%) (9.11%) 4.21% 16.80% 2.10%	\$285,097,668 \$2,475,141 89 420,107 947 3,053	\$321,725,005 \$2,321,469 221 549,442
Building Permit Revenue  Development Applications Development Applications Received Development Applications Revenue  Business Licenses Number of New Business Licenses Issued Number of Employees Reported - New Licenses Total Valid Licenses Revenue Received for Current Year Licenses Revenue Received for Next Year (Deferred) Total License Revenue	\$1,928,225 40 259,047 545 1,808 12,987 \$626,826 \$120,528	\$1,930,714 135 285,020 523 1,548 12,720 \$540,237	(0.13%) (70.37%) (9.11%) 4.21% 16.80% 2.10%	\$2,475,141 89 420,107 947 3,053	\$2,321,469 221 549,442 936
Development Applications Development Applications Received Development Applications Revenue  Business Licenses Number of New Business Licenses Issued Number of Employees Reported - New Licenses Total Valid Licenses Revenue Received for Current Year Licenses Revenue Received for Next Year (Deferred) Total License Revenue	40 259,047 545 1,808 12,987 \$626,826 \$120,528	135 285,020 523 1,548 12,720 \$540,237	(70.37%) (9.11%) 4.21% 16.80% 2.10%	89 420,107 947 3,053	221 549,442 936
Development Applications Received Development Applications Revenue  Business Licenses Number of New Business Licenses Issued Number of Employees Reported - New Licenses Total Valid Licenses Revenue Received for Current Year Licenses Revenue Received for Next Year (Deferred) Total License Revenue	259,047 545 1,808 12,987 \$626,826 \$120,528	523 1,548 12,720 \$540,237	(9.11%) 4.21% 16.80% 2.10%	420,107 947 3,053	549,442 936
Development Applications Received Development Applications Revenue  Business Licenses Number of New Business Licenses Issued Number of Employees Reported - New Licenses Total Valid Licenses Revenue Received for Current Year Licenses Revenue Received for Next Year (Deferred) Total License Revenue	259,047 545 1,808 12,987 \$626,826 \$120,528	523 1,548 12,720 \$540,237	(9.11%) 4.21% 16.80% 2.10%	420,107 947 3,053	549,442 936
Development Applications Revenue  Business Licenses Number of New Business Licenses Issued Number of Employees Reported - New Licenses Total Valid Licenses Revenue Received for Current Year Licenses Revenue Received for Next Year (Deferred) Total License Revenue	545 1,808 12,987 \$626,826 \$120,528	523 1,548 12,720 \$540,237	4.21% 16.80% 2.10%	947 3,053	936
Number of New Business Licenses Issued Number of Employees Reported - New Licenses Total Valid Licenses Revenue Received for Current Year Licenses Revenue Received for Next Year (Deferred) Total License Revenue	1,808 12,987 \$626,826 \$120,528	1,548 12,720 \$540,237	16.80% 2.10%	3,053	
Number of Employees Reported - New Licenses Total Valid Licenses Revenue Received for Current Year Licenses Revenue Received for Next Year (Deferred) Total License Revenue	1,808 12,987 \$626,826 \$120,528	1,548 12,720 \$540,237	16.80% 2.10%	3,053	
Number of Employees Reported - New Licenses Total Valid Licenses Revenue Received for Current Year Licenses Revenue Received for Next Year (Deferred) Total License Revenue	12,987 \$626,826 \$120,528	12,720 \$540,237	2.10%		2,972
Total Valid Licenses Revenue Received for Current Year Licenses Revenue Received for Next Year (Deferred) Total License Revenue	\$626,826 \$120,528	\$540,237		12,987	
Revenue Received for Current Year Licenses Revenue Received for Next Year (Deferred) Total License Revenue	\$626,826 \$120,528		16 020/		12,720
Revenue Received for Next Year (Deferred) Total License Revenue	\$120,528		10.0376	\$2,158,793	\$1,995,639
Total License Revenue			17.37%	\$174,816	\$156,711
The second of th	400,1710	\$642,924	16.24%	\$2,333,609	\$2,142,606
real to date valid licelises and revenue include current		Q042,024	10.2-70	QL,000,000	<b>V</b> 212,000
Production of the state of the					
year licenses issued in the prior year.					
Housing Starts		0.40	(0.470()	7	044
Number of Housing Starts (number of units)	594	649	(8.47%)	741	844
Number of Demolitions	135	91	48.35%	261	142
Net Housing Units Added	459	558	(17.74%)	480	702
Unemployment Rate - Greater Vancouver				0000000	
Regional Unemployment Rate (3-month moving avg.)	4.3%	4.0%	n/a	4.3%	4.0%
Source: Statistics Canada & BC Stats (Data not available for					
Richmond)					
Fire Rescue Responses	2,149	2,314	(7.13%)	4,218	4,556
Fire stats represent all calls, including public service calls			683 17		
RCMP - Calls for Service Handled	19,587	20,832	(5.98%)	38,240	37,447
Median Residential Selling Prices - Richmond					
Single Family Detached	\$732,633	\$650,650	12.60%	\$732,633	\$650,650
Townhouse	\$469,150	\$422,000	11.17%	\$469,150	\$422,000
Apartment	\$316,050	\$281,467	12.29%	\$316,050	\$281,467
Number of Sales (all housing types)	1,233	1,676	(26.43%)	2,309	2,804
Source: Real Estate Board of Greater Vancouver	.,	.,	,	2011-01 <b>4</b> (2015). <del>-</del> 201	
Retail Sales - Greater Vancouver Region					
Regional Quarterly Retail Sales (in \$ millions)	6.521	6.665	(2.16%)	13,181	13,093
Source: Statistics Canada (Data not available for Richmond)	V,V2 1	0,000	(=)	.51,70	1,

Sources: All data is from City of Richmond records except as noted

Financial Indicators	Q2 2008	Q2 2007	% Change	Year to Date Jan - Jun 2008	Year to Date Jan-Jun 2007
Affordable Housing		0.00.00	2000		
Affordable Rental Housing	0	5	-100.00%	40	27
Market Rental Units	2	0		134	110
Subsidized Housing (Square Feet)	50,000	50,000	0.00%	50,000	50,000
Unallocated Funds in Reserves	\$253,882	\$3,946,993	(93.57%)	\$253,882	\$3,946,993 \$5,239,214
Unspent Funds Allocated to Capital Projects	\$9,238,314	\$5,239,214	76.33%	\$9,238,314	\$5,239,214
Economic Development					
Total sq. ft of commercial space available	435,129	\$466,437	-6.71%	435,129	466,437
Vacancy rate (in %)	100.00%	100.00%	0.00%	9.81%	12.35%
Investments					
Total Investments	\$545,491,783	\$393,135,445	38.75%	\$545,491,783	\$393,135,445
Interest Earned on Investments					
Average City Rate of Return on Investments	3.88%	4.45%	(12.81%)	3.88%	4.45%
Reserves					
DCC Reserves to date*	\$19,115,957	\$15,254,181	25.32%	\$19,115,957	\$15,254,187
Capital Funding Reserves to date	\$63,534,617	-\$9,215,652	(789.42%)	\$63,534,617	-\$9,215,652
Other Reserves to date	\$75,121,131	\$75,037,991	0.11%	\$75,121,131	\$75,037,991
Taxes					
Taxes Collected	\$102,110,194	\$87,423,664	16.80%	\$108,753,210	\$93,882,510
City Portion of Taxes Collected	\$50,033,995	\$46,002,430	8.76%	\$53,289,073	\$46,002,430
Unpaid Taxes - Delinquent & Arrears	\$3,372,983	\$2,997,043	12.54%	\$3,372,983	\$2,997,043
No. of Participants on Installment Plan	\$5,103	\$5,049	1.07%	10,227	10,120
Installment Plan Monthly Payments	\$1,562,166	\$1,513,054	3.25%	\$6,295,846	\$6,155,964
Interest Rate Paid to IP Participants	3.25%	4.00%	(18.75%)	3.25%	4.00%
2 10 110 110 110 110 110 110 110 110 110					
Jevelopment Cost Charges Income Total DCC Fees Received To Date	\$8,502,465	\$7,168,085	18.62%	\$8,502,465	\$7,168,085
Roads, Water, Sewer DCC's Received To Date	\$4,982,600	\$3,798,604	31.17%	\$4,982,600	\$3,798,60
Parks DCC's Received To Date	\$3,519,865	\$3,369,481	4.46%	\$3,519,865	\$3,369,48
Other Revenues	\$346,792	\$326,772	6.13%	\$668,511	\$532,328
Parking Revenue Gaming Revenue	\$346,792 \$2,866,925	\$326,772 \$2,801,057	2.35%	\$6,317,057	\$6,470,556
Traffic Fine Revenue	\$2,203,831	\$2,180,432	1.07%	\$2,203,831	\$2,180,432
Payroll Gross City Payroll (City and Library)	\$20,247,689	\$18,610,838	8.80%	\$42,983,312	\$39,484,10
Number of City Employees (City and Library)	1,893	1,789	5.81%	1,893	1,789
		5,34 8 910461		^	
				8383	

Sources: All data is from City of Richmond records except as noted

# Appendix 7: City Employees

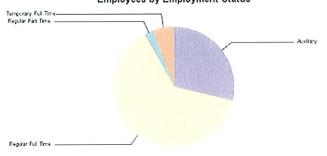


#### Employees by Pay Group

Pay Group	<b>Employee Count</b>	% of Total	
Local 718	1009	53.30%	
Local 394	376	19.86%	10000
Fire	217	11.46%	100
Exempt	147	7.77%	11
Library CUPE 3966	135	7.13%	8
Council	9	.48%	1
TOTAL	1893	100.00%	

Run Date: Aug 20, 2008

#### **Employees by Employment Status**



No of Employees

#### **Employees by Employment Status**

<b>Employment Status Empl</b>	oyee Count	% of Total	
Regular Full Time	1195	63.13%	
Auxiliary	545	28.79%	
Temporary Full Time	107	5.65%	
Regular Part Time	46	2.43%	
TOTAL	1893	100.00%	

Run Date: Aug 20, 2008

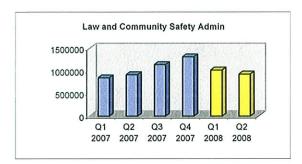
# Contract Awards APRIL 1, 2008 – JUNE 30, 2008 Appendix 8

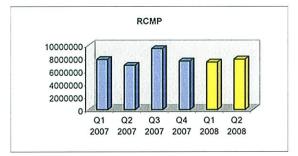
	Contract Name	Award		Amount	Department
	3306F Supply & Install 3 Fan Coils, HVAC Ducting,	Airon Heating & Air			Engineering and
1	Control Systems	Conditioning	\$	92,500	Public Works
					Corporate
2	3305F Consulting services for REDMS	Concerta Consulting	\$	20,000	Services
	3303F Supply of Boracol 20-2BD (moldicide) for the				Major Projects &
3	treatment of Wood	GC Supply	\$	46,982	Olympic Business
	3302F Trimble DiNi (0.3) Digital Survey Level c/w Invar	Cansel Survey			Engineering and
4	Rod 13/b	Equipment Inc.	\$	42,025	Public Works
-		Kanaka Creek Products	_	20.070	Major Projects &
5	3301F Re-Sawing Site Harvested Wood	Ltd.	\$	30,072	Olympic Business
	COOCE NT	Constilla Inland College	,	25 000	Parks, Rec
6	3299F "The Speed Skater" Metal Sculpture	Granville Island Gallery	\$ \$	35,000	& Culture
7	3298F Relocation & Upgrade of A/V systems	Visual Defense	1 3	32,749	Corporate Services
	2000F County & Install Develois Tile	Todayla Tilo I td	•	26 965	Engineering and Public Works
8	3296F Supply & Install Porcelain Tile	Today's Tile Ltd.	\$	26,865	Major Projects &
0	3295F Supply & Install Wood Flooring in Rooms #2016 & #2017	Centaur Products Inc.	\$	47,350	Olympic Business
9	3292F Drywall Work, New Partitions, Buckheads,	Centaul Floducts IIIc.	Ψ	47,000	Engineering and
10	Drywall Ceiling	LPS Contracting Inc.	\$	26,450	Public Works
_ 10_	Drywaii Ceiling	Wanes Custom	Ψ	20,400	Engineering and
<b>.</b> 1	3291F Materials and Labour for Millwork	Woodworks Inc.	\$	51,790	Public Works
11	3288Q Supply & Installation of Altro Marine Flooring at	Trocumonic me.	<b>-</b>	<u> </u>	Engineering and
12	Centennial Pool	Fast Track Floors	\$	45,990	Public Works
		Sm. Western			Engineering and
13	3286F Supply & Install Drywall at Terra Nova Barn	Construction Inc.	\$	29,500	Public Works
				***	Engineering and
14	3285F Asbestos Abatement	Enviro-Vac	\$	34,165	Public Works
	3284F Supply & Install Plumbing and Sheet Metal for				Engineering and
15	Washrooms and Kitchen	Ashton Mechanical Ltd	\$	60,850	Public Works
		Cantec Electrical			Engineering and
16	3283F Supply & Install Electrical and Lighting	Services	\$	50,000	Public Works
	3282F Purchase of Ultra Violet Generator System for				Parks, Rec
17	the Wave Pool at Watermania	Hanovia Ltd.	\$	31,300	& Culture
	3281F Facility Assessments Conforming to	VFA Canada	•	40.005	Engineering and
18	Methodology with Data Input to VFA Software	Corporation	3	48,305	Public Works
10	3278F Supply, Install, Repair & Reassembly of Steel	Heritage Office	6	225 000	Engineering and Public Works
19	Case Furnishings	Furnishings Ltd.	Φ	225,000	
20	3277F Sun Storage Tek Upgrade	Seven Group Inc.	\$	22,320	Corporate Services
21	3276F Scope Analysis & Requirements Gathering for	Larkin IT Consulting Inc.	\$	65,450	Corporate Services
21	'Job Evaluation' Project  3275F Supply and Installation of New Lighting and	Cantec Electrical	Ψ.	00,400	Engineering and
22	Controls at Brighouse Library	Services	\$	26,045	Public Works
22	3274F Development Fees for New Customer Service	COLAIGO	۳	20,070	. 4510 11010
23	Training Program	Lewco Consulting Inc.	\$	25,000	Corporate Services
24	3273F New Employee Orientation Program	Lewco Consulting Inc.	\$	20,000	Corporate Services
_ =====================================	Out of How Employee effection (1) ogicin		1		Major Projects &
_5	3271Q Extreme Networks Equipment	Seven Group	\$	78,916	Olympic Business
	on the manual restrictive national	, , , , , , , , , , , , , , , , , , , ,	1		Engineering and
26	3270F Demolition of 3 houses - Cambie St.	D. Litchfield & Co. Ltd.	\$	40,630	Public Works

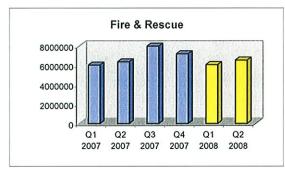
	Contract Name	Award	Amount	Department
			50.2 U.S.	Engineering and
27	3269F Utilities Services related to T.3042	Terasen Gas	\$ 51,693	Public Works
	3265Q Supply and Install of Doors & Frames @			Engineering and
28	Steveston, Minoru & Watermania Pools	Sprandrel Contruction	\$ 33,300	Public Works
	3264F Richmond Oval Contract: Spray Foam at L1			Major Projects &
29	Soffits	Greer Contracting	\$ 66,900	Olympic Business
	3263B-Q Supply and Install of an Operating Sound,	5 1 11 11	6 454.404	Major Projects &
30	Audio, and control System for Oval	Rocky Mountain	\$ 154,191	Olympic Business
	COORT III I I I I I I I I I I I I I I I I I	CCC Indicatria	¢ 02.572	Major Projects & Olympic Business
31	3263T Interior/ Exterior Signage, Wayfinding Package	EEC Industries	\$ 92,573	Major Projects &
22	3262F Server Hardware, Disk Storage, Tape Backup	Sun Microcystoms	\$ 177,871	Olympic Business
32	Library, San Fabric and Implementation Services	Sun Microsystems	Ψ 177,071	Major Projects &
2.2	22C4E Degistration System Coffware	The Active Network	\$ 134,156	Olympic Business
33	3261F Registration System Software	THE ACTIVE NETWORK	Ψ 134,130	Parks, Rec
34	3260F Various Plants for Terra Nova Planting Project	NATS Nursery Ltd.	\$ 40,460	& Culture
34	3259F Supply and Installation of Peel and Stick	147 (TO 14d1301 y Etd.	Ψ -10,-100	Major Projects &
35	Membrane for Oval	Flynn Canada Ltd.	\$ 392,114	Olympic Business
33	3258F Supply and Delivery of Shelves & Magazine	r tynn Odridda Eta.	<del>\$ 002,111</del>	Parks, Rec
36	Display Units	Yousef Adahi	\$ 25,550	& Culture
50	3257F Supply and Installation - Electrical Work including	Cantec Electrical	7	Engineering and
37	Power Rough-ins and Lighting Fixtures	Services	\$ 33,899	Public Works
	Tower reagn no and Lighting Fixtares	Airon Heating & Air		Engineering and
38	3256F Installation of new HVAC and Plumbing	Conditioning	\$ 34,245	Public Works
	3255F Demo and Install Partitions, Doors, Frames and		1	Engineering and
ردر	Ceiling Tiles	LPS Contracting Inc.	\$ 95,000	Public Works
	3254F Detail Design & Construction Engineering	20-		78
	Services for Lighting Systems at the Minoru Park Oval			Parks, Rec
40	and King George Park	Stantec Consulting Ltd	\$ 40,460	& Culture
U) 10				Engineering and
41	3250F Asbestos Evaluation at Various Water Mains	Levelton Consultants Ltd	\$ 30,001	Public Works
	3247F Certification Test V 9.0, Upgrade Services in		0 100 715	0
42	Controlled Environment	Oracle Corp Canada Inc	\$ 139,715	Corporate Services
			A 55.000	Major Projects &
43	3246F Richmond Celebration – VANOC Sponsorship	Fleming Design	\$ 55,000	Olympic Business
i .		D-II Ossanla	D 455 640	Major Projects & Olympic Business
44	3245P WLAN Network Solution for Oval	Bell Canada	\$ 155,642	Major Projects &
15	2244OTolophono System for Oval	Bell Canada	\$ 82,038	Olympic Business
45	3244QTelephone System for Oval 3241F Detailed Design and Construction Administration	Hotson Bakker	Ψ 02,030	Parks, Rec
16	Services for Public Art for Oval	Architects	\$ 325,500	& Culture
46	3240T Drainage Upgrades Garden City	7 (10111000)	\$ 020,000	Engineering and
47	Rd: Westminster Hwy to Lansdowne Rd	Con West Contracting	\$ 589,143	Public Works
	17d. Westitilister Hwy to Editadowne 17d	Spectrum Painting Ltd.	\$ 555,110	Engineering and
48	3237Q 2008 Exterior Facility Re-Painting	Combined Painting Ltd	\$ 137,282	Public Works
, 70	3236P Designs for Garden City Road / Ferndale Road	The state of the s		ALL PROPERTY AND ADDRESS OF THE PROPERTY ADDRESS OF THE PROPERTY AND ADDRESS OF THE PROPERTY ADDRESS OF THE PROPERTY AND ADDRESS OF THE PROPERTY ADDRESS O
P.	Intersection Improvements and Van Horne Way			Engineering and
49	Pedestrian and Bicycle Path	RF Binnie & Associates	\$ 27,325	Public Works
	3235T 2008 Artificial Turf: Supply & Install Artificial Turf			Parks, Rec
50	Fields at King George and Minoru Park	FieldTurf Inc.	\$ 947,844	1.0
	3233T 2008 Artificial Turf: Supply & Deliver Base	Mainland Sand & Gravel		Parks, Rec
اد	Construction Materials	Ltd.	\$ 332,940	& Culture
	3232Q 2008 Artificial Turf: Supply & Install Chainlink			Parks, Rec
52	Fencing	Raybern Erectors Ltd.	\$ 72,240	& Culture
		- M		

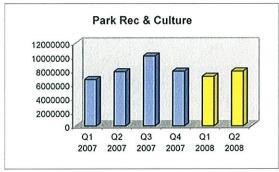
	Contract Name	Award	Amount	Department
53	3230T 2008 Artificial Turf: Install Musco Lighting System	Boileau Electric and Pole Line	\$ 283,395	Parks, Rec & Culture
54	<b>3229F</b> 2008 Artificial Turf: - Supply & Delivery Musco Lighting System to Minoru Oval and King George Park	Musco Lighting Canada, Ltd.	\$ 204,960	Parks, Rec & Culture
55	3225Q Supply and Delivery of One Skid Steer Loader & Attachments	Surfwood Supply	\$ 76,067	Engineering and Public Works
56	3220P Consulting Services for City-Wide Street Furniture	Urban Forum Associates	\$ 75,000	Engineering and Public Works
57	3217Q On Call Carpet/Flooring	Tec Floor Coverings Ltd	\$ 25,000	Engineering and Public Works
58	3216Q On Call Elevator Maintenance	Mainland Elevator	\$ 56,880	Engineering and Public Works
59	3209Q Supply & Delivery of 2WHDR Extend Cab Compact Pick up Trucks	Richmond Chrysler Dodge - Jeep Ltd	\$ 143,986	Engineering and Public Works
60	3205P Reporting and Systems Integration Tool for Human Resources	IBI	\$ 113,554	Corporate Services
61	3192Q Design, Supply and Installation of Playground Equipment at General Currie School	Habitat Systems Ltd.	\$ 69,725	Engineering and Public Works
62	3181T 2008 Asphaltic Concrete Paving	Columbia Bitulithic Ltd.	\$2,791,204	Engineering and Public Works
63	3176T 2008 Watermain Replacement - Montrose Waterworks Area	Con West Contracting	\$1,345,285	Engineering and Public Works
64	3175P City Centre/Bennett West Sanitary Sewer Upgrade Eckersley A Pump	Omni Engineering	\$ 201,980	Engineering and Public Works
65	3164P Water Sky Garden - Custom Steel Fabrication for Oval	Solid Rock Steel	\$ 500,000	Parks, Rec & Culture
66	3163P Mid Island Dyke Scoping Study	Delcan Corporation	\$ 129,760	Engineering and Public Works
67	3099P Sanitary Sewer Assessment for the Steveston Study Area	Earth Tech Canada Inc.	\$ 648,263	Engineering and Public Works
68	3096P Supply of a Central Irrigation Control System	Van-Kel Irrigarion	\$ 133,928	Parks, Rec & Culture

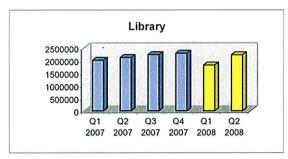
Appendix 9: Quarterly Expenditure Comparison

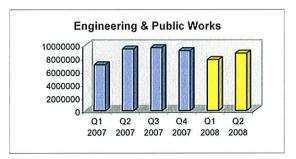


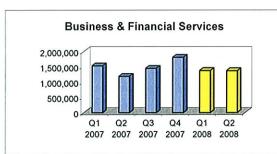




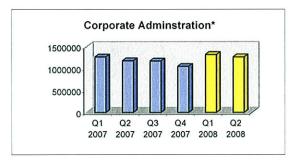


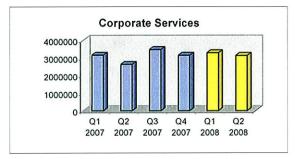












<sup>\*</sup> Includes ROBO and Major Projects