



City of Richmond

Report to Committee

To: Finance Committee

Date: May 18, 2011

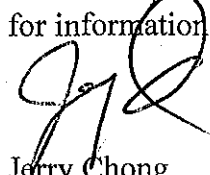
From: Jerry Chong
Director, Finance

File: 03-0970-09-01/2010-Vol
01

Re: Financial Information – 1st Quarter 2011




Staff Recommendation

That the report on Financial Information for the 1st Quarter ended March 31, 2011 be received for information.



Jerry Chong
Director, Finance
(604-276-4064)

Att.

FOR ORIGINATING DEPARTMENT USE ONLY			
ROUTED TO:	CONCURRENCE		CONCURRENCE OF GENERAL MANAGER
Enterprise Services	Y <input checked="" type="checkbox"/>	N <input type="checkbox"/>	
Information Technology	Y <input checked="" type="checkbox"/>	N <input type="checkbox"/>	
Engineering	Y <input checked="" type="checkbox"/>	N <input type="checkbox"/>	
Sewerage and Drainage	Y <input checked="" type="checkbox"/>	N <input type="checkbox"/>	
Water Services	Y <input checked="" type="checkbox"/>	N <input type="checkbox"/>	
Fire Rescue	Y <input checked="" type="checkbox"/>	N <input type="checkbox"/>	
RCMP	Y <input checked="" type="checkbox"/>	N <input type="checkbox"/>	
Parks and Recreation	Y <input checked="" type="checkbox"/>	N <input type="checkbox"/>	
Building Approvals	Y <input checked="" type="checkbox"/>	N <input type="checkbox"/>	
Development Applications	Y <input checked="" type="checkbox"/>	N <input type="checkbox"/>	
Project Development	Y <input checked="" type="checkbox"/>	N <input type="checkbox"/>	
Community Bylaws	Y <input checked="" type="checkbox"/>	N <input type="checkbox"/>	
Transportation	Y <input checked="" type="checkbox"/>	N <input type="checkbox"/>	
REVIEWED BY TAG	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>	REVIEWED BY CAO
			DEPUTY 
			YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>

Staff Report

Origin

Information for the 1st quarter ended March 31, 2011 is being provided to Council with economic updates with respect to Canada, the Province of BC, the City of Richmond, and the financial activity and position of the City.

Analysis

Canadian Economic Overview

Scotiabank Economics reported that consumer inflation increased to a 2 ½ year high of 3.3% with the biggest contributor being the rising costs of energy. Rising energy and non-energy commodity prices may begin to infiltrate broader price trends. However for the time being, continued excess capacity, strength in the Canadian dollar, limited retail pricing power and well anchored inflation expectation will keep underlying price pressures in check. As excess capacity is gradually absorbed, rising manufacturing cost may put pressure on wholesale and retail margins and inflation could trend upward.

Province of BC Economic Overview

Central 1 Credit Union forecasts that economic growth in British Columbia will remain modest. The economy will be dependent on domestic growth given the high Canadian dollar on trade-related activities. While employment growth slowed in the latter half of 2010, job creation is forecast to pick up over the next few years. In contrast to the last two years, full-time employment is expected to rise faster than part-time in the next three years.

Forecast Summary: British Columbia

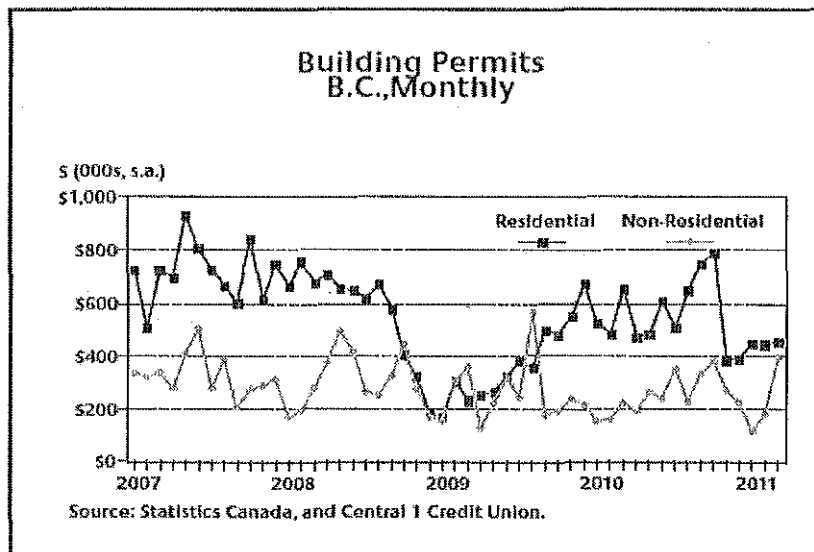
	2008	2009	2010	2011	2012	2013
Real GDP, % change	0.20	(1.80)	3.60	2.90	3.10	2.70
Nominal GDP, % change	2.90	(3.40)	7.00	5.70	5.90	6.00
Employment, %	2.10	(2.40)	2.00	2.20	2.50	2.10
Unemployment %	4.60	7.60	7.60	7.30	6.70	6.10
Population, % change	1.70	1.70	1.60	1.60	1.60	1.42
Housing Starts 000's	34.30	16.10	26.30	26.50	28.90	32.90
Retail Sales, % change	1.50	(4.40)	6.70	6.10	6.70	6.00
Personal Income, % change	3.70	(0.01)	5.90	5.20	5.60	5.40
Corporate Pre-Tax Profits, % change	5.70	(21.30)	16.00	9.30	5.30	8.40
Consumer Price Index, % change	2.10	0.00	1.50	2.10	1.70	1.90

Forecast commences 2011. Source: Statistics Canada, Central 1 CU

Provincial housing starts are forecast to remain unchanged at 26,500 units in 2011. While aggregate starts remain stable, an increase in construction in multi-family units will offset lower single-detached units. While population levels continue to grow, the rising mortgage rate environment, tightening federal mortgage insurance criteria and high prices will likely contain new home activity in the medium term.

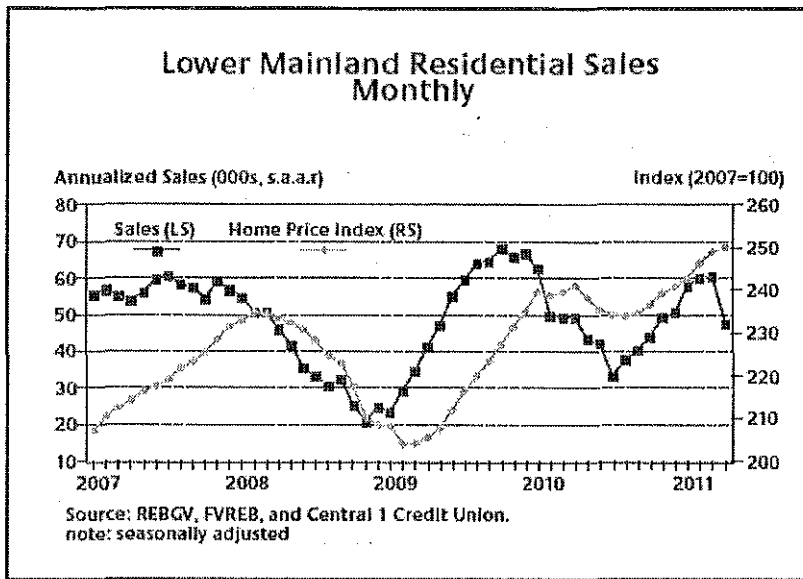
Building permits in BC surged in March following four months of weak activity. Non-residential building permits more than doubled from February, pushing total permits in the province up by 36% to \$851.7 million. In contrast, the residential sector held down growth as residential permits have been low since November.

The largest relative gains were observed in commercial building permits which rose 179% from February, while industrial permits rose 106%. Institutional and government permits remained low relative to 2010 peaks, but advanced 12% from February.



Following eight consecutive monthly gains, home sales pulled back sharply in the combined Metro Vancouver and Abbotsford-Mission region in April. Total sales during the month fell 21% from March to a seasonally-adjusted annualized rate of 47,800 units.

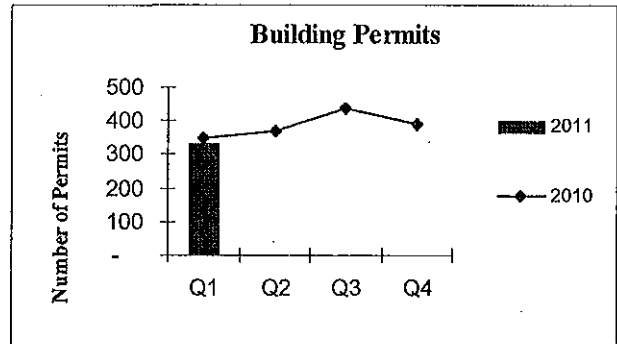
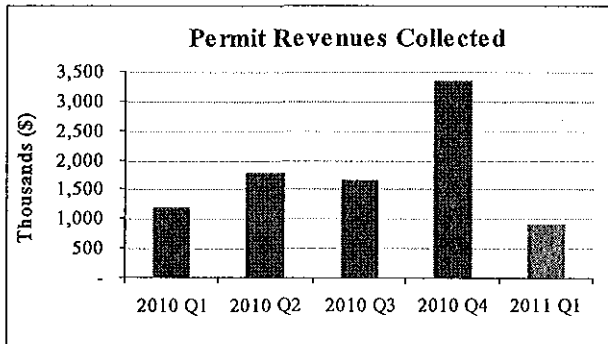
While an April sales decline was projected, reflecting a pull-forward in purchases by buyers looking to close their deals prior to the commencement of more restrictive mortgage insurance in March, the magnitude was larger than anticipated.



City of Richmond Overview

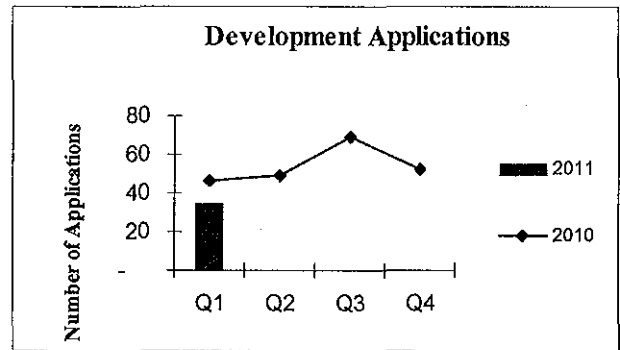
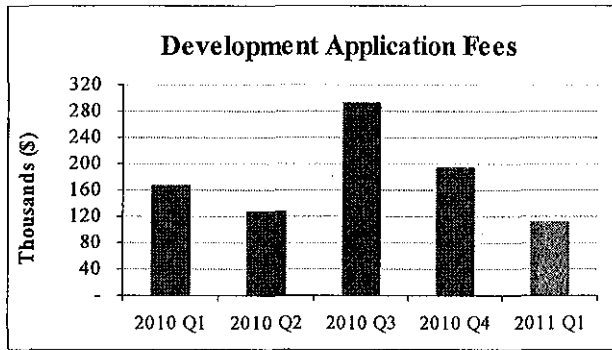
335 building permits were issued in the 1st quarter, which is a slight decrease of 3.7% compared to the 348 permits issued in Q1 2010. Building permit revenues for Q1 are \$0.9M, a year over year decrease of 17.6% compared to 2010.

The value of building construction for permits issued increased during the 1st quarter of 2011. Permits issued in 2011 have a construction value of \$97.6M as compared to \$88.5M in 2010, a 10.5% increase.



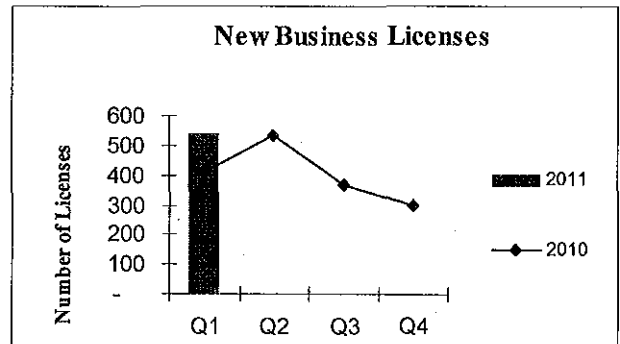
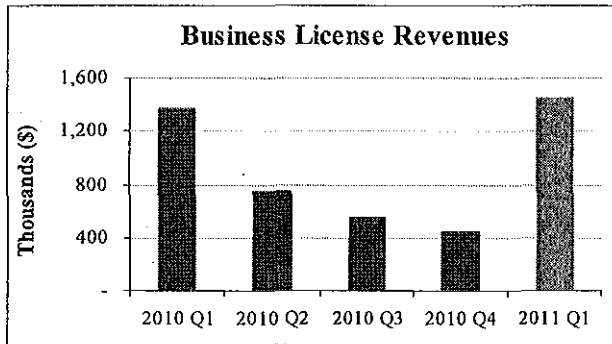
35 development applications were received in the 1st quarter, which is a decrease of 23.9% as compared to 2010. Year to date revenues of \$0.1M are 32.4% lower than 2010.

While the number of development applications and revenue in the 1st quarter is down, the administration fees related to the completion of Servicing Agreements is more than making up for the reduction in development application revenue.

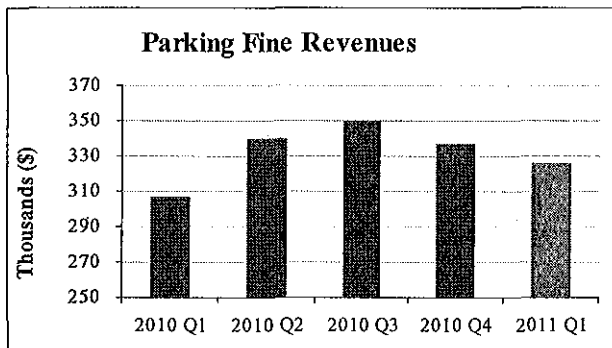


Business license revenues of \$1.5M increased by 5.7% year over year as compared to 2010 due to increased enforcement, collections (outstanding receivables) and from ongoing activity.

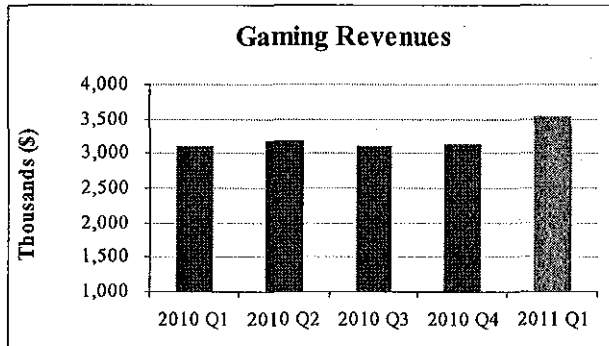
The total number of valid licenses renewed for Q1 2011 is up 408 from Q1 2010 to 12,616 due to increased business activity and enforcement.



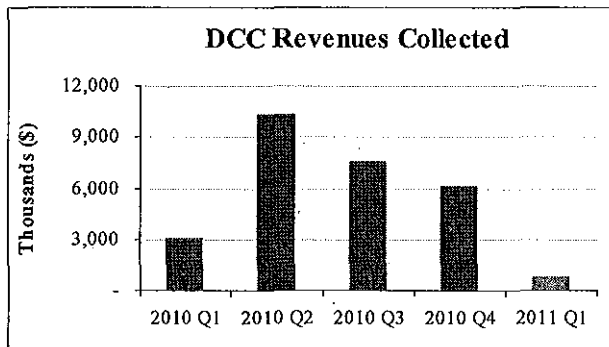
The total monthly permit and enforcement (Parking Fine) revenues of \$0.3M are slightly higher than 2010 due largely to the efforts of the parking enforcement staff. Meter revenues have declined due to meter rate increases resulting in drivers seeking alternative parking arrangements.



Year-to-date gaming revenues of \$3.6M are 14.2% higher than the corresponding period in 2010 and 32.0% higher than the current year-to date budget of \$2.8M. Revenues at the River Rock Casino Resort have been increasing since the opening of the Canada Line and the completion of redevelopment and enhancements.



DCC contributions received in the 1st quarter are 73.0% lower than the same quarter of last year. Year-to-date contributions are \$0.8M as compared to \$3.1M in 2010. Last year's DCC was the highest in Richmond's history as result of major developments approved and the push by developers to move quickly before the increase in DCCs rates last fall.



Statement of (net revenues)/expenditures for

Quarter ended March 31, 2011

Operating (in \$'000s)	Budget Year to Date March 31, 2011	Actual Year to Date March 31, 2011 (unaudited)	Variance
RCMP	8,775	7,875	900
Fire Rescue	7,328	6,949	379
Parks & Recreation	6,101	5,127	974
Engineering & Public Works	4,842	3,101	1,741
Corporate Services	3,730	3,348	382
Project Development & Facility Maintenance	2,121	2,124	(3)
Library	1,886	1,912	(26)
Planning & Development Services	1,460	1,040	420
Community Services	1,806	1,508	298
Corporate Administration	911	897	14
Law & Community Safety	809	724	85
Business and Financial Services	712	(165)	877
Fiscal & Transfer to Reserves	(40,481)	(44,408)	3,927
	\$ -	\$ (9,968)	\$ 9,968

The variance for Q1 is consistent with prior years and is mainly attributable to timing and seasonality. This should not be used as an indicator for annual results.

The following are the explanations for net expenditure variances at the departmental level.

- The RCMP realized savings from the 2010/11 contract in the amount of \$740,000 which was received in the first quarter of 2011. The additional variance is attributed to a delay in the timing of expenditures that will occur throughout the balance of the year.
- Fire Rescue is on budget for the first quarter.
- Parks and Recreation revenues are on budget with a favourable variance in expenditures at Q1. Seasonal maintenance and recreational expenditures will be incurred in Q2 and Q3. Parks and Recreation is anticipated to be on budget.
- Engineering and Public Works revenues are higher than budgeted due to the completion and closure of outstanding receivables and engineering inspection fees. The road programs have been awarded and initiated but to date no costs have incurred.
- Project Development and Facility Maintenance is on budget.
- Library grants revenues are anticipated to be received mid year. Overall, the Library is on budget.

- Planning and Development is on target. While the number of rezoning and development permits is temporarily down in the 1st quarter, the administration fees related to completion of servicing agreements is offsetting any declines in building permit and development application revenues. The number of Business Permits and revenue was a record in 2010, and 2011 is unlikely to match last year's record.
- Community Services has a favourable variance as at Q1. The timing of expenditures for key community events and consultant reviews on strategic initiatives in Sustainability and Arts, Culture, and Heritage is anticipated to materialize in Q2 and Q3.
- Law and Community Safety is primarily on budget for Q1.
- Corporate Administration is on budget.
- Business and Financial Services has a surplus due to the fact that Business Licenses revenues are predominately received in Q1.
- Fiscal is favourable for Q1 with anticipated expenditure to follow in the latter part of 2011.

Utilities

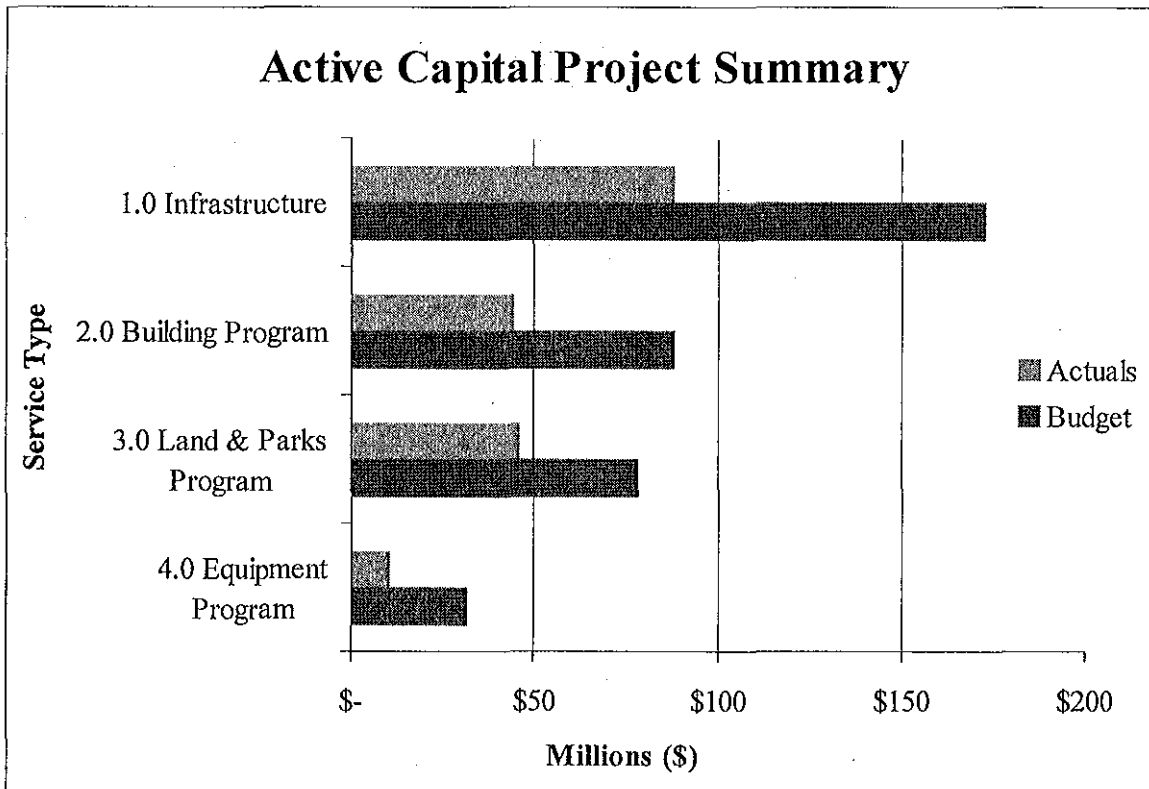
- Water Utility is currently on budget with water consumption anticipated to peak through the high usage summer months. Increased receivable activity costs have been matched with increased receivable income.
- Sewer Utility is on budget.
- Sanitation & Recycling Utility is on budget.

Active Capital Project Summary

The approved 2011 Capital Budget of \$61.2M (excluding internal payment transfers and debt repayments) are included in the figures below as are amounts relating to capital projects from previous years' Capital budgets that remain active.

The projects within the Infrastructure, Building, Land & Parks and Equipment Programs are in progress.

Statement of Active Capital Project Expenditures			
\$'000s			
	Budget	Spent to Date	Commitment
1.0 Infrastructure	173,330	88,464	84,866
2.0 Building Program	87,996	44,122	43,874
3.0 Land & Parks Program	78,302	45,879	32,423
4.0 Equipment Program	31,743	10,571	21,172
Grand Total	\$371,371	\$189,036	\$182,335



Cash and Investment Portfolio

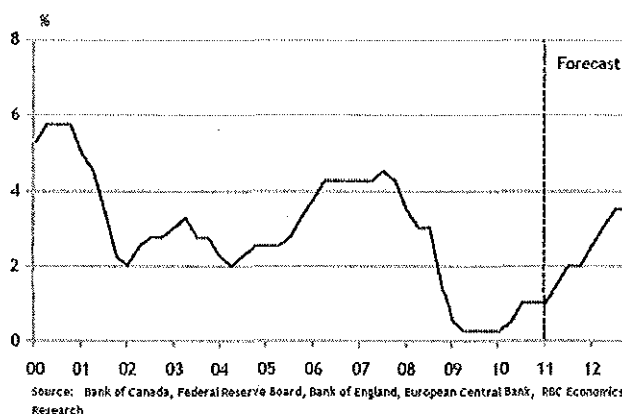
The City's cash and investment portfolio at March 31, 2011 was \$520M, with an average actual return on investment for the 1st quarter of 3.27%. The current economic environment (as described below) and cash flow projections have influenced the terms and types of investments that the City holds, which is reflected in the return.

Investment \$'000s	Value	% of Portfolio
Prov Gov and Prov Crown Corp		
Prov of Ontario	\$ 33,797	6.49%
Prov of BC	\$ 31,551	6.07%
Prov of Manitoba	\$ 21,453	4.13%
Total Prov Gov and Prov Crown Corp.	\$ 86,802	16.70%
Fed Gov and Fed Crown Corp		
CMHC	\$ 184,657	35.52%
Government of Canada	\$ 100,549	19.34%
Canadian Wheat Board	\$ 8,725	1.68%
Total Fed Gov and Fed Crown Corp	\$ 293,931	56.54%
Schedule I Banks		
TD Financial	\$ 17,048	3.28%
Royal Bank of Canada	\$ 10,305	1.98%
CIBC	\$ 9,602	1.85%
Scotia Bank	\$ 7,952	1.53%
First Bank	\$ 599	0.12%
National Bank of Canada	\$ 527	0.10%
Total Schedule I Banks	\$ 46,034	8.85%
Credit Unions		
Vancity Savings Credit Union	\$ 29,022	5.58%
Gulf & Fraser Financial Group	\$ 15,169	2.92%
Total Credit Unions	\$ 44,191	8.50%
Pooled Investments		
Municipal Finance Authority	\$ 20,809	4.00%
Total Pooled Investments	\$ 20,809	4.00%
Total Investments	\$ 491,767	
Cash and cash equivalents	\$ 28,138	5.41%
TOTAL CASH AND INVESTMENTS	\$ 519,905	100.00%

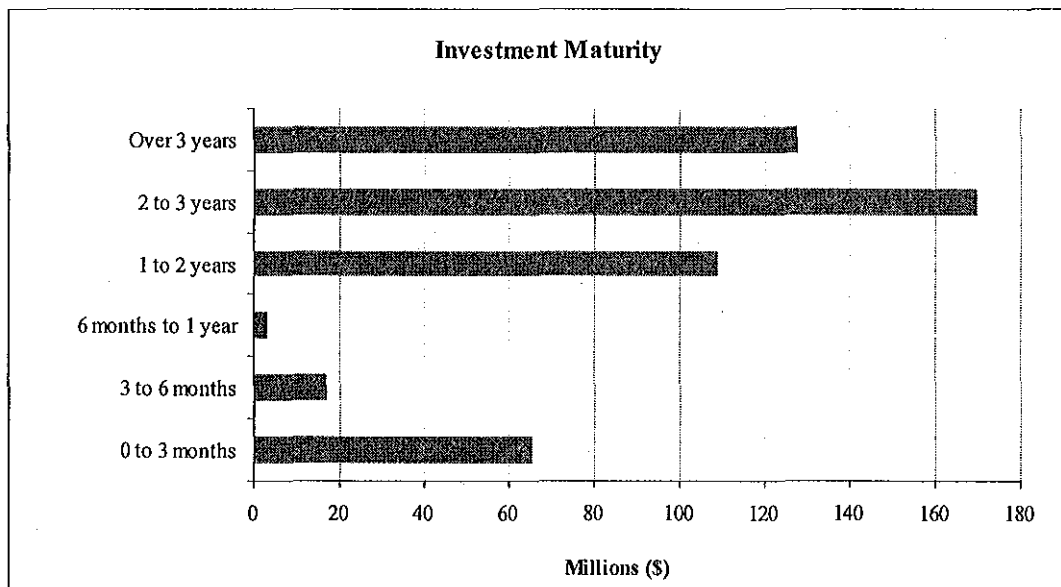
The rate of growth in the Canadian economy has been slow but steady during the 1st quarter of 2011. The slowdown was partially the result of various global events such as the devastating earthquake in Japan, the political and economic destabilization of the Middle East, and the heightening of the risk of sovereign credit defaults in Europe etc. The Bank of Canada left the overnight target rate unchanged at both scheduled meetings during the 1st quarter of 2011.

It is projected that the Bank of Canada will not make any changes to its current monetary policy until at least after Q2 of 2011. Despite of the current slow down of the economic recovery, economic data still suggests that both the global and Canadian growth will remain optimistic, as reflected in the forecasted Bank of Canada overnight rate below.

Bank of Canada overnight rate



The City continues to be in compliance with its Investment Policy (3702), where the City is required to carry a diversified investment mix with strong credit quality and at the same time meeting the objectives of managing its investment activities in a manner that seeks to preserve capital along and to realize a reasonable rate of return.



Key Indicators (Appendix 1)

This appendix provides information with regard to various financial and market indicators for the year 2011 as compared to 2010.

Contract Awards (Appendix 2)

This report provides Committee members information with regard to the formal contracts awarded by the City during the 1st quarter.

Financial Impact

None

Conclusion

The City of Richmond's 1st quarter, 2011 financial results indicate that the pace of growth is slower than the prior quarter as evidenced by the decrease in revenues from building permits, development applications, and DCC contributions. Due to programs and projects in progress, unplanned and planned leave benefits and delayed hirings, actual expenditures are less than budget in various divisions. Staff will continue to monitor the results and update the Committee on a quarterly basis.



Katherine Lecy
Manager, Payroll & Accounts Payable
(604-247-4628)

Key Indicators



City of Richmond

Key Indicators - March 31, 2011

All \$ in 000s	Q1 2011 Jan-Mar 2011	Q1 2010 Jan-Mar 2010	% Change	Year to Date Jan-Mar 2011	Year to Date Jan-Mar 2010	Year to date % change
Housing Starts						
Number of Housing Starts (number of units)	178	371	(52.0%)	178	371	(52.0%)
Number of Demolitions	124	152	(18.4%)	124	152	(18.4%)
Net Housing Units Added	54	219	(75.3%)	54	219	(75.3%)
Building Permits						
Number of Building Permits Issued	335	348	(3.7%)	335	348	(3.7%)
Permit Revenues Collected (includes deferred revenue)	\$929	\$1,128	(17.6%)	\$929	\$1,128	(17.6%)
Value of Building Construction for Permits Issued	\$97,830	\$88,505	10.5%	\$97,830	\$88,505	10.5%
Development Applications						
Development Applications Received	35	46	(23.9%)	35	46	(23.9%)
Development Applications Revenue	\$113	\$167	(32.4%)	\$113	\$167	(32.4%)
Business Licenses						
Number of New Business Licenses Issued	542	407	33.2%	542	407	33.2%
Number of Employees Reported - New Licenses	1,565	2,029	(22.9%)	1,565	2,029	(22.9%)
Total Valid Licenses Renewed/(Discontinued)	12,616	12,018	5.0%	12,616	12,018	5.0%
Revenue Received for Current Year Licenses	\$1,459	\$1,381	5.7%	\$1,459	\$1,381	5.7%
Revenue Received for Next Year (Deferred)	\$51	\$49	4.1%	\$51	\$49	4.1%
Total License Revenue	\$1,510	\$1,430	5.6%	\$1,510	\$1,430	5.6%
<i>Year to date valid licenses and revenue include current year licenses issued in the prior year.</i>						
Other Revenues						
Parking Fine Revenue	\$326	\$307	6.3%	\$326	\$307	6.3%
Gaming Revenue	\$3,555	\$3,113	14.2%	\$3,555	\$3,113	14.2%
Traffic Fine Revenue to date	\$283	\$289	(2.0%)	\$283	\$289	(2.0%)
Development Cost Charges Income						
Roads, Water, Sewer DCC's Received	\$400	\$1,554	(74.3%)	\$400	\$1,554	(74.3%)
Parks DCC's Received	\$427	\$1,505	(71.6%)	\$427	\$1,505	(71.6%)
Total DCC Fees Received	\$827	\$3,059	(73.0%)	\$827	\$3,059	(73.0%)
Uncommitted Reserves						
DCC Reserves to date	\$23,098	\$18,470	25.1%	\$23,098	\$18,470	25.1%
Capital Funding Reserves to date	\$60,846	\$58,238	4.5%	\$60,846	\$58,238	4.5%
Affordable Housing Reserves to date	\$1,530	\$1,106	38.3%	\$1,530	\$1,106	38.3%
Other Reserves to date	\$92,863	\$107,747	(13.8%)	\$92,863	\$107,747	(13.8%)
Total Uncommitted Reserves to date	\$178,337	\$185,561	(3.9%)	\$178,337	\$185,561	(3.9%)
Taxes to date						
Taxes Collected	\$7,230	\$8,931	(19.0%)	\$7,230	\$8,931	(19.0%)
City Portion of Taxes Collected	\$3,543	\$4,376	(19.0%)	\$3,543	\$4,376	(19.0%)
Unpaid Taxes - Delinquent & Arrears	\$5,478	\$5,729	(4.4%)	\$5,478	\$5,729	(4.4%)
No. of Participants on PAWS (Pre authorized withdrawal)	5,745	5,477	4.9%	5,745	5,477	4.9%
PAWS	\$5,238	\$5,369	(2.4%)	\$5,238	\$5,369	(2.4%)
Interest Rate Paid to PAWS	1.00%	0.25%	0.75%	1.00%	0.25%	0.75%

Sources: All data is from City of Richmond records

All \$ in 000s	Q1 2011 Jan-Mar 2011	Q1 2010 Jan-Mar 2010	% Change	Year to Date Jan-Mar 2011	Year to Date Jan-Mar 2010	Year to date % change
Employees						
Number of City Employees (City and Library)	1,855	1,870	(0.8%)	1,855	1,870	(0.8%)
Fire Rescue Responses						
	2,231	2,141	4.2%	2,231	2,141	4.2%
RCMP - Calls for Service Handled						
	17,242	21,939	(21.4%)	17,242	21,939	(21.4%)
Affordable Housing						
Affordable Rental Units	-	41	(100.0%)	-	41	(100.0%)
Secondary Suite/Coach House Units	5	12	(58.3%)	5	12	(58.3%)
Market Rental Units	-	2	(100.0%)	-	2	(100.0%)
Unspent Funds Allocated to Capital Projects to date	\$9,198	\$9,430	(2.5%)	\$9,198	\$9,430	(2.5%)
Investments						
Total Investments	\$519,640	\$403,699	28.7%	\$519,640	\$403,699	28.7%
Interest Earned on Investments						
Average City Rate of Return on Investments	3.27%	2.87%	0.40%	3.27%	2.87%	0.40%
<i>Sources: All data is from City of Richmond records</i>						
Market Indicators						
Median Residential Selling Prices - Richmond						
Single Family Detached	\$1,008	\$838	20.4%	\$1,008	\$838	20.4%
Townhouse	\$537	\$485	10.7%	\$537	\$485	10.7%
Apartment*	\$353	\$331	6.8%	\$353	\$331	6.8%
Number of Sales (all housing types)	1,526	1,287	18.6%	1,526	1,287	18.6%
<i>Source: Real Estate Board of Greater Vancouver</i>						
Unemployment Rate-Greater Vancouver						
	8.2%	7.4%	0.8%	8.2%	7.0%	1.2%
<i>Regional Unemployment Rate (3 month moving average)</i>						
<i>Source: Statistics Canada & BC Stats (Data not available for Richmond)</i>						
Economic Development						
Total sq. ft space Office YTD	4,365,067	4,143,963	5.3%	4,365,067	4,143,963	5.3%
Total sq. ft vacant space available Office YTD	865,935	728,611	18.8%	865,935	728,611	18.8%
Vacancy rate - Office (in %) YTD	19.84%	17.88%	10.9%	19.84%	17.88%	10.9%
Total sq. ft space Industrial YTD	36,208,363	35,989,013	0.6%	36,208,363	35,989,013	0.6%
Total sq. ft vacant space available Industrial YTD	1,693,863	1,623,118	4.4%	1,693,863	1,623,118	4.4%
Vacancy rate - Industrial (in %) YTD	4.68%	5.26%	(11.0%)	4.68%	5.26%	(11.0%)
<i>Source: Cushman & Wakefield Ltd. - Market Report</i>						
Richmond Population Estimate Year End*						
	2010:	196,858	2009:	193,505		
<i>*Note: These population estimates include an estimate of the Census undercount. Amounts rounded to the nearest thousand.</i>						

Contract Awards
January 1, 2011 – March 31, 2011
(Sorted by Award Date)

	Contract Name	Award	Amount	Description	Department
1.	4010 EOI Snow Goose Hazing Program – Canine	EBB Environmental Consulting Inc.	\$40,000.00	On call services to clear geese from parks and school fields using dogs to chase geese away.	Parks and Recreation
2.	4046 P Parks Open Space Strategy	Dillon Consulting Ltd.	\$101,907.20	Development of a Parks and Open Space Strategy with a clear vision, guiding principles, policies, and a ten (10) year implementation plan.	Parks and Recreation
3.	4062 P Remediation Plan for Westminster Highway	EBA Engineering Consultants Ltd.	\$60,590.00	Development of a remediation plan for City land along Westminster Highway that has been contaminated by hydrocarbons.	Environmental Programs
4.	4069 T RCMP CSB: Pre-Qualified Roofing Contractors RCMP Public Safety Building	Pacific Restoration	\$458,627.00	Pre-qualification of roofing contractors for the RCMP Public Safety Building	Project Development & Facilities Services
5.	4080 Q Janitorial Services - Watermania	Nutech Facility Services Ltd	\$91,664.76	Janitorial services for Watermania	Watermania
6.	4191 Q Gangway Ramps for Garry Point Park	Fjord Equipment Ltd.	\$79,200.00	Supply and delivery of ramps for marine infrastructure requirements for the maritime festival.	Parks
7.	4194 J East Richmond Community Hall additional work to remove asbestos floor covering and plywood subfloor IR2010JA.1	RMT Contracting	\$34,584.06	Renovation work at East Richmond Community Hall, required asbestos floor to be removed.	Project Development
8.	4200 P Social Planning Strategy	HB Lanarc Consultants Ltd.	\$62,500.00	Preparation of a ten (10) Year Social Planning Strategy.	Community Services
9.	4203 F Paving Project - 11000 - 11600 block Seahurst Lane	Imperial Paving	\$144,279.83	Final paving of Seahurst Lane capital project.	Engineering
10.	4204 T 2011 Asphaltic Paving Contract	Imperial Paving	\$2,932,200.00	Annual asphaltic pavement road restoration program.	PW - Engineering
11.	4206 F Seine Net Loft: Electrical	Action Electric Ltd	\$44,476.00	New electrical service and fixtures in the Seine Net Loft for the Lubzinski Exhibit.	Project Development & Facilities Services
12.	4207 F Supply and Install electrical service @ Hamilton Sanitary Pump station (T.3987)	BC Hydro	\$42,399.00	BC Hydro costs for upgraded power service to the new sanitary pump station.	PW - Engineering
13.	4208 F Construction @ Seine Net Loft (window & Cladding, platform and gate)	Central West	\$78,184.00	Work required for mounting the Lubzinski Exhibit and allows for public viewing.	Project Development & Facilities Services

	Contract Name	Award	Amount	Description	Department
14.	4215 Q Pile Installation - Garry Point Park	Pacific Industrial and Marine Ltd.	\$130,026.00	Supply and installation of piling for marine infrastructure requirements for the maritime festival.	Parks
15.	4220 F Offset BC Hydro ducts in conflict with new proposed storm main on Bonavista Dr. and Ransford	BC Hydro	\$137,010.00	Moving a BC Hydro ductbank to accommodate storm sewer upgrades.	PW-Engineering
16.	4222 F RCMP CSB: Mechanical Contractor Design Assist Services	Broadway Refrigeration	\$25,000.00	Design services for the mechanical for the RCMP Community Safety Building	Project Development & Facilities Services
17.	4224 F ROO Legacy: Lounge Glazing Retrofit	PDF Construction	\$41,200.00	Lounge Glazing Retrofit at the Richmond Olympic Oval	Project Development & Facilities Services
18.	4226 F ROO Legacy: Sport Surface Covering	Caliber Sport Systems	\$77,950.00	Sport Surface Covering at the Richmond Olympic Oval	Project Development
19.	4227 T RCMP CSB: Drywall, steel stud and acoustic ceiling	Benchmark LTD	\$614,950.00	Drywall, steel stud and acoustic ceiling for the RCMP Community Safety Building	Project Development & Facilities Services
20.	4229 P PS HCM 9.1 Upgrade - Technical Consultant	Ronald C.T. Lee Systems Consulting Inc.	\$120,000.00	PeopleSoft Technical Consultant	IT
21.	4231 F RCMP CSB: Concrete Demo	Dallas Watt Demo LTD	\$96,144.70	Concrete demolition for the RCMP Community Safety Building	Project Development & Facilities Services
22.	4246 F Orthophotos	McElhanney Consulting Services LTD	\$27,155.00	Provide colour digital orthophoto and updated DEM covering The City of Richmond	IT
23.	4247 F Technical, equipment and labour (contracting) for Winterfest Weekend 2011	Purchase and Associates	\$98,029.96	Contract to Vancouver Event Management, owned by Purchase and Associates. Covered all fencing, toilets, transportation, security, stage, light rigging, stage ramping and elements, lighting, sound, video, camera work, large screen, booths, drape, security, plumbing, electrical site management, audio, visual and camera technical labour, professional crew labour, and stage management labour charges. Some tenting charges also included.	Community Services
24.	4262 F Alexandra DEU GHX Design and Construction Overview Services	Hemmera Energy	\$48,215.00	Acting as Owner's Engineer for the Design / Build Alexandra District Energy Utility Phase 1 Project.	PW - Engineering
25.	4263 F Design services – Watermain replacement on Williams Road	Delcan Corporation	\$37,010.00	Design of watermain replacement on Williams Road.	PW - Engineering

	Contract Name	Award	Amount	Description	Department
26.	4266 F Steveston Tennis Net Shed - Structural Upgrades CA2011A	RMT Contracting	\$272,954.79	Remedial structural work and new exit doors and emergency exit signs.	Project Development & Facilities Services
27.	4268 Q RCMP CSB: Kone Elevator	Kone Elevator	\$68,978.00	Build elevator for the RCMP Community Safety Building	Project Development & Facilities Services
28.	4269 F RCMP CSB: Supply and install of elevator sump	Kenco Construction LTD	\$41,500.00	Elevator sump for the RCMP Community Safety Building	Project Development & Facilities Services
29.	4270 F Supply and install audiovisual systems in multipurpose room, meeting room, fitness room and lobby	Genesis Integration Inc	\$28,240.54	Projection, LCD TV and Audio equipment Installations for Hamilton Community Centre expansion.	IT
30.	4284 F Restoration Justice Program for 2011	Touchstone Family Association	\$95,000.00	Annual contract for restorative Justice Program for Richmond	Fire-Rescue
31.	4285 F Annual facility assessments and data entry	VFA Canada Corporation	\$50,000.00	Assessment of the condition of roofs, mechanical, electrical and life safety systems for life cycle replacement & repairs.	Project Development & Facilities Services
32.	4299 F Sewer back up repairs	On Side Restoration	\$44,246.07	Repairs required Fire Hall 5 due to sewage backup into building. Drywall replacement, Painting and Cabinet replacement	Project Development & Facilities Services
33.	4300 F Flow control - various pump stations vacuum trucks service from Feb 24th/11 to Feb 27th/11	McRae's Environmental Services	\$205,009.87	Lansdowne force main break, 5 lift stations were taken off line until a by-pass system could be installed.	Sewerage/Drainage
34.	4301 F IT software/ hardware/ Training/ Labour	SoftChoice Corporation	\$51,693.29	Software assurance on server software (last year of 3 rd year contract)	I.T.
35.	4302 F RCMP CSB: Metal Cladding	Rite-way Metals	\$34,450.00	Metal cladding for the RCMP Community Safety Building	Project Development & Facilities Services

