



City of Richmond

Report to Committee

To: Finance Committee

Date: November 2, 2009

From: Jerry Chong
Director, Finance

File:

Re: 2009 3rd Quarter Financial Information

Staff Recommendation

That the report on Financial Information for the 3rd quarter ended September 30, 2009 be received for information.

Jerry Chong
Director, Finance
(4064)

FOR ORIGINATING DEPARTMENT USE ONLY			
ROUTED TO:	CONCURRENCE		CONCURRENCE OF GENERAL MANAGER
Major Projects.....	Y	<input checked="" type="checkbox"/>	N <input type="checkbox"/>
Information Technology	Y	<input checked="" type="checkbox"/>	N <input type="checkbox"/>
Engineering	Y	<input checked="" type="checkbox"/>	N <input type="checkbox"/>
R.C.M.P.	Y	<input checked="" type="checkbox"/>	N <input type="checkbox"/>
Recreation & Culture.....	Y	<input checked="" type="checkbox"/>	N <input type="checkbox"/>
Building Approvals	Y	<input checked="" type="checkbox"/>	N <input type="checkbox"/>
Development Applications.....	Y	<input checked="" type="checkbox"/>	N <input type="checkbox"/>
REVIEWED BY TAG	YES	NO	REVIEWED BY CAO
	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Staff Report

Origin

The following financial updates have been provided for the 3rd quarter ended September 30, 2009.

- Statement of net revenues/expenditures (actual vs. budget)
- Net Expenditure by Service Type – **Appendix 1**
- Revenue Updates – **Appendix 2**
- Active Capital Project Summary – **Appendix 3**
- Investment Portfolio – **Appendix 4**
- Key Indicator Trends – **Appendix 5**
- Key Indicators – **Appendix 6**
- Employees by Employment Status – **Appendix 7**
- Contract Awards – **Appendix 8**

Analysis

The 3rd quarter financial results are in a favourable position despite the current economic conditions. Although the City's revenues such as the building permit revenues, development application fees etc. are adversely affected by the economic downturn, the City has managed to contain its costs to mitigate the effects. The City has continued to maintain its strong financial position at the end of the 3rd quarter, with its prudent fiscal management as reflected in the uncommitted statutory reserves \$150 M (2008, \$ 140 M) and cash and investment balances \$577 M (2008, \$570 M).

On the economic front, the 3rd quarter seems to show signs of recovery compared to the 1st and 2nd quarters. For example, although the total building permits issued in the 3rd quarter are the same as the 2nd quarter, it shows higher permit revenues. The building construction value for permits issued has also shown an increase in the 3rd quarter over the first two quarters. Another key indicator which reflects the activities in the construction industry is the housing starts which has shown substantial increase over the 1st and 2nd quarters.

The 3rd quarter financial results indicate a surplus position in the general operating fund (excluding the utility funds and the Oval Corporation) of \$6.3 M. This is primarily due to the seasonal pattern of expenditures and revenues while the budget is evenly spread through the year. For example, Recreation & Cultural services show a surplus mainly due to higher revenues recorded in the summer months compared to the rest of the year. The RCMP and Fire surplus is a result of vacancies. These favourable variances are partially offset by lower than budgeted city revenues. More detailed explanations for these variances are given in the following pages.

Despite the continuing weakness in the economy, we are projecting a surplus of approximately \$1.0 M at the end of 2009 compared to a 2008 surplus of \$2.7 M. It is expected that RCMP and Fire Rescue will contribute \$1.5 M towards this surplus mainly due to lower than budgeted salaries as a result of vacancies while Planning and Development is projected to be in a deficit position of \$0.5 M due to lower than budgeted revenues. City revenues such as building permit revenues, development application fees etc. continue to be below budget as a result of continued weakness in the economy. The Planning & Development department which has historically

experienced higher than budgeted revenues will show considerable reduction at the end of 2009. To mitigate an increase in the deficit position Planning & Development has laid off four fulltime positions.

It is also projected that the utility budgets of Water, Sanitary Sewer and Sanitation & Recycling will show a combined surplus of about \$0.5 M at the end of 2009.

**Statement of (net revenues)/expenditures for
3rd Quarter ended September 30, 2009
(in 000s)**

	Budget	Actuals	Variance	% Spent	Annual	Projected	Variance
	Year to Date Sept 30, 2009	Year to Date Sept 30, 2009			Budget Dec 31, 2009	Actuals Dec 31, 2009	
Parks Rec & Culture	20,338	18,692	1,646	92%	27,192	27,192	-
RCMP	24,459	23,238	1,221	95%	32,702	31,702	1,000
Fire Rescue	20,204	18,983	1,220	94%	27,012	26,512	500
Business & Financial Services	1,984	1,217	767	61%	2,653	2,653	-
Engineering & Public Works	18,814	18,521	293	98%	25,155	25,155	-
Corporate Services	10,546	10,277	269	97%	14,100	14,100	-
Law & Community Safety	2,361	2,188	173	93%	3,157	3,157	-
ROBO & Major Projects	997	856	140	86%	1,332	1,332	-
Corporate Administration	1,939	1,818	120	94%	2,592	2,592	-
Library	5,296	5,360	(64)	101%	7,081	7,081	-
Planning & Development Services	3,946	4,478	(532)	113%	5,276	5,776	(500)
Fiscal and Transfer to Reserves	(110,885)	(111,963)	1,079	101%	(148,252)	(148,252)	-
	\$ -	\$ (6,334)	6,334		\$ -	\$ (1,000)	1,000

The following are the explanations for net expenditure variances at the departmental level.

- Parks, Recreation & Cultural Services favourable variance is due to the summer program revenues being historically higher in the 2nd and 3rd quarter for aquatics programs. In addition, utility expenditures are significantly lower during the summer months.
- The favourable variance in RCMP is due partly to annual adjustment in billings from the RCMP and a combination of vacancies within the RCMP and seniority mix in recruits.
- Fire Rescue has a favourable variance due to the following: levy costs in ECOMM (CAD and RMS Levy) being delayed as modules come on stream. Recruiting has been put on hold until after the Olympics. Fuel costs are lower than planned in 2009. Programs, Equipment purchases and Training Overtime are favourable due to timing of expenses, these expenses are planned for the fourth quarter.
- Business & Financial Services has a favourable variance due to the majority of business licenses renewed in the first two quarters and the corresponding revenues recognized in those quarters. By year end the budget will be on track as the 3rd and 4th quarter expenditures will offset the favourable variance.

- Engineering & Public Works show a decrease in the favourable variance from 2nd quarter to 3rd quarter largely due to seasonal expenditures in roads and facility maintenance.
- Corporate Services favourable variance is due to timing of training and development expenditures and Permit Center vacancies. The Training and Development budget is expected to be fully utilized by 4th quarter with the introduction of the apprenticeship program and the increased fall and winter training programs.
- The favourable variance in Law & Community Safety is mainly due to the timing of contract expenses and receipt of the JEPP grant.
- ROBO and Major Projects are on track for year to date expenditures to budget.
- Corporate Administration is on track for year to date expenditures to budget.
- Library has an unfavourable variance due to the annual collection material budget being fully expended and a reduction in grant funding and fine revenues being collected.
- The unfavourable variance in Planning & Development is largely due to the drop in the projected revenue in Development Applications and Building Approvals. This was matched by a drop in expenditures, made possible by not filling vacant positions or maternity leave absences. It should be noted that development activity in the beginning of the 4th quarter has picked up significantly with an increase in the number of new Development Applications..
- The favourable variance in Fiscal is due to the timing of expenditures

Utilities (000s)

	Budget Year to Date Sept 30, 2009	Actuals Year to Date Sept 30, 2009	Annual Budget Dec 31, 2009	Projected Actuals Dec 31, 2009
Water				
Revenue	27,861	27,912	37,250	37,050
Expenses	(27,861)	(28,150)	(37,250)	(36,750)
Net Revenues/(Expenditures)	-	(238)	-	300

- Water Utility has an unfavorable variance of \$0.2 M as of Sept 30, 2009 due to high water consumption in the summer months. The Water Utility budget is expected to be in a \$0.3 M surplus position as of Dec 31, 2009 due to vacancies and a favourable variance in the public works maintenance and demand programs.

	Budget Year to Date Sept 30, 2009	Actuals Year to Date Sept 30, 2009	Annual Budget Dec 31, 2009	Projected Actuals Dec 31, 2009
Sanitary Sewer				
Revenue	23,732	19,649	31,730	31,230
Expenses	(23,732)	(19,719)	(31,730)	(31,730)
Net Revenues/(Expenditures)	-	(70)	-	(500)

- Sewer Utility is on budget for 3rd quarter although the metered revenues are under budget as these are offset by the favourable variance in the public works maintenance and demand programs. A deficit position of \$0.5 M is forecasted for year end primarily due to metered revenues coming under budget.

	Budget Year to Date Sept 30, 2009	Actuals Year to Date Sept 30, 2009	Annual Budget Dec 31, 2009	Projected Actuals Dec 31, 2009
Sanitation & Recycling				
Revenue	6,566	7,155	8,779	8,979
Expenses	(6,566)	(5,839)	(8,779)	(8,279)
Net Revenues/(Expenditures)	-	1,316	-	700

- Sanitation & Recycling Utility has \$1.3 M surplus as of Sept 30, 2009 due to timing of processing and garbage disposal expenditures. A surplus position of \$0.7 M is projected for year end due to vacancies and garbage and recycling revenues trending higher than budget.

Net Expenditure by Service Type (Details see Appendix 1)

This graph presents the comparison between budget and actual net expenditures for each type of service.

Revenue Updates (Details see Appendix 2)

- 318 building permits were issued in the 3rd quarter, which is 5.4% lower than the 336 permits issued during the same quarter of last year, and building permit revenue has declined by 37.5% from \$1.0 M to \$0.6 M during the same period. The decline in building permit revenue is attributed to building permits being issued during 2009 are for lower construction value projects. Although the revenues are down in building approvals, expenditures are also down due to reduction in staffing levels.
- 35 development applications were issued in the 3rd quarter, which is 34% lower than the 53 issued during the same quarter of last year. Corresponding revenues are also lower.
- 430 new business licenses were issued in the 3rd quarter of 2009 compared to 409 issued for the same quarter of last year. Overall, business revenues to date are on par with 2008.
- Parking fine revenue is 7.3% lower than the 3rd quarter of last year. This is due to a decrease in enforcement revenue because of both permanent and temporary closure of meter and permit zones and the resulting reduction in enforcement opportunities.
- Gaming revenue has declined by 10.2% from \$3.3 M to \$2.9 M compared to the 3rd quarter of last year. Gaming revenue for the remainder of 2009 is expected to be under budget for 2009 due to market conditions. However, there will be no impact on the transfer to reserves.

- DCC contributions received for the 3rd quarter are 172.4% higher than the same quarter of last year due to a large parks DCC contribution received for Sills Avenue Park.

Active Capital Project Summary (Details see Appendix 3)

A summary of the City's major capital programs is provided in Appendix 3, which shows the total budgeted and the actual costs of the projects incurred at September 30, 2009. The actual capital expenditures are at approximately 61.50% of the overall capital budget.

Investment Portfolio (Details see Appendix 4)

The City's investment portfolio at September 30, 2009 was \$577 M. The City's average return on investment for the 3rd quarter was 2.68%. The current market environment and cash flow projections have influenced the terms and types of investments which is reflected in the return.

The Bank of Canada is keeping the bank rate at an all-time low of 0.25% as a monetary policy to stimulate economic activities. As a result of the low market yields, the City's return on investment has decreased from the previous quarter. Despite the lower yields, the principal of our investment has not been affected due to the strict guidelines imposed by our Investment Policy (3702). The Policy requires the City to carry a diversified investment mix with strong credit quality and it also requires the City's investment activities to be managed in a manner that seeks to preserve capital along with the objective of realizing a reasonable rate of return.

Key Indicator Trends (Details see Appendix 5)

This appendix shows the general quarterly trend of key indicators for the years 2008 and 2009.

Key Indicators (Details see Appendix 6)

This appendix provides information with regard to various financial and market indicators for the year 2008 as compared to 2009.

Employees by Employment Status (Details see Appendix 7)

This appendix shows the breakdown of city employees by pay groups and employee status.

Contract Awards (Details see Appendix 8)

This report provides Committee members information with regard to the formal contracts awarded by the City during the 3rd quarter.

Financial Impact

None.

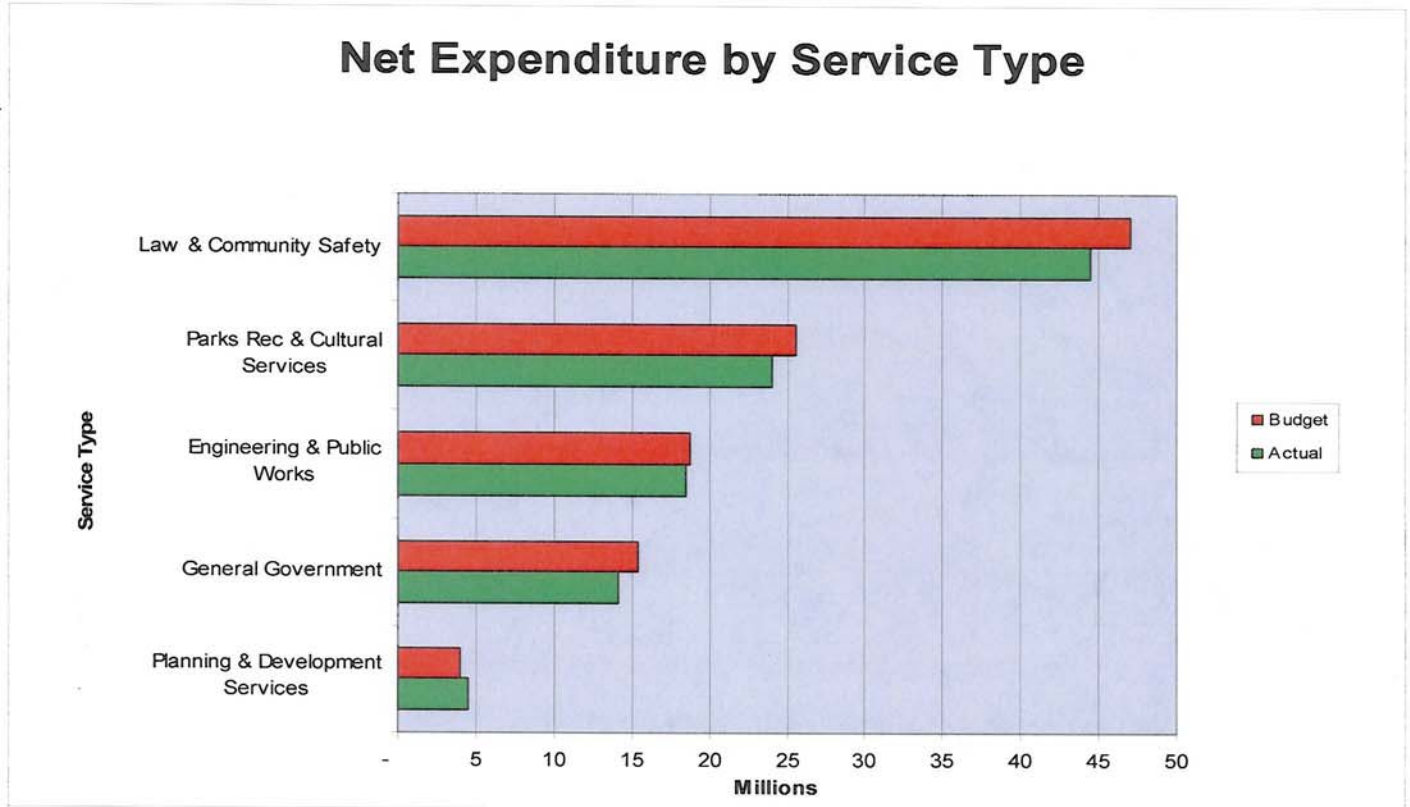
Conclusion

The 3rd^d quarter financial results indicate a \$6.3 M surplus in the general operating fund due to vacancies within RCMP and Fire, seasonal expenditure trends within Public Works and the timing of revenue recognition due to summer recreation programs and business licenses renewals.

Despite the current weak economic condition, a surplus of \$1.0 M is projected in the general operating fund and a combined surplus of 0.5 M in Water, Sewer and Sanitation & Recycling at the end of 2009.



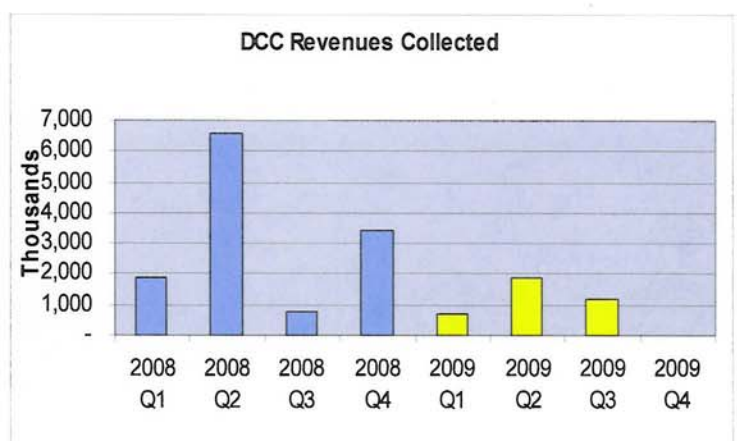
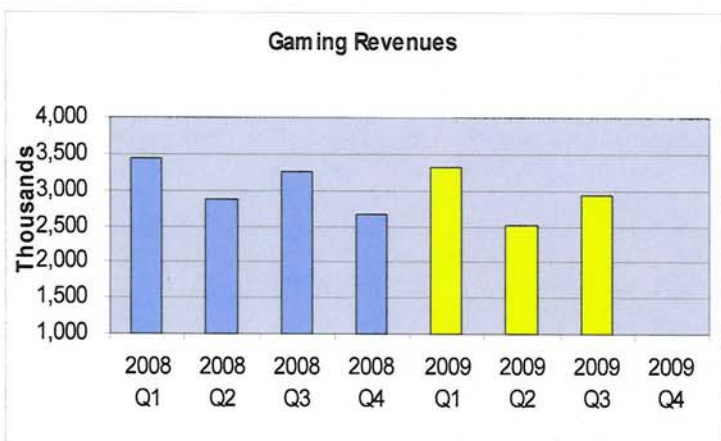
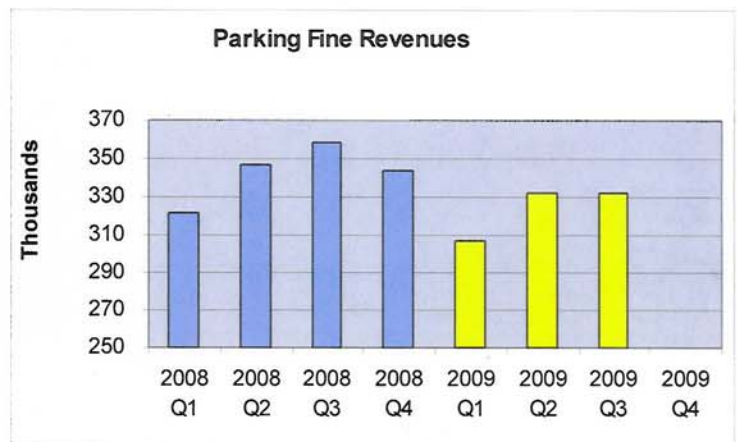
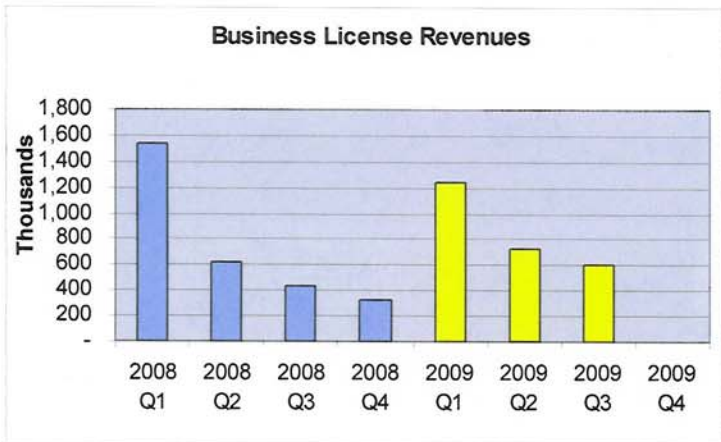
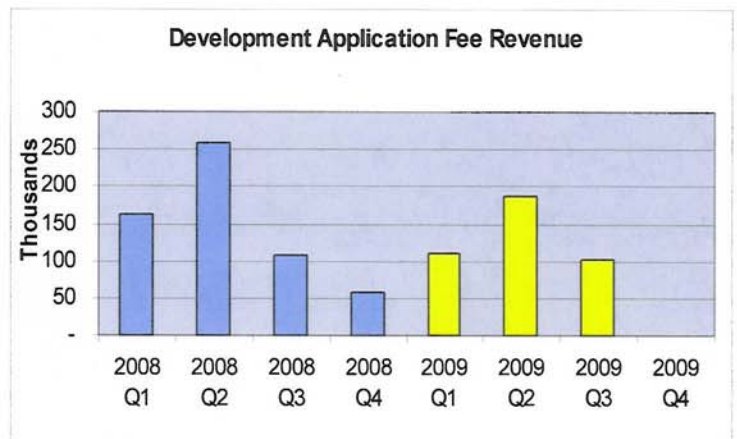
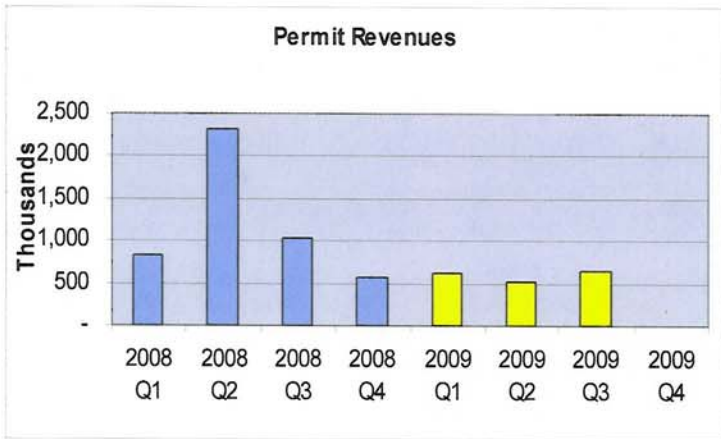
Hari Suvarna
Manager, Budgets & Accounting
(4365)

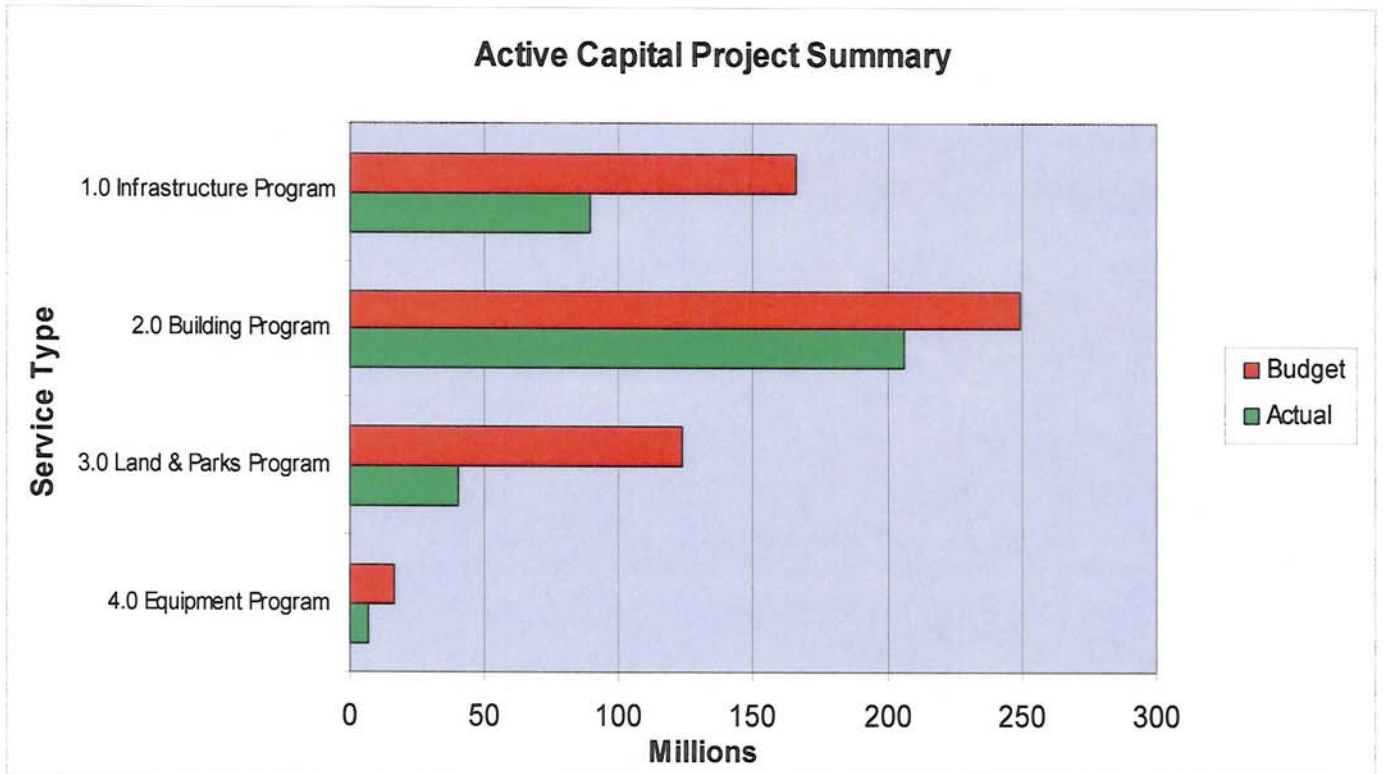


Statement of Net Expenditure

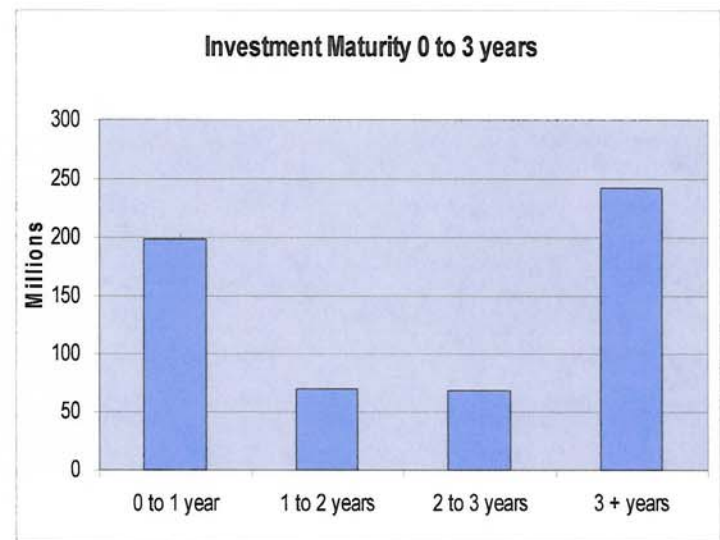
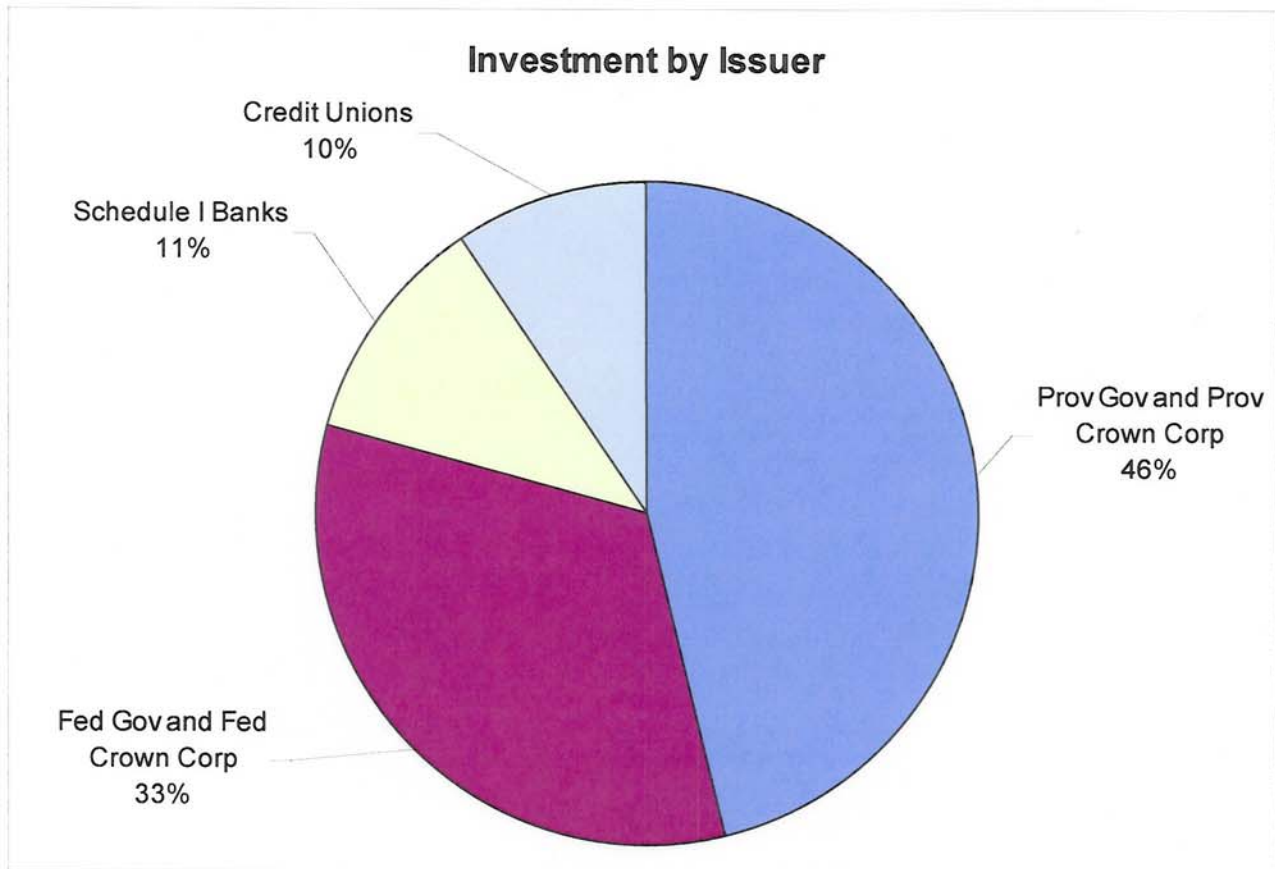
Service Type	Department	Actual YTD	Budget YTD	Budget Variance
Law & Community Safety	Fire Rescue	18,983,402	20,203,645	1,220,244
	Law & Community Safety	2,187,942	2,361,113	173,171
	RCMP	23,237,761	24,459,080	1,221,319
Parks Rec & Cultural Services	Library	5,360,111	5,296,275	(63,836)
	Parks Rec & Culture	18,691,816	20,337,902	1,646,085
Engineering & Public Works	Engineering & Public Works	18,520,957	18,814,191	293,234
General Government	General Government	14,169,413	15,465,866	1,296,453
Planning & Development Services	Planning & Development Services	4,478,459	3,946,458	(532,001)
Fiscal & Transfers to Reserves		(111,963,430)	(110,884,530)	1,078,900
Total		(6,333,569)	-	6,333,569

Revenue Updates





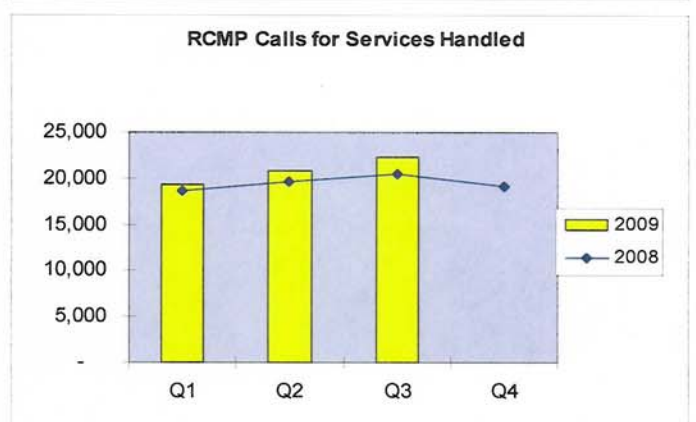
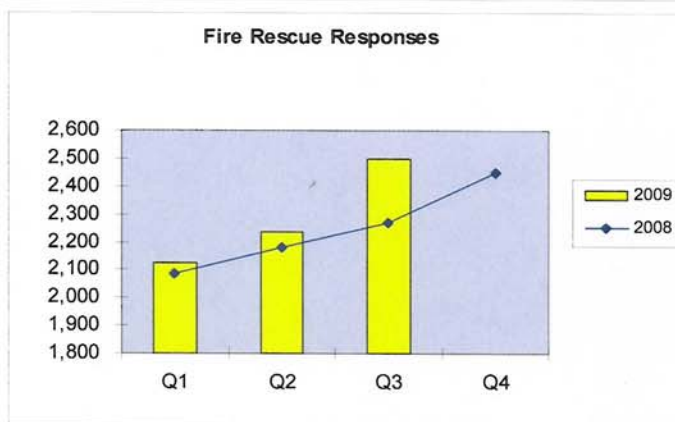
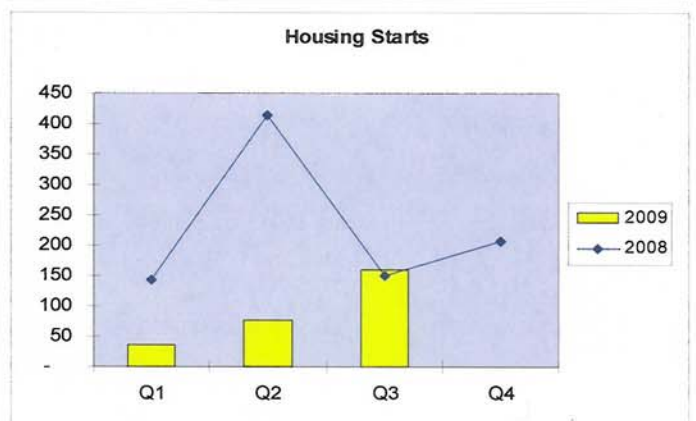
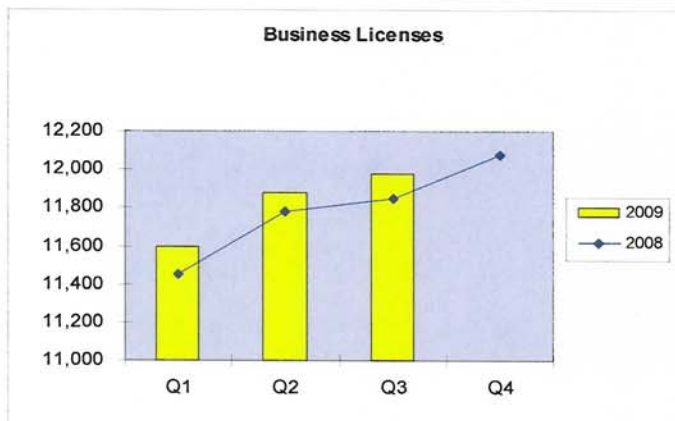
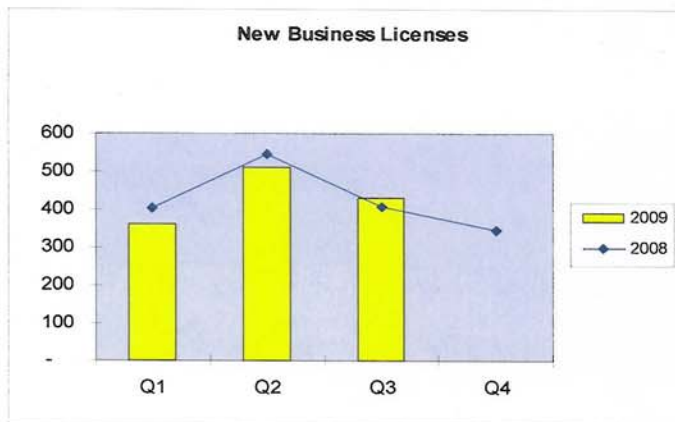
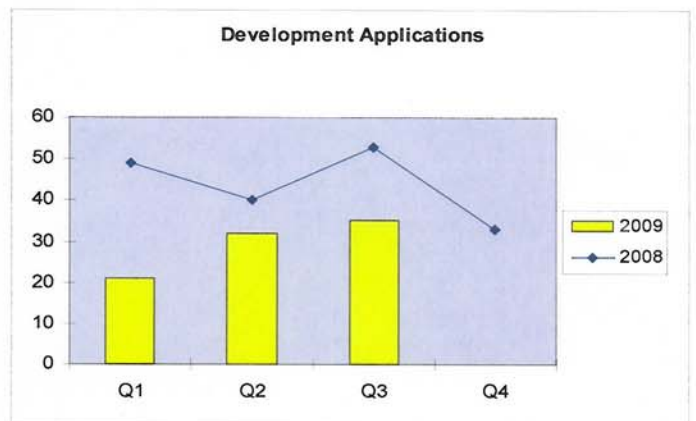
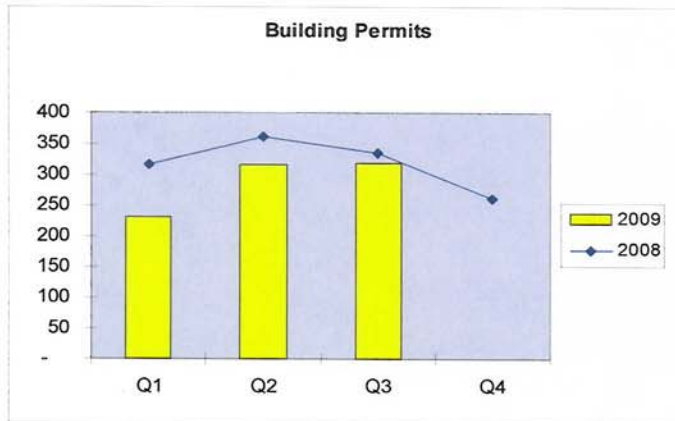
Statement of Active Capital Project Expenditures			
	Budget	Actual	Variance
1.0 Infrastructure Program	165,693,914	89,171,637	76,522,276
2.0 Building Program	249,387,806	205,863,543	43,524,263
3.0 Land & Parks Program	123,920,852	40,077,118	83,843,734
4.0 Equipment Program	16,341,995	6,675,248	9,666,747
Grand Total	555,344,567	341,787,547	213,557,019



Investment Portfolio...Continued

Investment	Value	% of Portfolio
Prov Gov and Prov Crown Corp		
Prov of BC	\$ 31,129,028	5.39%
MFA BC	\$ 20,149,801	3.49%
Prov of Ontario	\$ 102,514,952	17.76%
Prov of Quebec	\$ 41,065,385	7.12%
Hydro Quebec	\$ 16,700,752	2.89%
Province of PEI	\$ 2,432,613	0.42%
Alta Cap Fin Authority	\$ 52,906,894	9.17%
Total Prov Gov and Prov Crown Corp.	\$ 266,899,425	46.24%
Fed Gov and Fed Crown Corp		
Government of Canada	\$ 99,051,091	17.16%
Canadian Wheat Board	\$ 23,369,055	4.05%
CMHC	\$ 66,909,720	11.59%
Total Fed Gov and Fed Crown Corp	\$ 189,329,866	32.80%
Schedule 1 Banks		
Royal Bank of Canada	\$ 16,297,554	2.82%
Scotia Bank	\$ 5,837,606	1.01%
National Bank of Canada	\$ 5,873,089	1.02%
TD Financial	\$ 15,455,360	2.68%
CIBC	\$ 16,381,369	2.84%
First Bank	\$ 5,897,206	1.02%
Total Schedule 1 Banks	\$ 65,742,184	11.39%
Credit Unions		
G&F Financial	\$ 25,160,274	4.36%
Vancity Savings Credit Union	\$ 10,015,335	1.74%
Coast Capital Savings	\$ 20,013,562	3.47%
Total Credit Unions	\$ 55,189,171	9.56%
TOTAL INVESTMENTS	\$ 577,160,646	100.00%
Funds held in trust for Richmond Community Associations		
	\$ 1,187,495	

Key Indicators Trends





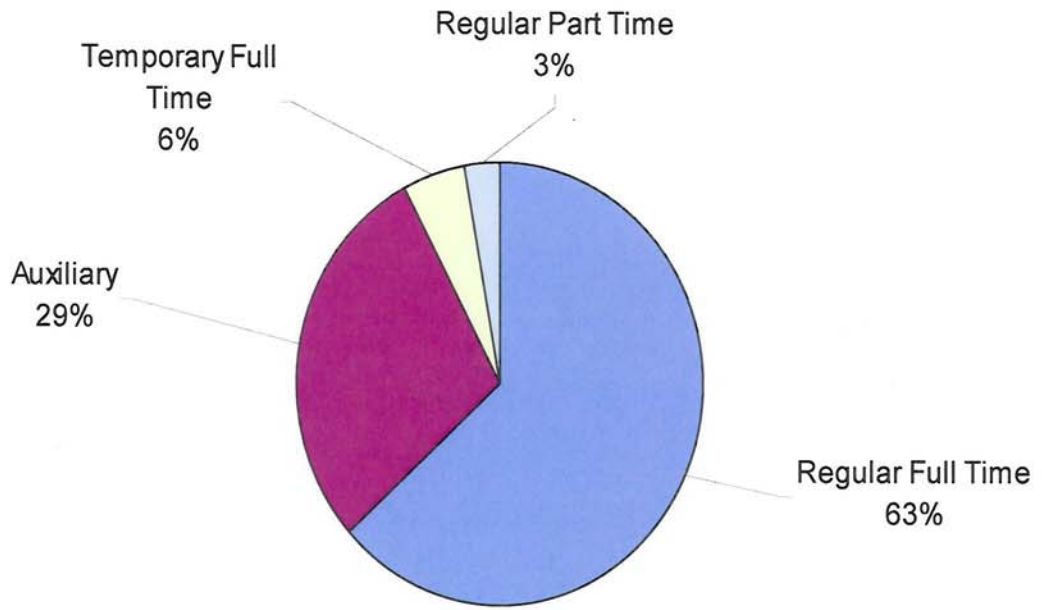
City of Richmond

Key Indicators - September 30 2009

Population				Dec-08	Dec-07	
Richmond Population Estimate Year End*				190,357	188,000	
<i>*Note: These population estimates include an estimate of the Census undercount. Amounts rounded to the nearest thousand.</i>						
	Q3 2009 Jul-Sept 2009	Q3 2008 Jul-Sept 2008	% Change	Year to Date Jan - Sept 2009	Year to Date Jan-Sept 2008	Year to date % change
Building Permits						
Number of Building Permits Issued	318	336	(5.4%)	867	1,015	(14.6%)
Permit Revenue (Building, Plumbing, Gas, Demo etc)	651,492	1,042,319	(37.5%)	1,788,341	4,185,323	(57.3%)
Value of Building Construction for Permits Issued	\$45,457,519	\$66,485,343	(31.6%)	\$104,299,777	351,583,011	(70.3%)
Development Applications						
Development Applications Received	35	53	(34.0%)	88	142	(38.0%)
Development Applications Revenue	\$102,117	\$106,220	(3.9%)	399,611	526,327	(24.1%)
Business Licenses						
Number of New Business Licenses Issued	430	409	5.1%	1,306	1,356	(3.7%)
Number of Employees Reported - New Licenses	1,298	1,170	10.9%	4,491	4,223	6.3%
Total Valid Licenses to date	11,977	11,852	1.1%	11,977	11,852	1.1%
Revenue Received for Current Year Licenses	\$607,221	\$435,327	39.5%	\$2,579,751	\$2,594,120	(0.6%)
Revenue Received for Next Year (Deferred)	\$224,204	\$187,667	19.5%	\$422,900	\$362,483	16.7%
Total License Revenue	\$831,425	\$622,994	33.5%	\$3,002,651	\$2,956,603	1.6%
<i>Year to date valid licenses and revenue include current year licenses issued in the prior year.</i>						
Other Revenues						
Parking Revenue	\$332,618	358,897	(7.3%)	972,172	1,027,408	(5.4%)
Gaming Revenue	\$2,935,472	3,269,263	(10.2%)	8,766,194	9,586,320	(8.6%)
Traffic Fine Revenue to date	\$2,396,882	2,230,831	7.4%	2,396,882	2,230,831	7.4%
Development Cost Charges Income						
Total DCC Fees Received	1,224,085	782,985	56.3%	3,820,765	9,285,450	(58.9%)
Roads, Water, Sewer DCC's Received	567,676	541,983	4.7%	2,476,467	5,524,583	(55.2%)
Parks DCC's Received	656,409	241,002	172.4%	1,344,298	3,760,867	(64.3%)
Uncommitted Reserves						
DCC Reserves to date*	\$15,326,826	\$19,898,942	(23.0%)	\$15,326,826	\$19,898,942	(23.0%)
Capital Funding Reserves to date	\$72,704,660	\$63,703,766	14.1%	\$72,704,660	\$63,703,766	14.1%
Other Reserves to date	\$76,930,125	\$75,842,498	1.4%	\$76,930,125	\$75,842,498	1.4%
Total Uncommitted Reserves to date	\$164,961,611	\$159,445,206	3.5%	\$164,961,611	\$159,445,206	3.5%
Investments						
Total Investments	\$577,160,646	\$570,384,029	1.2%	\$577,160,646	\$570,384,029	1.2%
Interest Earned on Investments						
Average City Rate of Return on Investments	2.68%	4.09%	(1.41%)	3.03%	4.09%	(1.06%)
<i>Sources: All data is from City of Richmond records except as noted</i>						

	Q3 2009 Jul-Sept 2009	Q3 2008 Jul-Sept 2008	% Change	Year to Date Jan - Sept 2009	Year to Date Jan-Sept 2008	Year to date % change
Taxes to date						
Taxes Collected	\$188,076,721	187,574,751	0.3%	303,699,604	296,327,961	2.5%
City Portion of Taxes Collected	\$92,157,593	91,911,628	0.3%	148,812,806	145,200,701	2.5%
Unpaid Taxes - Delinquent & Arrears to date	\$1,800,193	1,833,403	(1.8%)	1,800,193	1,833,403	(1.8%)
No. of Participants on Installment Plan to date	5,567	5,333	4.4%	5,567	5,333	4.4%
Installment Plan Monthly Payments to date	1,813,564	1,610,888	12.6%	1,813,564	1,610,888	12.6%
Interest Rate Paid to IP Participants	0.25%	2.75%	(2.5%)	0.25%	2.75%	(2.5%)
Payroll						
Gross City Payroll (City and Library)	\$26,087,801	24,803,212	5.2%	72,643,997	67,786,524	7.2%
Number of City Employees (City and Library)	1,886	1,879	0.4%	1,886	1,879	0.4%
Fire Rescue Responses						
	2,501	2,271	10.1%	6,861	6,541	4.9%
RCMP - Calls for Service Handled						
	22,399	20,552	9.0%	62,636	58,792	6.5%
Affordable Housing						
Affordable Rental Housing (Estimate)	122	22	454.5%	192	62	209.7%
Market Rental Units	2	7	(71.4%)	160	141	13.5%
Unallocated Funds in Reserves to date	804,541	598,443	34.4%	804,541	598,443	34.4%
Unspent Funds Allocated to Capital Projects to date	9,430,476	9,238,315	2.1%	9,430,477	9,238,315	2.1%
Market Indicators						
Housing Starts						
Number of Housing Starts (number of units)	159	149	6.7%	272	705	(61.4%)
Number of Demolitions	109	127	(14.2%)	192	388	(50.5%)
Net Housing Units Added	50	22	127.3%	80	317	(74.8%)
Median Residential Selling Prices - Richmond						
Single Family Detached	698,750	696,583	0.3%	670,694	710,850	(5.6%)
Townhouse	455,000	459,767	(1.0%)	427,422	460,406	(7.2%)
Apartment	318,467	311,500	2.2%	295,267	318,119	(7.2%)
Number of Sales (all housing types)	1,679	699	140.2%	3,824	3,008	27.1%
<i>Source: Real Estate Board of Greater Vancouver</i>						
Retail Sales - Greater Vancouver Region						
Regional Quarterly Retail Sales (in \$ millions)	n/a	n/a	n/a	n/a	n/a	n/a
<i>Source: Statistics Canada (Data not available for Richmond)</i>						
Unemployment Rate-Greater Vancouver						
Regional Unemployment Rate (3 month moving average)	7.3%	4.6%	2.7%	7.2%	4.5%	2.8%
<i>Source: Statistics Canada & BC Stats (Data not available for Richmond)</i>						
Economic Development						
Total sq. ft space available (Office) YTD	728,611	392,065	85.8%	728,611	392,065	85.8%
Vacancy rate - Office (in %) YTD	17.69%	9.80%	7.9%	17.69%	9.80%	7.9%
Total sq. ft space available (Industrial) YTD	1,623,118	989,581	64.0%	1,623,118	989,581	64.0%
Vacancy rate - Industrial (in %) YTD	4.52%	2.90%	1.6%	4.52%	2.90%	1.6%

Employees by Employment Status



**Contract Awards
JULY 1, 2009 – SEPTEMBER 30, 2009**

	<i>Contract Name</i>	<i>Award</i>	<i>Amount</i>	<i>Department</i>
1	3763F-Residential Water Meter Program	Neptune Technology	\$50,000.00	PW - Water
2	3766F – Mask Exhibition at the Richmond Art Gallery during 2010 Games	Richmond Art Gallery Association	\$25,000.00	PW - Parks
3	3765F – Woodward's School A/C Upgrade	Hexcel Construction	\$36,757.73	PW – Water
4	3764F – No. 2 Road Bridge Decorative Coloured Lighting	CD/M2 Lightwork Corp. West Coast Engineering	\$81,399.00	PW – Engineering
5	3586Q – On Call Painting Contractor	Imperial Painting	\$48,000.00	PW – Facilities
6	3761F – Security Guard Services for City Hall	Safe & Sound Security	\$86,094.73	PW – Facilities
7	3760F – Event Production: Richmond 2010 O-Zone	Fireworks Marketing Group Inc.	\$393,715.00	Olympic Business Office
8	3759F – Supply & Delivery of Accessible Playground Equipment (2010 Legacies Now Initiative)	CRE8PLAY, LLC	\$148,000.00	PW - Parks
9	3756Q – Supply & Installation of Power to the Dinsmore Bridge Lighting	Crown Contracting Ltd.	\$43,925.00	PW – Parks
10	3755F – Engineering & Environmental Services for the Steveston Harbour Upstream Entrance Modification	Hay & Company Consultants	\$25,400.00	PW – Engineering
11	3752F – Renovation Work for the Buemann House on 2771 Westminster Hwy.	IDR Construction Management Sasco Electrical Contractors RH Contracting Sequest Management Inc.	\$89,390.81	PW – Facilities
12	3751F – Art Work for the Richmond Oval Precinct	Chrystal Sparrow	\$55,000.00	Recreational & Cultural Services
13	3750F – Supply & Install Fall-Restraint System at the Public Safety Building	MC Welding Services Ltd.	\$26,731.00	PW – Facilities
14	3748F – Overhead & Underground Power Relocation: Middle Arm/River Road	BC Hydro	\$61,156.20	PW – Parks
15	3743F – Supply & Delivery of Portable Flooring Deck with Drainage	EventStar Services	\$46,060.00	PW – Parks
16	3737F – Video Cameras and Related Equipment	Interprovincial Traffic Services	\$26,848.50	Transportation
17	3735F – Leak Detection Equipment	Hetek Solutions Inc.	\$30,000.00	PW – Water
18	3734F – Supply and Delivery of Generic 30x60 Filters	DB Perks & Assoc.	\$29,106.00	Aquatics
19	3732F – Supply and Delivery of KSB Drywell Pumps & Foundation Rails	KSB Pumps Inc.	\$76,600.00	PW – Engineering
20	3731P – Consultation for Migration to Vista/Office 97	Teema Consulting Group Inc.	\$44,200.00	Information Technology

21	3730F – VSBX-AB System Hardware, Software & Installation	TransVirtual Systems	\$60,578.00	Information Technology
22	3729F – O Zone: Heat Recovery & Distribution – Minoru Arenas	Fraser Valley Refrigeration Ltd.	\$63,400.00	Olympic Business Office
23	3728F – Emergency Replacement of Piles/Docks at Britannia for Maritime Festival in August	Cullen Construction Ltd.	\$25,400.00	PW - Parks
24	3727F – O Zone Brand Development: Application	Fleming Creative Group	\$47,000.00	Olympic Business Office
25	3726F – Del One Ton Road Maintenance Unit	Del Equipment	\$42,165.00	PW – Fleet
26	3725Q – Supply & Delivery of One (1) Wide Area Mower	Oakcreek Golf & Turf Inc.	\$111,920.90	PW – Fleet
27	3724F – Motor Control Centre: No. 4 Road Drainage Pump Station	Nedco West	\$70,527.00	PW – Engineering
28	3723F – Supply and Delivery of Boards and Glass Panels for Minoru Arena	Cascadia Sport Systems	\$37,000.00	Major Projects
29	3722F – Repair rental house and yard on 10191 No. 2 Road	Parkwood Construction Inc.	\$30,000.00	Real Estate
30	3721F – Consulting & Design Services Related to the Olympic Expo	D Jensen & Associates	\$25,636.69	Recreational & Cultural Services
31	3720F – Annual Assessment Services	VFA Canada Corp.	\$40,565.00	PW – Facilities
32	3719F – Consulting Services for Accessible Playground Design for Middle Arm Waterfront Greenway	UMA – AECOM	\$45,000.00	PW – Parks
33	3718Q – Supply & Installation of Building Envelope at Fire Hall #7	EPS Westcoast Construction Ltd.	\$181,772.00	PW – Facilities
34	3717F – Consultation Services, Hardware & Software for Recreation Registration & Electronic Payment Computer System	The Active Network	\$397,045.00	Information Technology
35	3709P – Design, Supply & Install of Works Yard Salt Equipment and Storage Shed	Cover Star Structures Ltd.	\$167,224.50	PW – Facilities
36	3707F – Middle Arm Accessible Play Fabrication of Play Items	Son Arc Inc.	\$42,358.67	PW - Parks
37	T.3704 – Middle Arm Greenway: Dinsmore Bridge to Cambie Plaza	Wilco Landscape Westcoast Inc.	\$1,485,103.70	PW - Parks
38	3587Q – Supply, Installation & Maintenance of Power to the O Zone	Aggreko Canada Inc.	\$398,000.00	Major Projects
39	3770F – 2010 Outfitting Requirements	Moving Products	\$58,855.00	Olympic Business Office
40	3581Q – On Call Over Head Door Maintenance Contractor	Creative Door Services	\$50,000.00	PW – Facilities
41	3579Q – Supply & Delivery of an Overhead Crane for Works Yard Salt Shed	Canco Cranes	\$30,281.00	PW – Facilities
42	T.3567 – Painting for No. 2 Road Bridge	Nor-Lag Coatings Ltd.	\$626,463.60	PW – Roads
43	3564P – Two Sewer Trucks	Vimar Equipment	\$935,094.72	PW – Fleet
44	3558P – Design Build for Lansdowne Road Extension – Gilbert to Hollybridge Way (Re-issued)	Tyam Construction Ltd.	\$1,480,000.00	PW – Engineering
45	3552Q – Steveston Community Centre HVAC Replacement	Johnson Controls L.P.	\$145,875.00	PW – Facilities
46	T.3551 – 2009 Watermain Replacement	J. Cote & Son Excavating	\$1,931,000.00	PW – Engineering
47	T.3550 – Blundell Forcemain Replacement from No. 1 Road to Frobisher Drive	Hexcel Construction	\$571,487.00	PW – Engineering
48	T.3549 – Cambie Drainage Pump Station	Civil Construction Company Terasen Gas Inc.	\$1,669,469.00	PW – Engineering

49	3548Q – Supply & Installation of New Theatre Seating at Gateway Theatre	CP Distributors	\$200,707.98	PW – Facilities
50	3545Q – O Zone: Supply & Installation of Temporary Ice Rink	Ice Rink Events	\$175,250.00	Olympic Business Office
51	3541Q – Steveston Community Centre Roof Replacement	Langley Roofing Co. Ltd.	\$301,700.00	PW – Facilities
52	3529F – Box Culvert Cleaning: Sewer Hog	Brenford Environmental Services	\$162,750.00	PW – Engineering
53	3526Q – Westwind School Playground	Habitat Systems Inc.	\$85,647.42	Major Projects
54	T.3525 – Van Horne Way Pedestrian and Bicycle Path	Imperial Paving Ltd.	\$201,210.70	PW - Engineering