



FAIRCHILD DEVELOPMENTS LTD.

October 9, 2002

Delivered by courier

City of Richmond  
6911 No. 3 Road  
Richmond, B.C.  
V6Y 2C1

Attention: Joe Erceg  
Manager - Development Applications

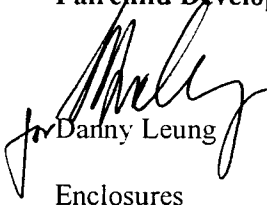
Dear Joe:

I write to express my appreciation for your support to our new project in the last Planning Committee Meeting. Please accept my heart-felt thanks for this.

I enclose copies of some support letters that we have gathered recently for our new project for your reference. We are fortunate to have quite a number of members in our community support our proposed rezoning plan on Cambie Road, and among them, we are delighted to have Tourism Richmond, City Centre Community Association, Western International Developments Group, the residential neighbours on Brown Road, Brownlea Road, Brownwood Road and Browngate Road, business tenants at Dorfolk Place and the future tenants at the new Aberdeen Centre.

Our goal is to redefine a new type of retail, entertainment and hospitality experience. One that embraces the best of East and West and a celebration of multiculturalism. To achieve this, we count on your continuous support and the support from our community. Once again, thank you.

Yours truly,  
Fairchild Developments Ltd.

  
for Darryn Leung

Enclosures

*Cathie*  
*- Original letter & attachments to Lewis Dept for consideration at Public Hearing.*  
*- Copy of cover letter to RZ file please*  
*JOE*  
*Oct 10/02*



RECEIVED OCT - 7 2002

October 3, 2002

Mr. Danny Leung  
Fairchild Developments Ltd.  
#130 - 4400 Hazelbridge Way  
Richmond, BC V6X 3R8

Dear Danny Leung:

In response to your request, regarding the proposed development of a hotel adjacent to the new Aberdeen Centre, on behalf of Tourism Richmond, I write to express support to the rezoning plan for Fairchild's hotel project.

With the new construction projects at the Vancouver International Airport and the development of the Trade & Exhibition Centre, there is no doubt that Richmond will continue to grow and the Tourism Industry will be an integral part of that growth. The city will be a destination for both international business travellers and leisure tourism markets. To meet the increased demand for accommodation from the overnight visitor, the addition of more hotel rooms will be necessary.

We wish Fairchild Developments the best of success with the project.

Sincerely,

Rob Tivy  
Executive Director



City Centre Community Association

#111 - 70 Sable Road

Richmond B.C. V6Y 4B4



Tel: 604 273-8911

Fax: 604 273-8911

E-mail: citycentre@citycentre.bc.ca

October 7, 2002

Planning Committee  
City of Richmond  
6911 No. 3 Road  
Richmond B. C.  
V6Y 2C1

Dear Committee Members,

RE: PROPOSED REZONING OF 8060 CAMBIE ROAD

After reviewing the thorough staff report on the application by Fairchild Developments Ltd. to rezone 8060 Cambie Road, Richmond City Centre Community Association supports the staff recommendations for the development application for the following reasons:

- The proposed hotel development will mask the shopping centre's multi-storey parkade from Cambie Road resulting in a more attractive streetscape.
- The proposed development is located within close proximity to public transit routes, therefore, reducing the need to use private vehicles as the main means of transportation to the proposed facilities.
- The location is within easy access of YVR and other communities.
- The proposed community space (almost double the size of Lang Centre) will provide the City with a much-needed recreational facility for people living or working in the City Centre area.

We hope you will agree with our position on this matter.

Sincerely,

Per:

Sharon Birch, President  
Richmond City Centre Community Association

cc: Fairchild Developments Ltd.

# Western International Developments Ltd.

Unit 250, 8833 Odlin Crescent, Richmond, BC, V6X 3Z7

Tel: 604-214-8833

Fax: 604-214-8844

October 1, 2002

Mayor Malcolm Brodie & Council  
City of Richmond  
6911 No. 3 Road  
Richmond, BC  
V6Y 2C1

Dear Mayor Brodie and Council:

Recently we were requested by Fairchild Developments Ltd. to write a letter to Richmond's City Hall in support of the proposed rezoning for a hotel development on Cambie Road.

We write this letter with a great deal of pleasure because the proposed project will be beneficial to the local and international travelers who visit our city as well as to the economy of the City of Richmond. The development of the hotel component adjacent to the new Aberdeen Centre will help our city to cope with the increasing demand from the overnight visitors visiting the Lower Mainland and allow Richmond to broaden its scope to capture a segment of this tourism revenue.

We all look forward to seeing a successful expansion of the Aberdeen Centre and hope that the City of Richmond will expedite the approval process of Fairchild's hotel development so that we will have a well-established complex for all.

Yours sincerely,

Magdalen R. Leung  
Director

cc: Mr. Danny Leung, Fairchild Developments Ltd.

2c Amagtaberdeen rez

To: Mayor Malcolm Brodie & City Councillors

Re: Proposed Construction of Hotel adjacent to Aberdeen Centre

We, the undersigned, are home owners and residents in the Brown Road area adjacent to the site of the new Aberdeen Centre. We hereby sign below to express our support to the development of a hotel adjacent to the new Aberdeen Centre located on Cambie Road. The following are the major reasons that encouraged our support to the proposed development of a hotel:

- Attract more overnight visitors to visit and shop in this part of Richmond.
- To provide more employment opportunities to our local citizens.
- To generate and bring in more tax revenue to our municipal government.
- Fairchild is a B.C. based Canadian company, financially sound, an experienced real estate developer and a responsible corporate citizen, it has proved to us that it has the qualifications and credentials to develop this project properly as it had done in the past.

<u>SIGNATURE</u>	<u>NAME &amp; ADDRESS</u>	<u>SIGNATURE</u>	<u>NAME &amp; ADDRESS</u>
J. VEKIC 8451 BROWNGATE ROAD. <i>Jean Vekic</i>		Vera Pilsworth <i>Vera Pilsworth</i>	VERA PILSWORTH 4100 BROWNLEA ROAD.
<i>J. Vekic</i> 8451 VLADIMIR VEKIC BROWNGATE RD <i>Vladimir Vekic</i>		<i>Don Pilsworth</i>	DAVE PILSWORTH 4400 BROWNLEA RD
<i>Tsu Yun Chen</i> 4140 Brownlea Rd,		MR & MRS C. Zimmerman <i>C. Zimmerman</i>	8451 BROWNWOOD RE
ALOIS KIKEL. 4071 BROWN. RD <i>Alois Kikel</i>		JOHN + RUTH 4080 BROWNLEA RD.	JACKMAN
HELEN KIKEL 4071 BROWN R.D. <i>Helen Kikel</i>		Marian Dean <i>Marian Dean</i>	3411 Browngate Rd. Rmd.
KEITH & MARLENE NIXON 4120 BROWNLEA RD RICHMOND <i>M. Nixon</i>			
	AM. Aniscu		

Ton On Enterprises Ltd,  
# 120 – 8060 Cambie Road  
Richmond, B.C. V6X 1J9

October 1, 2002

Fairchild Developments Ltd.  
#130 – 4400 Hazelbridge Way  
Richmond, B.C.  
V6X 3R8

**Attention: Mr. Danny Leung**

Dear Mr. Leung:

Re: Aberdeen Centre – Hotel Development

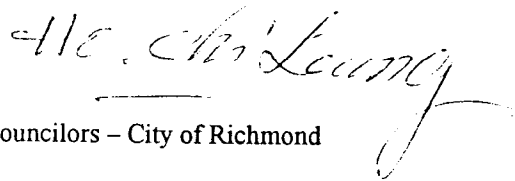
As merchant in the Aberdeen District, I am delighted with the proposed hotel development project adjacent to the new Aberdeen Centre developed by Fairchild Developments Ltd. I strongly believe that the future hotel development will have positive and remarkable effects on all retail businesses in the Aberdeen District and will help to generate more tax revenue to the City of Richmond.

As Richmond continues to grow into a cosmopolitan city, its attractiveness to the domestic and international visitors / travelers is well proven by the continuous growth in the hotel industry throughout the city. If Fairchild is allowed to develop a hotel component adjacent to the new shopping centre, all merchants will benefit from the increased traffic.

In conclusion, we have faith in this proposed hotel development and would like to register our full support to the rezoning plan.

Yours truly,  
**Ton On Enterprises Ltd.**

Per:  
Ho, Chi Leung



cc: Mayor and City Councilors – City of Richmond

Ton On Enterprises Ltd.  
#210 - 8060 Cambie Road  
Richmond, B.C.  
V6X 1J9

October 1, 2002

Fairchild Developments Ltd.  
#130 - 4400 Hazelbridge Way  
Richmond, B.C.  
V6X 3R8

**Attention: Mr. Danny Leung**

Dear Mr. Leung:

Re: Aberdeen Centre – Hotel Development

As merchant in the Aberdeen District, I am delighted with the proposed hotel development project adjacent to the new Aberdeen Centre developed by Fairchild Developments Ltd. I strongly believe that the future hotel development will have positive and remarkable effects on all retail businesses in the Aberdeen District and will help to generate more tax revenue to the City of Richmond.

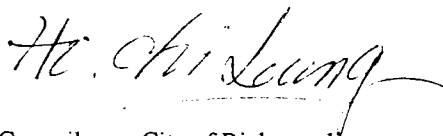
As Richmond continues to grow into a cosmopolitan city, its attractiveness to the domestic and international visitors / travelers is well proven by the continuous growth in the hotel industry throughout the city. If Fairchild is allowed to develop a hotel component adjacent to the new shopping centre, all merchants will benefit from the increased traffic.

In conclusion, we have faith in this proposed hotel development and would like to register our full support to the rezoning plan.

Yours truly,  
**Ton On Enterprises Ltd.**

Per:

Ho, Chi Leung



cc: Mayor and City Councilors – City of Richmond

Ton On Enterprises Ltd.  
# 110 – 8060 Cambie Road  
Richmond, B.C. V6X 1J9

October 1, 2002

Fairchild Developments Ltd.  
#130 – 4400 Hazelbridge Way  
Richmond, B.C.  
V6X 3R8

**Attention: Mr. Danny Leung**

Dear Mr. Leung:

Re: Aberdeen Centre – Hotel Development

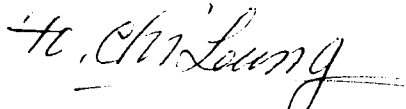
As merchant in the Aberdeen District, I am delighted with the proposed hotel development project adjacent to the new Aberdeen Centre developed by Fairchild Developments Ltd. I strongly believe that the future hotel development will have positive and remarkable effects on all retail businesses in the Aberdeen District and will help to generate more tax revenue to the City of Richmond.

As Richmond continues to grow into a cosmopolitan city, its attractiveness to the domestic and international visitors / travelers is well proven by the continuous growth in the hotel industry throughout the city. If Fairchild is allowed to develop a hotel component adjacent to the new shopping centre, all merchants will benefit from the increased traffic.

In conclusion, we have faith in this proposed hotel development and would like to register our full support to the rezoning plan.

Yours truly,  
**Ton On Enterprises Ltd.**

Per:  
Ho, Chi Leung



cc: Mayor and City Councilors – City of Richmond



May Yu  
311-8180 Jones Road  
Richmond, B.C. V6Y 3Z6

October 1, 2002

Fairchild Developments Ltd.  
#130 – 4400 Hazelbridge Way  
Richmond, B.C.  
V6X 3R8

**Attention: Mr. Danny Leung**

Dear Mr. Leung:

Re: Aberdeen Centre – Hotel Development

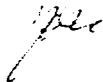
As merchant in the Aberdeen District, I am delighted with the proposed hotel development project adjacent to the new Aberdeen Centre developed by Fairchild Development Ltd. I strongly believe that the future hotel development will have positive and remarkable effects on all retail businesses in the Aberdeen District and will help to generate more tax revenue to the City of Richmond.

As Richmond continues to grow into a cosmopolitan city, its attractiveness to the domestic and international visitors / travelers is well proven by the continuous growth in the hotel industry throughout the city. If Fairchild is allowed to develop a hotel component adjacent to the new shopping centre, all merchants will benefit from the increased traffic.

In conclusion, we have faith in this proposed hotel development and would like to register our full support to the rezoning plan.

Yours truly,

May Yu



cc: Mayor and City Councilors – City of Richmond

Mayor Malcolm Brodie & Councillors  
City of Richmond  
6911 No. 3 Road  
Richmond, B.C.  
V6Y 2C1

October 4, 2002

Dear Mayor Brodie and City Councillors:

It is my opinion that Fairchild had done a great job in the realignment of Hazelbridge Way, I must say that the traffic condition is a lot smoother ever since the boulevard was realigned and widen.

Fairchild asked me to write this supportive letter to the City of Richmond to show my support to its rezoning application for construction of a hotel on Cambie Road. It is in my opinion that this project will create more job opportunities to our local residents and attract more travelers to stay in Richmond. I therefore certainly want to endorse and support this project and would like to wish the developer every success in their pursuit.

Yours sincerely,  
**Abode Hardwood**



K. M. Woo <  
Vice President

c.c. Danny Leung, Fairchild Developments Ltd.

October 4, 2002

Mayor Malcolm Brodie & Councillors  
City of Richmond  
6911 No. 3 Road  
Richmond, B.C.  
V6Y 2C1

Dear Mayor Brodie and City Councillors:

I write to support to the proposed construction of a hotel component next to the new Aberdeen Centre.

I used to visit the old Aberdeen Centre pretty often with my family. Fairchild Developments has proven itself in the past 10 years of its success in managing the old Centre. I believe the same developer will continue to enhance Richmond with the new Aberdeen Centre and the proposed construction plan of a new hotel given City's approval. It is also encouraging to see that we have more investors investing in our City, this definitely will help boosting our economy.

I am totally supportive of this project.

Yours sincerely,  
**Consolidated Property Management Ltd.**



K. M. Woo  
Managing Director

c.c. Danny Leung, Fairchild Developments Ltd.

October 4, 2002

City of Richmond  
6911 No. 3 Road  
Richmond, B.C.  
V6Y 2C1

**Attention: Mayor Malcolm Brodie & Councillors**

Dear Mayor Brodie and City Councillors:

**Re: Support to Development of Hotel adjacent to Aberdeen Centre**

I would like to express my support to Fairchild's rezoning application for constructing a hotel adjacent to its Aberdeen Centre.

The Aberdeen Centre is currently under reconstruction, I am confident that it will be one of the most attractive shopping centre in the Lower Mainland. If our City approves Fairchild's rezoning application for the construction of a hotel next to the shopping centre, I think this will definitely encourage more local and international tourists to visit and stay overnight in this part of Richmond from which the tourists will bring in more tax revenue to our local government.

I strongly believe that we will benefit from Fairchild's proposed project and I am eagerly waiting for the new Aberdeen Centre and its hotel to be realized.

Yours truly,  
PMD Marketing Co. Ltd.



K. M. Woo  
Vice President

c.c. Danny Leung, Fairchild Developments Ltd.

October 4, 2002

City of Richmond  
6911 No. 3 Road  
Richmond, B.C.  
V6Y 2C1

**Attention: Mayor Malcolm Brodie & Councillors**

Dear Mayor Brodie and City Councillors:

Re: Support to Development of Hotel adjacent to Aberdeen Centre

On behalf of Ulferts Furniture, Inc., I write to support the proposed construction project of a hotel component adjacent to the Aberdeen Centre.

I was one of the major tenant at the old Aberdeen Centre and have been operating my business in Richmond for many years. In the past 10 years, I have seen the city evolves from a rural area to the commercial centre it is today. Richmond is now a destination for local residents and travelers alike. To cope with the increasing demand from the domestic and international travelers, the future additions of variety of shopping, servicing and hotel facilities is inevitable. It is for this reason that prompt me to write this support letter to our government to express my support to the hotel project proposed by Fairchild Developments.

I hope our Mayor and City Councilors will approve Fairchild's rezoning application for the hotel project on Cambie Road and wish the company all the success in its pursuit.

Yours truly,  
Ulferts Furniture, Inc.



K. M. Woo  
Director

c.c. Danny Leung, Fairchild Developments Ltd.



B.H.F.C

October 3, 2002

via Fax: (604) 270-9963

Fairchild Developments Ltd.  
#130 - 4400 Hazelbridge Way  
Richmond, B.C.  
V6X 3R8

Attention: Mr. Danny Leung

Dear Mr. Leung:

Re: Aberdeen Centre - Hotel Development

As a future tenant of Aberdeen Centre, we are delighted with the proposed hotel development project adjacent to the new Aberdeen Centre developed by Fairchild Development Ltd. We strongly believe that the future hotel development will have positive and remarkable effects on all retail businesses in the Aberdeen District and help to generate more tax revenue to the City of Richmond.

As Richmond continues to grow into a cosmopolitan city, its attractiveness to the domestic and international visitors / travelers is well proven by the continuous growth in the hotel industry throughout the city. If Fairchild is allowed to develop a hotel component adjacent to the new shopping centre, all merchants will benefit from the increased traffic.

In conclusion, we have faith in this proposed hotel development and would like to register our full support to the land rezoning plan.

Yours truly,  
Billion Harvest Enterprises Co. Ltd.

A handwritten signature in black ink, appearing to be "Benny Yeung".

Benny Yeung

cc: Mayor and City Councilors - City of Richmond

October 2, 2002

Fairchild Developments Ltd.  
#130 - 4400 Hazelbridge Way  
Richmond, B.C.  
V6X 3R8  
Fax: 604-273-7370

**Attention: Mr. Danny Leung**

Dear Mr. Leung,

Re: Aberdeen Centre - Hotel Development

As a future tenant of Aberdeen Centre, I am / We are delighted with the proposed hotel development project adjacent to the new Aberdeen Centre developed by Fairchild Developments Ltd. I / We strongly believe that the future hotel development will have positive and remarkable effects on all retail businesses in the Aberdeen District and help to generate more tax revenue to the City of Richmond.

As Richmond continues to grow into a cosmopolitan city, its attractiveness to the domestic and international visitors / travelers is well proven by the continuous growth in the hotel industry throughout the city. I / We strongly believe that if Fairchild is allowed to develop a hotel component adjacent to the new Shopping Centre, all merchants will benefit from the increased traffic.

In conclusion, we have faith in this proposed hotel development and would like to register our full support to the land rezoning plan.

Yours truly,  
Tim's Dessert

Per: Susie Chiu

Ms. Susie Chui

October 3, 2002

Fairchild Developments Ltd.  
#130 - 4400 Hazelbridge Way  
Richmond, B.C.  
V6X 3R8  
Fax: 604-273-7370

**Attention: Mr. Danny Leung**

Dear Mr. Leung,

Re: Aberdeen Centre - Hotel Development

As a future tenant of Aberdeen Centre, I am / We are delighted with the proposed hotel development project adjacent to the new Aberdeen Centre developed by Fairchild Developments Ltd. I / We strongly believe that the future hotel development will have positive and remarkable effects on all retail businesses in the Aberdeen District and help to generate more tax revenue to the City of Richmond.

As Richmond continues to grow into a cosmopolitan city, its attractiveness to the domestic and international visitors / travelers is well proven by the continuous growth in the hotel industry throughout the city. I / We strongly believe that if Fairchild is allowed to develop a hotel component adjacent to the new Shopping Centre, all merchants will benefit from the increased traffic.

In conclusion, we have faith in this proposed hotel development and would like to register our full support to the land rezoning plan.

Yours truly,  
Lok's Produce

Per: \_\_\_\_\_



Mr. Alexander Szeto



To: Danny  
Fr: Tiffany

Support letters from  
future tenants.

URG:

October 2, 2002

Fairchild Developments Ltd.  
#130 - 4400 Hazelbridge Way  
Richmond, B.C.  
V6X 3R8  
Fax: 604-273-7370

**Attention: Mr. Danny Leung**

Dear Mr. Leung,

Re: Aberdeen Centre - Hotel Development

As a future tenant of Aberdeen Centre, I am / We are delighted with the proposed hotel development project adjacent to the new Aberdeen Centre developed by Fairchild Developments Ltd. I / We strongly believe that the future hotel development will have positive and remarkable effects on all retail businesses in the Aberdeen District and help to generate more tax revenue to the City of Richmond.

As Richmond continues to grow into a cosmopolitan city, its attractiveness to the domestic and international visitors / travelers is well proven by the continuous growth in the hotel industry throughout the city. I / We strongly believe that if Fairchild is allowed to develop a hotel component adjacent to the new Shopping Centre, all merchants will benefit from the increased traffic.

In conclusion, we have faith in this proposed hotel development and would like to register our full support to the land rezoning plan.

Yours truly,  
Po Kwong Jewellery

Per: \_\_\_\_\_

Mr. Elton Li

October 2, 2002

Fairchild Developments Ltd.  
# 130 - 4400 Hazelbridge Way  
Richmond, B.C.  
V6X 3R8

**Attention: Mr. Danny Leung**

Dear Mr. Leung,

Re: Aberdeen Centre – Hotel Development

As a future tenant of Aberdeen Centre, I am / We are delighted with the proposed hotel development project adjacent to the new Aberdeen Centre developed by Fairchild Developments Ltd. I / We strongly believe that the future hotel development will have positive and remarkable effects on all retail businesses in the Aberdeen District and help to generate more tax revenue to the City of Richmond.

As Richmond continues to grow into a cosmopolitan city, its attractiveness to the domestic and international visitors / travelers is well proven by the continuous growth in the hotel industry throughout the city. I / We strongly believe that if Fairchild is allowed to develop a hotel component adjacent to the new Shopping Centre, all merchants will benefit from the increased traffic.

In conclusion, we have faith in this proposed hotel development and would like to register our full support to the land rezoning plan.

Yours truly,

**JBL Enterprises Ltd.**

Per: 

Mr. Jake Lau

October 2, 2002

Fairchild Developments Ltd.  
# 130 - 4400 Hazelbridge Way  
Richmond, B.C.  
V6X 3R8

**Attention: Mr. Danny Leung**

Dear Mr. Leung,

Re: Aberdeen Centre - Hotel Development

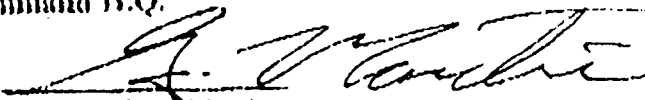
As a future tenant of Aberdeen Centre, I am / We are delighted with the proposed hotel development project adjacent to the new Aberdeen Centre developed by Fairchild Developments Ltd. I / We strongly believe that the future hotel development will have positive and remarkable effects on all retail businesses in the Aberdeen District and help to generate more tax revenue to the City of Richmond.

As Richmond continues to grow into a cosmopolitan city, its attractiveness to the domestic and international visitors / travelers is well proven by the continuous growth in the hotel industry throughout the city. I / We strongly believe that if Fairchild is allowed to develop a hotel component adjacent to the new Shopping Centre, all merchants will benefit from the increased traffic.

In conclusion, we have faith in this proposed hotel development and would like to register our full support to the land rezoning plan.

Yours truly,

Command H.Q.

Per:   
Mr. Graham Martin

October 1, 2002

Fairchild Developments Ltd.  
#130 - 4400 Hazelbridge Way  
Richmond, B.C.  
V6X 3R8

Attention: Mr. Danny Leung

Dear Mr. Leung,

Re: Aberdeen Centre - Hotel Development

As a future tenant of Aberdeen Centre, I am / We are delighted with the proposed hotel development project adjacent to the new Aberdeen Centre developed by Fairchild Developments Ltd. I / We strongly believe that the future hotel development will have positive and remarkable effects on all retail businesses in the Aberdeen District and help to generate more tax revenue to the City of Richmond.

As Richmond continues to grow into a cosmopolitan city, its attractiveness to the domestic and international visitors / travelers is well proven by the continuous growth in the hotel industry throughout the city. I / We strongly believe that if Fairchild is allowed to develop a hotel component adjacent to the new Shopping Centre, all merchants will benefit from the increased traffic.

In conclusion, we have faith in this proposed hotel development and would like to register our full support to the land rezoning plan.

Yours truly,  
Park Pacific Pharmacy

Per: William Lui

Mr. William Lui

October 1, 2002

Fairchild Developments Ltd.  
#130 - 4400 Hazelbridge Way  
Richmond, B.C.

Attention: Mr. Danny Leung

Dear Mr. Leung,

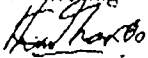
Re. Aberdeen Centre - Hotel Development

As a future tenant of Aberdeen Centre, I am delighted with the proposed hotel development project adjacent to the new Aberdeen Centre developed by Fairchild Developments Ltd. We strongly believe that the future hotel development will have positive and remarkable effects on all retail businesses in the Aberdeen District and help to generate more tax revenue to the City of Richmond.

As Richmond continues to grow into a cosmopolitan city, its attractiveness to the domestic and international visitors / travelers is well proven by the continuous growth in the hotel industry throughout the city. We strongly believe that if Fairchild is allowed to develop a hotel component adjacent to the new Shopping Centre, all merchants will benefit from the increased traffic.

In conclusion, we have faith in this proposed hotel development and would like to register our full support to the land rezoning plan.

Yours truly,  
New Stitch Tailoring



Per: Dominic Ko

Ms. Joyce Ma

October 1, 2002

Fairchild Developments Ltd.  
#130 - 4400 Hazelbridge Way  
Richmond, B.C.  
V6X 3R8

Attention: Mr. Danny Leung

Dear Mr. Leung,

Re: Aberdeen Centre - Hotel Development

As a future tenant of Aberdeen Centre, I am / We are delighted with the proposed hotel development project adjacent to the new Aberdeen Centre developed by Fairchild Developments Ltd. I / We strongly believe that the future hotel development will have positive and remarkable effects on all retail businesses in the Aberdeen District and help to generate more tax revenue to the City of Richmond.

As Richmond continues to grow into a cosmopolitan city, its attractiveness to the domestic and international visitors / travelers is well proven by the continuous growth in the hotel industry throughout the city. I / We strongly believe that if Fairchild is allowed to develop a hotel component adjacent to the new Shopping Centre, all merchants will benefit from the increased traffic.

In conclusion, we have faith in this proposed hotel development and would like to register our full support to the land rezoning plan.

Yours truly,  
Cooltrend D.I.Y. Tee Town

Per: \_\_\_\_\_  


Ms. Gloria Wu

October 2, 2002

Fairchild Developments Ltd.  
#130 - 4400 Hazelbridge Way  
Richmond, B.C.  
V6X 3R8  
Fax: 604-273-7370

**Attention: Mr. Danny Leung**

Dear Mr. Leung,

Re: Aberdeen Centre - Hotel Development

As a future tenant of Aberdeen Centre, I am / We are delighted with the proposed hotel development project adjacent to the new Aberdeen Centre developed by Fairchild Developments Ltd. I / We strongly believe that the future hotel development will have positive and remarkable effects on all retail businesses in the Aberdeen District and help to generate more tax revenue to the City of Richmond.

As Richmond continues to grow into a cosmopolitan city, its attractiveness to the domestic and international visitors / travelers is well proven by the continuous growth in the hotel industry throughout the city. I / We strongly believe that if Fairchild is allowed to develop a hotel component adjacent to the new Shopping Centre, all merchants will benefit from the increased traffic.

In conclusion, we have faith in this proposed hotel development and would like to register our full support to the land rezoning plan.

Yours truly,  
Wing Loi Hueng

Per: 

Ms. Audrey Choi

October 1, 2002

Fairchild Developments Ltd.  
#130 - 4400 Hazelbridge Way  
Richmond, B.C.  
V6X 3R8

Attention: Mr. Danny Leung

Dear Mr. Leung,

Re: Aberdeen Centre - Hotel Development

As a future tenant of Aberdeen Centre, I am delighted with the proposed hotel development project adjacent to the new Aberdeen Centre developed by Fairchild Developments Ltd. We strongly believe that the future hotel development will have positive and remarkable effects on all retail businesses in the Aberdeen District and help to generate more tax revenue to the City of Richmond.

As Richmond continues to grow into a cosmopolitan city, its attractiveness to the domestic and international visitors and travelers is well proven by the continuous growth in the hotel industry throughout the city. We strongly believe that if Fairchild is allowed to develop a hotel component adjacent to the new Shopping Centre, all merchants will benefit from the increased traffic.

In conclusion, we have faith in this proposed hotel development and would like to register our full support to the land rezoning plan.

Yours truly,  
Sasa Cosmetics Inc.

Per: 

Ms. Cheung Yin Yee



October 1, 2002

Fairchild Developments Ltd.  
#130 - 4400 Hazelbridge Way  
Richmond, B.C.  
V6X 3R8

Attention: Mr. Danny Leung

Dear Mr. Leung,

Re: Aberdeen Centre - Hotel Development

As a future tenant of Aberdeen Centre, I am / We are delighted with the proposed hotel development project adjacent to the new Aberdeen Centre developed by Fairchild Developments Ltd. I / We strongly believe that the future hotel development will have positive and remarkable effects on all retail businesses in the Aberdeen District and help to generate more tax revenue to the City of Richmond.

As Richmond continues to grow into a cosmopolitan city, its attractiveness to the domestic and international visitors / travelers is well proven by the continuous growth in the hotel industry throughout the city. I / We strongly believe that if Fairchild is allowed to develop a hotel component adjacent to the new Shopping Centre, all merchants will benefit from the increased traffic.

In conclusion, we have faith in this proposed hotel development and would like to register our full support to the land rezoning plan.

Yours truly,  
Sushi Man Japanese Restaurant

Per: 

Mr. He Bo Ping

01

October 2, 2002

Fairchild Developments Ltd.  
#130 - 4400 Hazelbridge Way  
Richmond, B.C.  
V6X 3R8  
Fax: 604-273-7370

Attention: Mr. Danny Leung

Dear Mr. Leung,

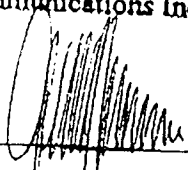
Re: Aberdeen Centre - Hotel Development

As a future tenant of Aberdeen Centre, I am / We are delighted with the proposed hotel development project adjacent to the new Aberdeen Centre developed by Fairchild Developments Ltd. I / We strongly believe that the future hotel development will have positive and remarkable effects on all retail businesses in the Aberdeen District and help to generate more tax revenue to the City of Richmond.

As Richmond continues to grow into a cosmopolitan city, its attractiveness to the domestic and international visitors / travelers is well proven by the continuous growth in the hotel industry throughout the city. I / We strongly believe that if Fairchild is allowed to develop a hotel component adjacent to the new Shopping Centre, all merchants will benefit from the increased traffic.

In conclusion, we have faith in this proposed hotel development and would like to register our full support to the land rezoning plan.

Yours truly,  
Celtek Communications Inc.

Per:   
Mr. Geoffrey Leung

October 1, 2002

Fairchild Developments Ltd.  
#130 - 4400 Hazelmidgc Way  
Richmond, B.C.  
V6X 3R8  
Fax: 604-273-7370

Attention: Mr. Dauny Leung

Dear Mr. Leung,

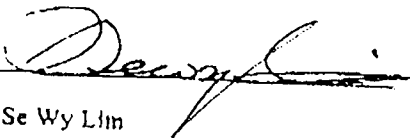
Re: Aberdeen Centre - Hotel Development

As a future tenant of Aberdeen Centre, I am / We are delighted with the proposed hotel development project adjacent to the new Aberdeen Centre developed by Fairchild Developments Ltd. I / We strongly believe that the future hotel development will have positive and remarkable effects on all retail businesses in the Aberdeen District and help to generate more tax revenue to the City of Richmond.

As Richmond continues to grow into a cosmopolitan city, its attractiveness to the domestic and international visitors / travelers is well proven by the continuous growth in the hotel industry throughout the city. I / We strongly believe that if Fairchild is allowed to develop a hotel component adjacent to the new Shopping Centre, all merchants will benefit from the increased traffic.

In conclusion, we have faith in this proposed hotel development and would like to register our full support to the land rezoning plan.

Yours truly,

  
Mr. Se Wy Lim

**D-MODE**

10480 Howard Street, Richmond, BC, V6X 4C2  
Tel: 604.551.5717 Fax: 604.269.3690

---

October 1, 2002

Fairchild Developments Ltd.  
#130 - 4400 Hazelbridge Way  
Richmond, B.C.  
V6X 3R8

Attention: **Mr. Danny Leung**

Dear Mr. Leung,

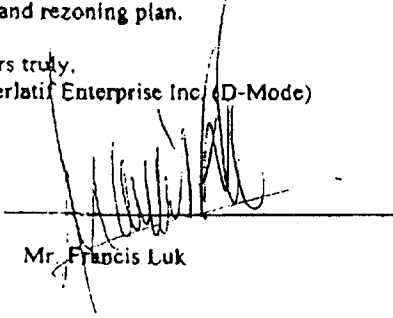
Re: Aberdeen Centre - Hotel Development

As a future tenant of Aberdeen Centre, I am / We are delighted with the proposed hotel development project adjacent to the new Aberdeen Centre developed by Fairchild Developments Ltd. I / We strongly believe that the future hotel development will have positive and remarkable effects on all retail businesses in the Aberdeen District and help to generate more tax revenue to the City of Richmond.

As Richmond continues to grow into a cosmopolitan city, its attractiveness to the domestic and international visitors / travelers is well proven by the continuous growth in the hotel industry throughout the city. I / We strongly believe that if Fairchild is allowed to develop a hotel component adjacent to the new Shopping Centre, all merchants will benefit from the increased traffic.

In conclusion, we have faith in this proposed hotel development and would like to register our full support to the land rezoning plan.

Yours truly,  
Superlatif Enterprise Inc. (D-Mode)

Per:   
Mr. Francis Luk

October 1, 2002

Fairchild Developments Ltd.  
#130 - 4400 Hazelbridge Way  
Richmond, B.C.  
V6X 3R8

Attention: Mr. Danny Leung

Dear Mr. Leung,

Re: Aberdeen Centre - Hotel Development

As a future tenant of Aberdeen Centre, I am / We are delighted with the proposed hotel development project adjacent to the new Aberdeen Centre developed by Fairchild Developments Ltd. I / We strongly believe that the future hotel development will have positive and remarkable effects on all retail businesses in the Aberdeen District and help to generate more tax revenue to the City of Richmond.

As Richmond continues to grow into a cosmopolitan city, its attractiveness to the domestic and international travelers is well proven by the continuous growth in the hotel industry throughout the city. I / We strongly believe that if Fairchild is allowed to develop a hotel component adjacent to the new Shopping Centre, all merchants will benefit from the increased traffic.

In conclusion, we have faith in this proposed hotel development and would like to register our full support to the land rezoning plan.

Yours truly,  
Ahan Thai Kitchen Co. Ltd.

Per:  \_\_\_\_\_

Mr. Edward Lo

October 1, 2002

Fairchild Developments Ltd.  
#130 - 4400 Hazelbridge Way  
Richmond, B.C.  
V6X 3R8

Attention: Mr. Danny Leung

Dear Mr. Leung,

Re: Aberdeen Centre - Hotel Development

As a future tenant of Aberdeen Centre, I am / We are delighted with the proposed hotel development project adjacent to the new Aberdeen Centre developed by Fairchild Developments Ltd. I / We strongly believe that the future hotel development will have positive and remarkable effects on all retail businesses in the Aberdeen District and help to generate more tax revenue to the City of Richmond.

As Richmond continues to grow into a cosmopolitan city, its attractiveness to the domestic and international visitors / travelers is well proven by the continuous growth in the hotel industry throughout the city. I / We strongly believe that if Fairchild is allowed to develop a hotel component adjacent to the new Shopping Centre, all merchants will benefit from the increased traffic.

In conclusion, we have faith in this proposed hotel development and would like to register our full support to the land rezoning plan.

Yours truly,  
Sizzle and Spice Thai Foods

Per: 

Mr. Edward Lo

October 1, 2002

Fairchild Developments Ltd.  
#130 - 4400 Hazelbridge Way  
Richmond, B.C.  
V6X 3R8

Attention: Mr. Danny Leung

Dear Mr. Leung,

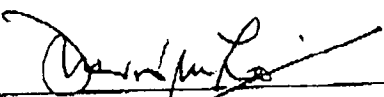
Re: Aberdeen Centre - 2<sup>nd</sup> Phase Development

As a future tenant of Aberdeen Centre, Health First Products Inc. is delighted with the proposed project on the adjacent land of Aberdeen Centre (8060 Cambie Road) developed by Fairchild Developments Ltd. We believe that the future hotel development will have positive and remarkable effects on all retail businesses in the Aberdeen District and also in the whole area of Richmond.

With supportive estimation projected, an incrementally growth is expected in the number of overseas visitors to the Greater Vancouver in the future. We believe all merchants will benefit from having a hotel attached aside with the Shopping Centre, which can definitely create more traffic and sales with less promotion.

In conclusion, we have faith in this future hotel development project and we are fully supportive with Fairchild Developments Ltd. on his proposed land rezoning at City of Richmond for the existing address of 8060 Cambie Road.

Health First Products Inc.

Per:   
Authorized Signatory  
Mr. David Lo

DATED at Tues, this 1<sup>st</sup> day of Oct, 2002.

October 1, 2002

Fairchild Developments Ltd.  
#130 - 4400 Hazelbridge Way  
Richmond, B.C.  
V6X 3R8

Attention: Mr. Danny Leung

Dear Mr. Leung,

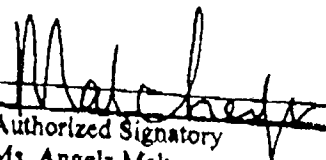
Re: Aberdeen Centre - 2<sup>nd</sup> Phase Development

As a future tenant of Aberdeen Centre, OiOi One Fashion Ltd. is delighted with the proposed project on the adjacent land of Aberdeen Centre (8060 Cambie Road) developed by Fairchild Developments Ltd. We believe that the future hotel development will have positive and remarkable effects on all retail businesses in the Aberdeen District and also in the whole area of Richmond.

With supportive estimation projected, an incrementally growth is expected in the number of overseas visitors to the Greater Vancouver in the future. We believe all merchants will benefit from having a hotel attached aside with the Shopping Centre, which can definitely create more traffic and sales with less promotion.

In conclusion, we have faith in this future hotel development project and we are fully supportive with Fairchild Developments Ltd. on his proposed land rezoning at City of Richmond for the existing address of 8060 Cambie Road.

OiOi One Fashion Ltd.

Per:   
Authorized Signatory  
Ms. Angela Mak

DATED at \_\_\_\_\_, this 1 day of OCT, 2002.



October 2, 2002

Fairchild Developments Ltd.  
#130 - 4400 Hazelbridge Way  
Richmond, B.C.  
V6X 3R8  
Fax: 604-273-7370

**Attention: Mr. Danny Leung**

Dear Mr. Leung,

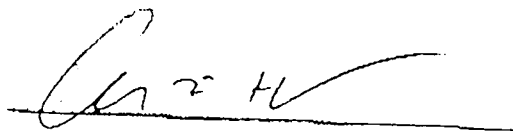
Re: Aberdeen Centre - Hotel Development

As a future tenant of Aberdeen Centre, I am / We are delighted with the proposed hotel development project adjacent to the new Aberdeen Centre developed by Fairchild Developments Ltd. I / We strongly believe that the future hotel development will have positive and remarkable effects on all retail businesses in the Aberdeen District and help to generate more tax revenue to the City of Richmond.

As Richmond continues to grow into a cosmopolitan city, its attractiveness to the domestic and international visitors / travelers is well proven by the continuous growth in the hotel industry throughout the city. I / We strongly believe that if Fairchild is allowed to develop a hotel component adjacent to the new Shopping Centre, all merchants will benefit from the increased traffic.

In conclusion, we have faith in this proposed hotel development and would like to register our full support to the land rezoning plan.

Yours truly,



Ms. Gu, Zhi Hua

October 2, 2002

Fairchild Developments Ltd.  
#130 - 4400 Hazelbridge Way  
Richmond, B.C.  
V6X 3R8  
Fax: 604-273-7370

Attention: **Mr. Danny Leung**

Dear Mr. Leung,

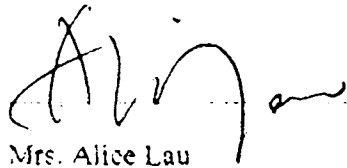
Re: Aberdeen Centre - Hotel Development

As a future tenant of Aberdeen Centre, I am / We are delighted with the proposed hotel development project adjacent to the new Aberdeen Centre developed by Fairchild Developments Ltd. I / We strongly believe that the future hotel development will have *positive and remarkable* effects on all retail businesses in the Aberdeen District and help to generate more tax revenue to the City of Richmond.

As Richmond continues to grow into a cosmopolitan city, its attractiveness to the domestic and international visitors / travelers is well proven by the continuous growth in the hotel industry throughout the city. I / We strongly believe that if Fairchild is allowed to develop a hotel component adjacent to the new Shopping Centre, all merchants will benefit from the increased traffic.

In conclusion, we have faith in this proposed hotel development and would like to register our full support to the land rezoning plan.

Yours truly,  
Fairyland Trading

Per:   
Mrs. Alice Lau

October 1, 2002

Fairchild Developments Ltd.  
#130 - 4400 Hazelbridge Way  
Richmond, B.C.  
V6X 3R8

Attention: Mr. Danny Leung

Dear Mr. Leung,

Re: Aberdeen Centre - 2<sup>nd</sup> Phase Development

As a future tenant of Aberdeen Centre, Taiwan Kwong Leung Hing is delighted with the proposed project on the adjacent land of Aberdeen Centre (8060 Cambie Road) developed by Fairchild Developments Ltd. We believe that the future hotel development will have positive and remarkable effects on all retail businesses in the Aberdeen District and also in the whole area of Richmond.

With supportive estimation projected, an incrementally growth is expected in the number of overseas visitors to the Greater Vancouver in the future. We believe all merchants will benefit from having a hotel attached aside with the Shopping Centre, which can definitely create more traffic and sales with less promotion.

In conclusion, we have faith in this future hotel development project and we are fully supportive with Fairchild Developments Ltd. on his proposed land rezoning at City of Richmond for the existing address of 8060 Cambie Road.

Taiwan Kwong Leung Hing

Per: 賴 永 吉  
Authorized Signatory

DATED at \_\_\_\_\_, this \_\_\_\_\_ day of \_\_\_\_\_, 2002.

October 2, 2002

Fairchild Developments Ltd.  
#130 - 4400 Hazelbridge Way  
Richmond, B.C.  
V6X 3R8  
Fax: 604-273-7370

**Attention: Mr. Danny Leung**

Dear Mr. Leung,

Re: Aberdeen Centre - Hotel Development

As a future tenant of Aberdeen Centre, I am / We are delighted with the proposed hotel development project adjacent to the new Aberdeen Centre developed by Fairchild Developments Ltd. I / We strongly believe that the future hotel development will have positive and remarkable effects on all retail businesses in the Aberdeen District and help to generate more tax revenue to the City of Richmond.

As Richmond continues to grow into a cosmopolitan city, its attractiveness to the domestic and international visitors / travelers is well proven by the continuous growth in the hotel industry throughout the city. I / We strongly believe that if Fairchild is allowed to develop a hotel component adjacent to the new Shopping Centre, all merchants will benefit from the increased traffic.

In conclusion, we have faith in this proposed hotel development and would like to register our full support to the land rezoning plan.

Yours truly,  
My Heart

Per:   
\_\_\_\_\_

Ms. Tina Yip

October 2, 2002

Fairchild Developments Ltd.  
#130 - 4400 Hazelbridge Way  
Richmond, B.C.  
V6X 3R8  
Fax: 604-273-7370

**Attention: Mr. Danny Leung**

Dear Mr. Leung,

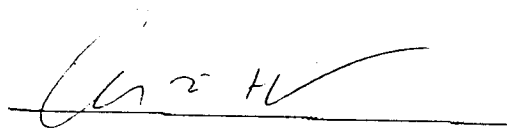
Re: Aberdeen Centre - Hotel Development

As a future tenant of Aberdeen Centre, I am / We are delighted with the proposed hotel development project adjacent to the new Aberdeen Centre developed by Fairchild Developments Ltd. I / We strongly believe that the future hotel development will have positive and remarkable effects on all retail businesses in the Aberdeen District and help to generate more tax revenue to the City of Richmond.

As Richmond continues to grow into a cosmopolitan city, its attractiveness to the domestic and international visitors / travelers is well proven by the continuous growth in the hotel industry throughout the city. I / We strongly believe that if Fairchild is allowed to develop a hotel component adjacent to the new Shopping Centre, all merchants will benefit from the increased traffic.

In conclusion, we have faith in this proposed hotel development and would like to register our full support to the land rezoning plan.

Yours truly,



Ms. Gu, Zhi Hua

October 3, 2002

Fairchild Developments Ltd.  
#130 – 4400 Hazelbridge Way  
Richmond, B.C.  
V6X 3R8

**Attention: Mr. Danny Leung**

Dear Mr. Leung:

Re: Aberdeen Centre – Hotel Development

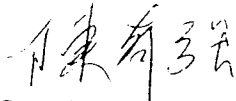
As a future tenant of Aberdeen Centre, we are delighted with the proposed hotel development project adjacent to the new Aberdeen Centre developed by Fairchild Development Ltd. We strongly believe that the future hotel development will have positive and remarkable effects on all retail businesses in the Aberdeen District and help to generate more tax revenue to the City of Richmond.

As Richmond continues to grow into a cosmopolitan city, its attractiveness to the domestic and international visitors / travelers is well proven by the continuous growth in the hotel industry throughout the city. If Fairchild is allowed to develop a hotel component adjacent to the new shopping centre, all merchants will benefit from the increased traffic.

In conclusion, we have faith in this proposed hotel development and would like to register our full support to the land rezoning plan.

Yours truly,  
**Wu Fung Dessert Manufacturing Ltd.**

Chan, Yau Keung



cc: Mayor and City Councilors – City of Richmond