



**LEXIS
SYSTEMS**

Lexis Systems Inc.
130-4611 Viking Way
Richmond, BC
Canada V6V 2K9

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JRM		
DW	DW	
KY		
AS		
DB		
WB		

6455-05-01

VIA FACSIMILE: (604) 278-5139

June 5, 2002

City of Richmond
62911 No. 3 Road
Richmond, BC
V6Y 2C1

Attention: Richard McKenna

Dear Mr. McKenna:

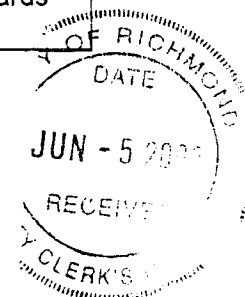
Re: Presentation to City Council on June 10, 2002

Lexis Systems Inc. would like to make a brief presentation to City Council on June 10th regarding their Pay Parking Program.

While the City may choose any company they wish to manage their Pay Parking Program, we believe that the equipment that is used should be Lexis equipment for the following reasons:

- Lexis equipment is not only made in Canada, but also right here in Richmond, BC. The meter being proposed by the management company is not made in Canada. The City should support the local economy.
- Lexis makes a superior product. Following are just a few examples of this:

Proposed Meters	Lexis Meters
• Cabinets are made of Standard Steel and can rust	• Cabinets are made of Stainless Steel and won't rust
• Does not give change	• Gives change
• Only accepts their own internal Smart Card	• Lexis meters accept 11 different card types
• Only does batch credit card processing	• Has <i>Real Time Wireless</i> credit card processing (declines fraudulent cards on the spot)





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Mr. Richard McKenna
City of Richmond
June 5, 2002

I look forward to the opportunity of addressing City Council on this matter. Should you have any questions, I can be reached at (604) 248-6000.

Thank you for your time and consideration.

Sincerely,

A handwritten signature in black ink, appearing to be 'R. Ziola'.

Robert Ziola
President & CEO

RZ/lf