

City of Richmond

Report to Committee

To:

General Purposes Committee

Date:

January 17, 2002

From:

Cathy Volkering Carlile

File:

General Manager - Parks, Recreation &

Cultural Services

Re:

Richmond Tall Ships 2002 Committee Update

Staff Recommendation

That the report be received for information purposes.

Cathy Volkering Carlile

General Manager - Parks, Recreation & Cultural Services

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ROUTED TO:	CONCURRENCE		
Director of Finance	Y □⁄N □		

Att.

Staff Report

Origin

At the regular City Council meeting of Nov 26, 2001, Richmond City Council approved the following:

- (1) That the Richmond Tall Ships 2002 budget, projected at \$2.526 million, be approved;
- (2) That the City cash exposure, at \$1.256 million, be approved, and that the City underwrite any deficits related to the event;
- (3) That \$45,000 in 2001 be approved for maritime engineering, surveying of Garry Point and an environmental assessment of the materials at the Gulf of Georgia site;
- (4) That the matter of a contract with the Richmond Tall Ship Society be referred to staff for review; and that staff review the proposed budget to reconfirm the budget figures as presented; and
- (5) In the event that sponsorship targets and government-funding targets are not secured by December 30, 2001, that City Council review the event.

This report will provide a year end update on the Richmond Tall Ships 2002 event progress.

Analysis

Richmond Tall Ships Society

At the outset of the project, City Council determined that a society would be created to plan, fund raise, manage and implement the project. Society status was viewed as being necessary to raise funds from the private sector. This has not proved to be true.

At the January 10th meeting, the Richmond Tall Ships Committee resolved to remain as a coordinating committee. The Committee has several sub committees working on different aspects of the event and the chairs are being recruited.

Last week, the Tall Ships Nominations Committee reviewed applications for Chairs and Co-Chairs for a variety of important volunteer positions. This week the nominations will go forward to the Richmond Tall Ships Co-ordinating Committee for ratification.

Ship Recruitment

As of December 30, 2001, twelve ships have confirmed to attend the Richmond Tall Ships 2002. The Committee has confirmation of a large A class ship to come to Richmond in early July as a pre-event.

The Department of Defence has been asked to provide two navy vessels to participate in the festival and the Committee is awaiting positive confirmation of their participation.

Infrastructure and Dredging

The Committee has developed and confirmed a moorage plan with our partners, Steveston Harbour Authority and BC Ferries. All ships can be accommodated. An HRDC grant application has been made for float development.

Small Craft Harbours is proceeding with its dredging program for the channel. This piece of the work has been awarded. The Gulf of Georgia basin dredging will occur mid June depending on Federal Government approvals.

Sponsorship/Fund Raising

The Sponsorship Committee has been successful on two fronts. We are one-third the way through our sponsorship program. The corporate program has raised approximately \$100,000 cash to date and in excess of \$386,500 in kind. Sponsorship agreements are being drafted outlining the details of the sponsorship terms. The Friends of the Tall Ships (our local community campaign) has raised over \$10,000 cash and have received numerous requests to support the project in kind.

Daily, the Sponsorship Committee receives and reviews requests from the corporate sector to sponsor.

Funding Target	Projected	Actuals (Jan 11, 2001)	Difference	Actuals vs Projected
Government	400,000	0	400,000	0
Cash Sponsorship	295,000	100,000	195,000	34%
In Kind Sponsorship	592,000	386,500	205,500	65%
	1,287,000	481,500	805,500	37.4%

Two services clubs (the Rotary and Lions Cub) have approached the Committee with proposals to support the project.

The status of provincial government and crown corporation requests is subject to the Province's core review program. The Federal Government, through the Western Canadian Diversification Fund, has committed to match any funds from the Province.

Grant programs under World Host and HRDC has been submitted and we are awaiting the outcome of those applications.

Partnerships

The Steveston Harbour Authority, Tourism Richmond, BC Ferries, American Sail Training Association (ASTA) are partners with the City of Richmond in the event. The Committee/City are negotiating agreement with ASTA. Once finalised, the agreement will be brought before Council for ratification.

Budget

The Tall Ships budget, as approved by City Council in the November 26, 2001, is under review and being validated by the City's Finance Department.

Promotion

On February 1, 2002, the City is planning a media/sponsor launch for the Richmond Tall Ships 2002 event at the Gulf of Georgia Cannery. This event will kick off the event to the media and will announce our partners, sponsors and ships.

New Westminster

Last week, the City of New Westminster decided to not continue with its Tall Ships event.

Conclusion

The planning for the event is well underway and the fundraising target is on track with 1/3 of the funds raised. The next major steps to the planning will include the media launch, festival and site planning, volunteer co-ordination, establishing a Tall Ships office, continued fund raising, sponsor fulfilment and drafting a detailed work plan for the next eight months.

Cathy Volkering Carlile

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General Manager - Parks, Recreation & Cultural Services

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Richmond Tall Ships 2002 Committee and Sub Committee Appointments

Committee Position	Name	City Staff Liaison
Chairperson	Janice Podmore	Manager
Chair - Government Relations	odinoe i odinore	Hilda Ward/Kate Sparrow
Vice Chairperson		Manager Manager
City Council Liaison	Harold Steves	Manager
City Council Liaison	Bill McNulty	
Fraser River Port Authority	Alan Domas	
Steveston Harbour Authority	Bob Baziuk	
Richmond Maritime Society	Matthew McBride	
Chair – Administration	Nomination in progress	Cathy Volkering Carlile
Chair – Culture Heritage	Nomination in progress	Jane Fernyhough
Chair – Festival	Nomination in progress	Manager
Chair – Finance	Danley Yip	City Finance Dept
Chair - Fleet Liaison	Nomination in progress	Manager
Chair – Friends of Tall Ships	Bill McNulty	Contract
Chair – Landside Operations		Gord Barstow
Chair - Marketing/Promotion	Nomination in progress	Contract/Manager
Chair – Security and Protective	Nomination in progress	Don Pearson
Services	, 3	
Chair – Ship Recruitment	Matthew McBride	Manager
Chair – Sponsorship	Bryan Johnstone	Contract
Chair – Ticketing	Nomination in progress	Manager
Chair – Merchandising		David Phipps
Chair – Tourism Industry	Nomination referred to TR	
Chair – Technical	Jeff Conatser	IT
Chair – Transportation/ People	Nomination in progress	Gordon Chan
Moving		
Chair – Volunteer Services	Nomination in progress	Manager
Chair – Waterside	Harold Steves	Dave Semple
Chair - Communications/Media	Nomination in progress	Ted Townsend/Frank Sciberras
Ex Officio – Mayor	Malcolm Brodie	Shannon Hobson
Staff – Web		Colleen Smith
Staff - Environmental Issues		Margot Daykin
Staff – Legal Liaison		Rebecca Finlay

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